United States Court of Appeals for the Second Circuit



EXHIBITS

74-1674

BPS

United States Court of Appeals

For the Second Circuit

VIACOM INTERNATIONAL INC., VIACOM LATINO AMERICANA INC., VIACOM JAPAN INC., VIACOM CANADA LIMITED, VIACOM VIDEO-AUDIO COMUNICACOES LIMITADA, VIACOM INTERNATIONAL LIMITED, VIACOM S. A. and VIACOM INTERNATIONAL PTY. LIMITED,

Plaintiffs-Appellees,

v.

TANDEM PRODUCTIONS, INC.,

Defendant-Appellant.

EXHIBITS

VOLUME II OF TWO VOLUMES (Pages 1084 to 1328)

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(h)

CBS MEMORANDUM 1084

FROM: Sheldon Perry (CTN)

TO: ANNE NELSON
DATE: July 26, 1971

RE: ALL IN THE FAMILY

Attached is the redraft of the July 10, 1970 Memorandum of Agreement between Tandem Productions, Inc. and CBS together with an amendment dated July 21, 1971.

Will you please review same to make sure that it has incorporated all of your discussions with Martin Perlberger. After Fred has reviewed the redraft and hopefully finds it acceptable, please let me know and I will arrange to have copies of the attached sent out to Martin Perlberger and Sam Cohn.

I would appreciate if this could all be done in the next day or so, since I am leaving for vacation next week and hope to have this resolved prior to my departure.

る

SP/jl

cc: Messrs. Agoglia, DuBois, Daly, McGowan, Lyons, Rubin, Wing, Sipes, Kaiser

CBS MEMORANDUM

FROM: Robert D. Wood (CIN)
TO: MR. DAIM
DATE: /pril 14, 197/b

cc: Mesers. Lafferty, Tankersley

Today I space with Bill about having a serious and thoughtful discuss on with Yorkin and Lear while we'll all be in L.A. He's most agreeable so I'm leaving it to you to set the time and structure the meeting in hopes that we can come away with some idea of go or no go.

1/2 - 11 Do to Do Le 1 Just

EBS MEIMOBRANDUM . . er

MACH: Frederick L. Gilson

WA ALL OFFICES

parts January 18, 1971

As a follow-up to my telex, I am very happy to appounce that we have acquired the distribution rights for the new CBS helf-hour conedy series, CALL IN THE FARIER.

You will shortly be receiving audition prints, but I think that I should forewarn you that it's a program unlike any you have ever seen come from Hollywood. As a matter of fact, for some, it might even come as a shock.

Based partially on the extremely successful BBC series, TILL DEATH DO US PART, the series revolves around a family of four. The father, Archie, is a bigoted but levable character brillantly acted by Carroll O'Compor. His wife, Edith, played equally well by Jean Stapelton, is somewhat of a dumbbell whose humor is more in not what she says, but how and when she says it. Their daughter and son-in-law, played by Sally Struthers and Rob Rainer are at the extreme opposite end of the political spectrum from Archie and Edith, being both redern and liberal. As a foursame they are wild, witty, rancous, and hilaricus.

As I mentioned in my telem, Variety has called it the best comedy to be seen since the original Honeymooners of the best casting to be seen since Sargeant Bilko.

For those of you who are absolutely fluent in the American vernacular, you may be surprised to find some extremely deregatory language about nationalities, race, creads, and sex common to a reactionary and bigoted type such as Archic. But I think that after you see the show you will agree that television has come a long way to the point where we can actually find ourselves able to lough at his prejudices.

After you have screened it, I would be extremely interested in hearing your reaction and also your sales predictions for your area. Please keep in wind that it is on tape and that there will be additional costs involved caused by the nermal AFTRA agreement as well as the supply of tapes and conversion to kinescopes. Therefore, I ungo you in your sales efforts to obtain the highest prices possible. The initial commitment is for thirteen episodes, but I am sure, what with the initial andience reaction, that it will be renewed for years to come.

Best regards.

FD 420

CBS MEMORANDUM

Frederick L. Gilson

TO: ALL CITICES

DATE: January 20, 1.971

As a follow-up to my previous mero, I'm enclosing reprints of press reviews of ALL IN THE FAMILY. Please let me know if you need additional copies.

Best regards.

Figures Figures

From the West Coast

"funniest and healthiest thing to hit TV

since the coaxial cable." (Los Angeles Times)

to the East Coast
"something miraculous." (Baltimore Evening Sum)

from the midwest "thoroughly enjoyable" (Chicago Daily News)

to the southwest
"it worked" (Houston Chronicle)

COMMEN

from the north
"amusing, well produced, well cast."
(Phila. Bulletin)

to the south "delightful" (Charlotte News)

and all over the land
"a new dimension in situation comedy" (UPI)

ALL IN THE FAMILY was cheered by a majority of television's most severe critics - the newspapers. As the following excerpts spell out, ALL IN THE FAMILY was considered if daring then at least delightful, if bold and brash, at least done in such a manner that all may find in it a new level of television pleasure.

Perhaps Clarence Petersen of the Chicago Tribune sums it up most succintly

"All in the Family could become a very big hit not only because it will be controversial but because the scripts are funny and the casting is brilliant . . . It's as real as American life." "Plaintiffs' Exhibit No. 421 Memorandum, 1/20/71, Gilson to All Offices enclosing "Press Comments", "All in the Family"

". . .I think it's the happiest and healthiest thing to hit commercial TV since the coaxial cable . . . One thing you have to give All in the Family -- it's like nothing American TV has seen before . . . Another thing you have to give All in the Family -- it's funny. Not gently . . . but raw, rough, roaring, falling-down-in-the-aisles funny . . . "

Cecil Smith Los Angeles Times

". . . outrageous and hilarious . . . defamatory and delightful . . . All in the Family works . . . as a pure, funny half-hour of TV. It also works as a commentary on Americans, as an antidote to bigotry, and as a thoroughly enjoyable way of looking at currelves . . . "

Norman Mark Chicago Daily News

"... This is twitting -- with a vengeance -- of TV's previously sacrosance taboos on ethnic comedy, realistic fun from regrettably all-too-real foibles ... "

Harry Harris Philadelphia Inquirer

"... All in the Family has captured very cleverly the styles of at least four types of bigots ... bigots have a sort of natural sense of humor, especially when they're arguing among themselves about which kind of bigotry is best, and writer-producer Norman Lear has captured this humor right down to the last pink swan on the living-room table ... Archie Burker(is)surely the most lovable bigot ever to rant against "spics an' spades" ... Archie's son-in-law Mike is played to long-haired, mustached, bleeding-heart perfection by young Rob Reiner ... Naturally, All in the Family will suffer its share of criticism. Hard-core bigots will not appreciate it, and neither will hard-core anti-bigots ... It was as if the people in the audience couldn't believe what they heard for a split second, glanced around at each other and then released guifaws long pent up -- say, all their lives."

Ron Powers Chicago Sun-Times

"... pulled its punch lines from things TV situation comedy ordinarily wouldn't touch with a ten-foot pole, and it worked . . . "

Ann Hodges Houston Chronicle enclosing "Press Comments", "All in the Family"

"Do not miss it. It's the boldest, brashest new series since Laugh-In made its debut, but in the case of All in the Family, it is the substance, not the form, that will guarantee the show a place in television history . . . All in the Family could become a very big hit, not only because it will be controversial but because the scripts are funny and the casting is brilliant. For all the hates and prejudices in Archie's soul, Carroll plays him as a sympathetic - indeed loyable - character . . . It's as real as American life."

Clarence Petersen Chicago Tribune

. . . amusing, well produced and well cast . . .

Rex Polier Philadelphia Bulletin

". . . an artistic triumph that deserves a permanent role on American Television . . . despite the nastiness of his opinions, Archie comes off properly as a nice guy having trouble coping with the complexities of modern life."

Gary Deeb Buffalo Evening News

"ALL IN THE FAMILY is a new dimension in situation comedy . . . like no other ever seen on American television."

Rick DuBrow UPI

"The idea behind the program was to bring the bigot into the open and expose him to the healthy ridicule of the nation's laughter . . . It worked . . . Archie may become a national hero and run for President."

Terrence O'Flaherty San Francisco Chronicle

"... has everything usually lacking in the routine situation comedy -honesty, true wit, a bite which is no muchy, soft, quasi-love bite,
sharp and literate writing and fine acting."

Norman Dresser Toledo Blade Plaintiffs' Exhibit No. 421 Memorandum, 1/20/71, Gilson to All Offices enclosing "Press Comments", "All in the Family" 1091

"... a good natured look at every American, regardless of class, color, religion or heritage. If you missed the mid-season show's debut, find someone who saw it, then look at yourself in a mirror and have a good laugh at yourself ... dialogue is sharp and crisp ... I felt no bitterness at the end of the episodes -- in fact, I was rather quietly delighted."

Steve Horiman Cincinnati Enquirer

"... watch the debut of ALL IN THE FAMILY on CBS. Delightful -that's the word ... ALL IN THE FAMILY may explode in your face, but it
sure ain't no bomb."

Emery Wister Charlotte News

" . . . content is explosive and the fuse is burning. . . (Archie) will outrage people but he will also make them laugh."

Jerry Buck AP TV-Radio Writer

"... faced up to some of the realities of life ... people talk like some of the people everybody knows ... Norman Lear has borrowed the satirical idea well for U.S. purposes ... No TV comedy series yet has dealt so devastatingly with the frailties of our sundered society."

Bob Williams New York Post

"... I've heard all the words and I deplore them, but I do hereby confess that I found much of last night's program boldly funny."

Bill Barrett Cleveland Press

"... a breakthrough in the area of situation comedy ... A long, low bow goes from this columnist to the network for having the guts to let the audience have its say."

Pete Rahn St. Louis Globe Democrat

" . . . The uniting is as excellent as the acting . . . "

Judy Bachrach Baltimore Morning Sun Plaintiffs' Exhibit No. 421 Memorandum, 1/20/71, Gilson to All Offices

"Carroll O'Connor is terrific . . . Some of it may seem a bil exergerated but for the most part the characters are real enough to live next door and may even remind viewers of neighbors, relatives or even themselves . . . It's a good cast and they are effective in their individual roles and in contrast to each other . . . It's something new and different . . . the potential is terrific. There's enough meat in the first show alone to teach several good lessons. Enjoy the program for its acting and humor and then, when laughing at Archie and the rest of the characters, it won't be so hard to laugh at ourselves."

Miss Tavay Able Charlotte Observer

" situation comedy will never quite be the same again ."

Jerry Coffey Fort Worth Star Telegram

"... something uproarious ... Lear and Yorkin have managed something miraculous ... very amusing material ... very adult for television ...

Lou Cedrone Baltimore Evening Sun

. . . The program is a new dimension in TV situation comedy

Forrest Powers Minneapolis Star

"The most explosive half-hour of fictional TV ever shown on American television . . . a combination of humor and drama . . . stated in a language the masses will understand . . . "

Frank Judge Detroit News

"This is the best TV comedy since the original "The Honeymooners." It's the best casting since Sgt. Bilko's squad. It should be the biggest hit since "Laugh-In" . . . the Lear-Yorkin comedy as a broad, sharp doublatedged sword sliced right and left, and the ultimate effect is one of deep pleasure and relief. Prime element is sudscity, generally a benchmark of really imaginative work . . . O'Connor plays Archie Bunker with such relish, skill and style that he is quite literally a "lovable bigot" . . . Jean Stapleton, an excellent comedic foil . . . the kids are equally successful in underpinning this broad farce with a reality in human terms . . . And they all look like real people . . . The real laughter and applause . . is an adjunct to the basic reality of the performers . . . as for theatries, this show shows promise of farce comedy which is a cut above much that's playing Broadway these days."

Bill Variety 3/4/71, Aden to all international offices Mr. Black 1093

FROM: Bill Aden

TO: ALL INTERNATIONAL OFFICES

DATE: March 4, 1971

Re: "All In The Family"

Cleveland Amory has called "All In The Family" "the best show on television." Enclosed for your sales use are reprints of Mr. Amory's outstandingly favorable review of "All In The Family" which appeared in the February 27 issue of TV Guide.

BA.

WILLARD BLOCK

AM 4 - 1971 7,8,9,19,11,12,1,2,3,4,5,6 EV 431 Plaintiffs' Exhibit No. 431, Memorandum, 3/4/71, Aden to all international offices enclosing 2/27/71 TV Guide review



ALL IN THE FAMILY

ers), and black handy man Lionel (Michael Evans), who is forever putting Archie on. They're all fine—which simply means that so is director John Rich.

In one episode, Mike has written a

All in the Family is not just the bestwritten, best-directed and best-acted show on television, it is the best show on television. It is also a landmark show—a complete breakthrough—one which comes up a whole new world for television and has already made the old world seem so dated that we very much doubt that any new program, from here on in, will ever be quite the same again. We realize these are strong statements. But then so is this series. And the remarkable thing about it is that it has done all this by just one simple thing: it has added to the everlasting, everloving, everlaughing, everboring family situation comedy just one secret ingredient-prejudice. have been documentaries about this, and dramas. But now you have it in prime-time comedy, not only shown up for what it is but also faced, for the first time, by the one force which will surely in the end overcome it-humor.

Norman Lear, who wrote and produced it, deserves the first bow. Second, there's Archie Bunker (Carroll O'-Connor). He's the best-waten and bestacted character on your screen this year-and this whether he is renting at one of his wife's long stories ("Edith, will you stifle"), at his daughter's miniskirt ("Every time you sit down in one of them things, the mystery's over") or at anything about his live-in son-in-law ("He wants to help the underprivileged, let him start with himself"). But don't overlook wife Edith (Jean Stapleton). She can malaprop not only words. but a whole character. And son-inlary Mike (Rob Reiner) is no slouch either. He can even listen funny. Then there's Mike's wife, Gloria (Sally Struth-

In one episode. Mike has written a letter to President Nixon. So, of course, Archie must too. "Dear Mr. President, Your Honor, Sir," he begins. In another, seeking a tough lawyer, he chooses from the Yellow Pages the firm of Rabinowitz, Rabinowitz & Rabinowitz, and over to his house comes the firm's "token Gentile," introduced at the front door by Edith as "Mr. Whitney Fitzroy Eyevee," which is shortly corrected by the lawyer himself to "Mr. Whitney Fitzroy the Fourth." Finally, Archie gets the real McCoy, or rather the real Rabinowitz, only to find that opposing counsel is Clarence V. Marshall, or, as again introduced by Edith, "Clarence the Fifth Marshall." Nothing is sacred here. A nun comes to the door to collect money and Archie takes Edith aside. "Nothing more than half a buck. No matter what the "I you, they spend candlesticks." Anmost of it on g other time he is lieved. "What anti-Jewish bias?" he demands to know.
"Oh, no, Daddy," says Gloria, "not that again. Even Jesus was a Jew."
"Yeah," replies Archie, "but only on his mother's side."

Obviously such a show will give much oftense to some and some offense to many—if for no other reason than that it is so different from what we are used to. But you cannot deny that it is funny, any more than you can deny that it is true—that it invariably well and often brilliantly holds the mirror up to our human (or is it inhuman?) nature.

3/12/71, Aden to all international offices Mr. Exercic

FROM: Bill Aden

TO: ALL INTERNATIONAL OFFICES

1077: March 12, 1971

Re: "All In The Family"

Enclosed are reprints of another favorable and very comprehensive review of "All In The Family" from the Santa Monica, California, Evening Outlook.

BA

3/12/71, Aden to all international offices enclosing 2/27 Evening Outlook review

Mr. Baruck



THE SPOTLIGHT ON PREJUDICE

There are a few outlying precincts still to be heard from, but it looks as though Producer Norman Lear has scored a landslide victory with his controversial, All In The Family series (on CBS, Tuesdays at 9:30 PM).

The verdict was not unanimous, however. There was some scattered but highly vocal opposition to this bold spotlighting of the biases and prejudices which dominate the thinking of many Americans—and not just those in the redneck regions of the Deep South.

"There were objections to some of the language used on the show," Lear said, "but I doubt if we introduced any words the listeners had never heard before. And I-don't think many had to run for dictionaries to look up words like Yid, Coon or Polack.

"I think what really bothered them was to actually hear on television some of the phrases they employ at home, or in the company of friends. When they see their own words mirrored that way it produces a shocking feeling of guilt and possibly shame. That's what they're reacting to.

"There were, of course, some well-meaning objectors who believe that public airing of bigotry accomplishes no good purpose. They think if it's ignored it will go away."

Lear and CBS conducted surveys among every station carrying the half-hour show and the response has been better than 90 percent in favor of the show, Lear said. He

Rob Reiner & Sally Struthers



added that the support was just as solid in the South as in the so-called liberal areas of the North.

Sammy Davis, Jr., and Godfrey Cambridge were among Blacks who personally congratulated Lear on bringing All In The Family to television. Bob Crane of Hogan's Heroes called Robert Wood, president of CBS, to tell how much he admired the network for pioneering a new concept in entertainment.

UCLA ethnic studies groups have at-



Carroll O'Connor & Jean Stapleton

tended tapings at CBS and are completely in support of the show, Lear said. He also revealed that some high school teachers have made the show required viewing for their social studies classes.

The Detroit CBS outlet reported that one labor union local changed its meeting night from Tuesday to Wednesday so members wouldn't have to miss the show. That's the sort of thing that hasn't happened to television since the early days of I Love Lucy and \$64,000 Question.

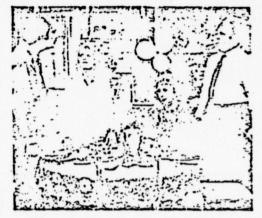
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"We were a little uncertain at first," Lear said, "but we believed that the series was something that had to be tried. Now it looks as though we're not only accepted, but we're doing a bit of good in this mixed-up world."

Created by Lear for American television, All In The Family premiered on CBS on Tuesday, Jan. 12. The result was like an explosion.

CBS switchboards throughout the country were deluged with phone care Some callers were indignant, demanding to know what sort of blasphemy was being promulgated. But the vast majority was in the "attaboy, sock-it-to-'em" vein.

Critical reaction was as varied, running from "the greatest thing since The Honeymooners" to "vulgar, insulting."



"If nothing else we woke people up," Lear said, smiling. "We got them to talking, and we got them to tuning in, and we may have sparked a new era for television programming."

Most appraisers believe that what makes the strong language and hard-core bigotry exposed in All In The Family bearable is the comedy format. O'Connor mouths the bigotry, but the way he does it conveys the ideas that he just doesn't know any better, never learned any better.

The son-in-law, portrayed by Reiner (Carl's son, incidentally), is almost as rigid in his liberal beliefs as the father-in-law is in the other extreme and, every once in awhile, O'Connor succeeds in winning an argument.

Jean Stapleton, as O'Connor's wife, is the peacemaker in the family, and has some of the best comedy lines. Miss Struthers is ideologically on the side of her husband, but still has a warm love for her father as a person.

The series so far has gone into areas beyond the common forms of bigotry—slurs against Blacks, Jews, Chinese and other minorities. It has ventured into such other areas as homosexuality, ecology, right wing righteousness and heart transplants.

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"We aim at stories that focus on subjects people are talking about," Lear explains. "We work only a few weeks ahead so we are able to be topical. If Mr. Nixon says something provocative, we can bring in with our family comment before it becomes yesterday's news."

All In The Family, which had its roots in the highly successful English show, "Till Death Do Us Part", is taped under the banner of Bud Yorkin-Norman Lear Productions, the tandem which also has an upcoming CBS special, "Robert Young and The Family" (8 PM, March 10, CBS), and a movie, "Cold Turkey", about to be released. In addition to serving as producer on All In The Family, Lear functions as story supervisor and main writer for the show. John Rech is the regular director.

By the way, CBS reports it never has experienced such a heavy demand for tickets to shows as for "All In The Family", which is taped weekly at Television City before a live audience.



COVER CLOSE-UR97

THE SPOTLIGHT ON PREJUDICE

There are a few outlying precincts still to be heard from, but it looks as though Producer Norman Lear has scored a landslide victory with his controversial, All In The Family series (on CBS, Tuesdays at 9:30 PM).

The verdict was not unanimous, however. There was some scattered but highly vocal opposition to this bold spotlighting of the biases and prejudices which dominate the thinking of many Americans—and not just those in the redneck regions of the Deep South.

"There were objections to some of the language used on the show," Lear said, "but I doubt if we introduced any words the listeners had never heard before. And I-don't think many had to run for dictionaries to look up words like Yid, Coon or Polack.
"I think what really bothered them was

"I think what really bothered them was to actually hear on television some of the phrases they employ at home, or in the company of friends. When they see their own words mirrored that way it produces a shocking feeling of guilt and possibly shame. That's what they're reacting to.

"There were, of course, some well-meaning objectors who believe that public airing of bigotry accomplishes no good purpose. They think if it's ignored it will go away."

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Lear and CBS conducted surveys among every station carrying the half-hour show and the response has been better than 90 percent in favor of the show, Lear said. He

Rob Reiner & Sally Struthers



added that the support was just as solid in the South as in the so-called liberal areas of the North.

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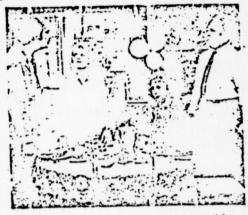
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EVENINGSCOUTLOOK

emorandum, 3/19/71, Aden to all international ffices enclosing 2/21/71 New York Times rticle: "Can bigotry be laughed away? t's worth a try."

Mr. Hilson

CBS MEMORANDUM

FROM: Bill Aden

TO: ALL INTERNATIONAL OFFICES

DATE: March 19, 1971

Re: "All In The Family"

"All In The Family" has received a multitude of splendid reviews, some of which have been reprinted and sent to you. This latest attachment is a very thorough and thoughtful appraisal of both the series and critical response to it, written by Jack Gould of The New York Times.

BA

Celt 1.0 1971

dillandi Lo do.

"Can bigotry be laughed away? cle: worth a try.

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THE NEW YORK TIMES, SUNDAY, FEBRUARY 21, 1971

Can Bigotry Be Laughe Away? It's Worth a T

By JACK GOULD

OR any weekly television comedy situation series to generate an lota of controversy is akin to having network heads William S. Paley, Leonard' H. Goldenson and Julian Goodman do a festive Maypole dance in Centrel Park Mall. Not that 'such piroustting executives would be wanting in consummate grace; it just ain't going to happen.

But it has happened. On Tuesday nights the Columbia Breadcasting System has unfolded a program entitled "All in the Family" and rarely has a series set so many reviewers and viewers dashing to their mento pads to record their feelings. The variety of their comments suggests that the show may either polarize the country beyond measure or success. fully treat the issue of bigotry in terms of laughter.

The central figure of "All " in the Family" is Archie Bunker, played by Carroll O'Connor, who instinctively if not militantly harbors just about every known prejudice. For Jews, Diacks, Catholics, the welfare state, socialism, . Archie has a string of epithets and slurring remarks which understandably provoks the affected parties.

The season, it may be recalled, opened with a sea of hogwesh about "relevancy." but in many ways "All in the Family" invokes a different kind of relevancy and not one meriting instant dismissal. The world is filled with Archies-not architects of genocide, but people who have been raised in an environment of bigoted cliches which have a persistent virulence ·and reality.

Prejudicial epithets always make a civilized soul squirm in discomfort and wish they would go away. But, unfortunately, such is not the case. No matter how much TV or other media attempt to suppress them they do exist. Except for "All in the Family," it is difficult to recall another TV attempt to bring with the aim, one hopes, of applying the test of corrective recognition and humor.

There have been suggestions, by now growing a bit tiresoine, that sophisticates be written off precipitously. east of the Hudson will detect the attempts at subtlety in "All in the Family" but that elsewhere Archie might just become an increasingly popular figure and represent a utilication of the home screen for evil ends. But as the role of Archie evolves.

this convenient rationalization may fall into a measure of dispute. If Archie turns out to be a know-it-all and a truly venal bigot, off with him. But it might be worth waiting to see whether Archie doesn't end up looking like a vacuous boob in assuming that any man can live alone and not feel the influence of other faiths and

Although some reviewers have jumped up and down in ethnic rage - and it is easy to see why -"All in the Family" has been accorded sympathetic approval by some- sensitive community groups involving blacks; whites and the clergy. The show also received a rave appraisal in a West Coast black journal. There might just be the disease out into the open something to the argument that new tactics are needed to combat ingmined bigotry; CBS may not have found precisely the right tactic, but the experiment should not

In the first installment there was a jarring reference to Jews. But the life of Archie cannot be taken out of context. Lionel, the son-inlaw, acted by Rob Reiner, casually inquired if the names of Archie's parents were not David and Sarah.

1100

"David and Sareh," Archie replied. "Two names right out of the Bible - which has got nothin' to do with Jaws."

Or, more recently, Archie suddenly graw envious of a black boy and his father, a Janitor, who, through settlement of an automobile accident claim, acquired enough . capital to open a dry cleaning store, Archie, whose car's rear end has recently been bumped, decides to follow suit and calls in a dis-tinguished Jewish law firm. Knowing the neighborhood where Archie lives, the firm Rt first center the "house Gentile," subrequently replacing him with a distinguished santo: Silver.

Just as the serior partner · Is attempting to clicit the dotalls of Archie's folgaed cocident Injury, the attorney for the insurance company shows up with a list of impeccable witnesses who make it plain that the automotive mishap took place only in Archie's imagination. The scalor Jewish attorney retires, citing one of the law's cardinal principles: "Never toke a case where the defence has seven Catholic nuns as witnesses."

It is easy to misunderstand "All in the Family," to con-

centrate on Archie's dispar-, he has abjured the preposegement of practically every- terously larger-than-life sitone around him. The larger : uation comedies that never lesson is that he is continual- even mention everyday ly a loser, always a bit more themes. Some of Archie's frustrated than before.

tion, which John Rich di- defied man's best efforts for rects remarkably well in front generations and the weapon of a live audience, is blessed of laughter just might sucby the presence of the gifted coed. The possibility entitles
Jean Stopleton, Miss Staple- "All in the Family" to a ton, with amusing resignation, chance. goes about her chores seemingly undismayed by the battles between her unreconstructed husband and a sonin-law and daughter (Saily Struthers) who disagree with everything he says,_

In one such confrontation, Archie and the con-in-law. having decided to unburden themselves to President Nixon. argue whether he should be addressed as "Dear Mr. President." "Sir" or "Commanderin-Chief." Then Miss Stapleton dryly interjects, "Or Tricky Dicky." That line, . imind you, on a situation compay series.

Mr. Lear has his hands more than full in sustaining the comedy series. But there is much to be said in behalf of his attempt, derived from the British series catitled "Till Death Do Us Part." Whether he succeeds or falls,

words may chill the spine, The Norman Lear produc- but to root out bigotry has

1101

FROM: Bill Aden

TO: ALL INTERNATIONAL OFFICES

DATE: May 25, 1971

Re: "All In The Family"

"All In The Family," which just received 3 Emmy Awards, is currently the most-popular regularly scheduled series on United States television.

In its Tuesday evening time period at 9:30, "All In The Family" has an average 23.9 rating, a 38% share of audience, and reaches 14,360,000 homes.

By every significant standard of nudience measurement, "All In The Family" ranks Number One again among all regularly scheduled series:

CATEGORY	TOTAL	RANK
Households	14,360,000	No. 1
Total Viewers	29,270,000	" 1
Women (18 and over)	13,340,000	" 1
Men (18 and over)	9,630,000	" 1
Women (13-49)	8,360,000	" 1
Men (18-49)	6,50,000	" 1

Enclosed with this memo are copies of the "All In The Family" success story reprinted from today's New York Times.

BA

'All in the Family' Takes First Place In Nielsen Ratings

By GEORGE GENT

Cindecella had nothing on Archie Bunker.

The move from duathins to princess is as nothing compared with the step-up from television long-shot to frontrumer in the A. C. Nielsen ratings. Archie. TV's favorite bigot in the Columbia Broadcasting System's comedy series, "All in the Family," has done just that,

In the latest national Nielsens, "All in the Family" is in

In the latest national Miclsens, "All in the Family" is in the No. 2 position, running just behind the Emmy Award telecast in which the program wonseveral top awards. And in the Nielsens for the 70 major-market cities, "All in the Family" was out in front all alone.

It outranked such longtime favorites as "Marcus Welby, M.D.," "Laugh-In," "Bonanza," "Gunsmeke" and Lucille Ball. After its strong showing in the Emmys, the high ratings might seem inevitable, but it did not look that way when the program was introduced to viewers last January.

"All in the Family," which stars Carroll O'Connor as Archie and Jean Stapleton as his long-suffering wife, opened to almixed critical reception, with some of the Erst Coast reviewers dismissing the program as unfunny and as a potential contributor to the bigotry it was allegedly specifing. Many of these same critics later had second thoughts.

Nevertheless, the series got off to a slow start, ranking 55th in the Nielsens after its first week and not moving higher than 46th until mid-March, when it fell back into the 50's again. It was not until mid-April that the program—spurred by word-of-mouth recommendations by viewers—began to climb, with a sudden sport into the 14th position.

Norman Lear, who created the series and continues as its producer, story editor and sometimes writer, credits its success in large part to Rebert D. Wood, president of C.B.S.-TV, who "stuck his neck cut for the program when it counted."

C.B.S.'s plans to shift "All in the Family" next season from Tuesdays at \$650 P.M. to Mondays at 1000 P.M., Mr. Wead said, are being reconsidered in the light of the program's success, but he said he thought the program would probably shift to Mondays.

Mr. Lear said he had no major innovations planned for "All in the Family's" second season, "although I do expect to use the black neighbors more next

Plaintiff's Exhibit 439 Memorandum 5/29/71, Aden to All International Officers

1102

VIACOM MEMO

TO:

MR. JOSEPH IRWIN

FROM:

Frederick L. Gilson

DATE: November 29, 1971

Sorry about all the confusion as to who has what as far as Canada is concerned for ALL IN THE FAMILY. May I now ask that we quickly get clearance for the balance of Canada outside the CBC Metronet.

In addition, I would like to clear Europe specifically in the following markets:

Finland Sweden Holland Belgium Spain Portugal

If all were sold the gross per negative would probably be in the neighborhood of \$3,000. Obviously, depending upon residuals, we would not proceed until we know we are in a profit position.

In addition, I would like to clear Brazil as a matter of urgency as Adib feels that it's highly salable in that country. I will have Adib's sales estimates on this probably tomorrow.

Best regards,

J./

900190 chest 2000.00. pm mg

VIACOM MEMO

TO: Willow Block
FROM: February 17, 1972

Re the attached, let's not leave ALL III THE FAMILY demostic up in the air. Has Dely given us the details he promised? Do you plan to get Don in-volved?

Let's not let this one slip through our fingers. It could be worth one hundred development projects.

Letter 3/10/72, Block to Yorkin

VIACOM ENTERPRISES

345 PARK AVENUE . NEW YORK, NEW YORK 10022 . (212) 371-5300

Willard Block

March 10, 1972

Fr. Bud Yorkin
Tenden Productions Inc.
1901 Avenue of the Stars
Century City, Buite 670
Los Angeles, Celifornia 90067

Dear Bud:

It was good talking with you the other day. I very much appreciate your essistance in suggesting that in order to avoid confusion in the future with respect to the arrangements between us and information we have been providing to the different people working on your beight, we coordinate all of our contects through Ron Sunderland.

I am hopeful that prior to your leaving for Houston you will have a few minutes to see Fred Gilson, Vice President, International Soles, but in any event, he will be in touch with Ron as will our business people.

ALL IN THE FAMILY and a cordial and fruitful relationship with Tanden Productions is of paramount importance to Viscon, and you will understand that it is, at the least, good business on our part to see to it that your organization is provided with the continuous flow of information about our activities on your behalf as well as regular and proper accounting.

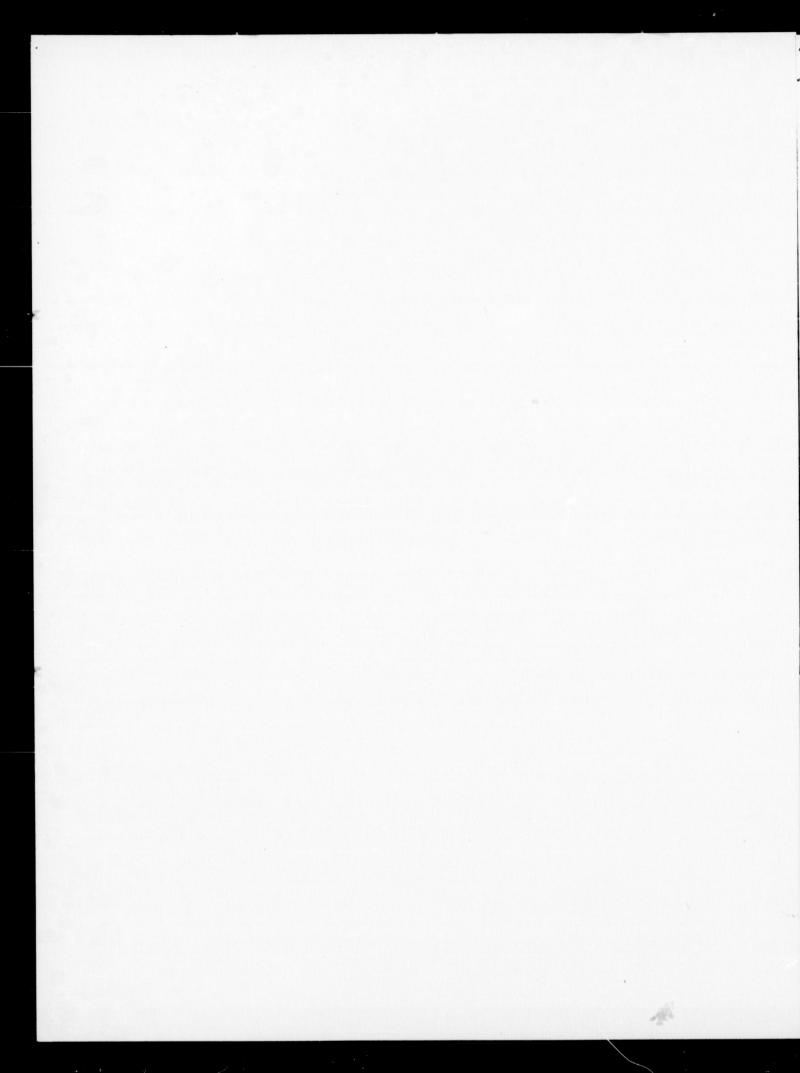
Look forward to seeing you on my next trip to California.

With best wishes and good luck on your forthcoming movie.

Sincerely,

bee Messrs. Gilson, Zeiger, Wilson, Irwin

52\
10SEN 2. INWIN
MAR 13 1972



Plaintiff's Exhibit 533 Letter 7/28/72, Sullivan to Perlberger

A DIVISION OF VIACOM INTERNATIONAL INC.

345 PARK AVENUE . NEW YORK, NEW YORK 10022 . (212) 371-5300

1106

July 28, 1972

Mr. Martin Perlberger Kaplan, Livingston, Goodwin, Berkowitz & Selvin 450 Roxbury Drive Beverly Hills, California 90210

Re: ALL IN THE FAMILY

Dear Martin:

In accordance with our conversations, I am enclosing the sales (bookings) through June 30, 1972.

The last report of gross bookings and costs you received was dated March 31 and showed total bookings of \$288,300. You will recall having discussed with Willard Block our sale in the United Kingdom which was originally for \$117,000 and which was later partially cancelled (to the extent of \$55,900). This cancellation did not appear in the March 31 statement. The subsequent cale for \$27,600 was included in that statement. The correct England sales in the March 31, 1972 statement should have been \$28,700-which would have brought total sales through March 31 to \$231,500. Sales, offset by cancellations, since that time bring the total through June 30, 1972, to \$244,838.17.

I hope this will serve your purposes.

Best regards,

Neil Sullivan

Associate Director

Business Affairs

Messrs. Block, Fitzgerald, Gorman, Hanlon, Wilson, Zeiger;

Miss Mizwinski

JUL S1 1972

Viacom Sales (Bookings) through June 30, 1972

	Date of Order	Country/Area	# .	#		Total		. 23
		Canada	Program Season	Runs	Term .	Contract Value	Terms of Payment	Cancellati Options, Cr
. ;	6/30/71	Cttawa, Ontario	2 70/71 24 71/72	2 twice 24 once	6 mths. \$ 9/25/71	4,413.50	monthly payment	* partial carcé:
	7/23/71	Moose Jaw/Regina	24 71/72	12 once 12 twice	1 year 10/71	2,793.60	monthly payment	* partial cancel
	7/23/71	Sardbury, Ontario	24 71/72	12 once 12 twice	9 mths. 10/71	3,142.80	monthly payment	
	7/23/71	Saskatcon, Sach	24 71/72	12 once 12 twice	1 year 10/71.	1,920.60	monthly payment	* partial cancel
	7/23/71.	Winnipeg, Manitoba	24 71/72	12 once 12 twice	1 year	5,587.20	monthly payment	* partial cancel
	7/23/71	Various	24 71/72	.12 once .12 twice	1 year	21,475.80	9 installments of\$1,386.20 - 10/15/71	* cancellation f Hamilton porti
	8/20/71	St. Johns, Nfld.	24 71/72	12 once 12 twice	9 months	2,269.80	monthly payment	* partial cancel
	9/14/71	Sydney, N. S.	.24 71/72	once	9 months 10/14/71	.823.20	monthly payment	
	10/28/71	Barrie, Ontario	24 71/72	12 once	9 months : 10/29/71		9 installments of .\$176.40 - 11/30/71	
	1/6/72	Various	26 (MIX to be determined)	TBD	6 months 1/6/72	7,854.21	6 installments of \$1,309.04 - 2/15/72	
	3/29/72	Sydney, N. S.	13 (MIX)	once	3 months 4/13/72	392.00	monthly payment .	
	.4/13/72	Sault Ste. Marie	21	once .	5 months 4/20/72	X - X	5 installments 4/30/72	
٠.	5/11/72	Sardbury, Ont.	10 71/72 repts.	once	3 months 6/29/72	882.00	monthly payment	

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Date of .		Programs			Contract	Cancellation,
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6/6/72	Sydney, N. S.	0 . 10/11	once .	7/13/72	¥ 240.10	
			:	1/13/12		
			• • • • • • • • • • • • • • • • • • • •		(2,206.75)	
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*3/9/72	Moose Jaw/Regina	(24 71/72)			(-1,862.40)	
*3/9/72	Sakatoon, Sach	(27 71/72)			(. 1,440.45)	
*3/9/72	Winnipeg, Man.	(25 71/72)		.•	(3,880.00)	monthly
*3/9/72	St. Johns, Nfd.	(36 71/72)			(2,269.80)	
*3/9/72 ·	Hamilton	(21 71/72)			(7,129.50)	monthly
-3/9/12	. maratron			TOTAL:	\$35,31.3.81	
	•				37,316.26	
					. 220 00	one lump sum payment
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6/9/72	Gibralter	(10 70/71)			(300.00)	in full June 1972
0/2/1-				TOTAL:	4,490.00	
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		1-/1-				
30/50	Y 7-2	13 70/71	two	12 mts.	10,249.00	50% due within 30 days of signature of
12/71	New Zeland	13 70/71		4/1/72		contract,
		24 71/72	7.3	4/1/12		50% upon receipt of prints
					•	. You about recently as bearing

Viacom Sales (Bookings) through June 30, 1972

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1109		Date of Order	Area/Country Australia	# Programs Season	# Runs	Term	Total Contract Value	Terms of Payment	Cancellations, Options, Orders
		11/8/71	Sydney/Melbourne Adelaide/Brisbane	13 70/71 24 71/72	one	2 years. 10/1/71	\$83,250.00	Six quarterly installments 11/71, 2/72, 5/72, 8/72, 11/72, 2/73	
	H	4/28/72	Bunbury	13 · 70/71	one	12 mths.	440.30	Four quarterly installments 5/72, 8/72, 11/72, 2/73	
	lberge	4/28/72	Maryborough	13 70/71 24 71/72	one	12 mths.	352.63	Four quarterly installment's 5/72, 8/72, 11/72, 2/73	
	t 533	4/28/72	Launceton	13 70/71 24 71/72		12 mths. TBA	1,100.75	Four quarterly installments 5/72, 8/72, 11/72, 2/73	
	Exhibi ivan t	4/28/72	Toowoomba	13 70/71 24 71/72	one .	12 mths.	660.45	Four quarterly installments 5/72, 8/72, 11/72, 2/73	
	's ull	4/28/72	Tamworth	13 70/71 24 71/72		12 mths. 5/1/72	572.39	Four quarterly installments 5/72, 8/72, 11/72, 2/73	
	Plaintiff 7/28/72, S	4/28/72	Ballarat	13 70/71 24 71/72		12 mths. TBA	1,408.96	Four quarterly installments 5/72, 8/72, 11/72, 2/73	
		4/28/72	Coffs Harbor/Lismore	13 70/71 24 71/72	one.	12 mths.	1,717.17	Four quarterly installments 5/72, 8/72, 11/72, 2/73	
	Letter	4/28/72	Newcastle	13 70/71 24 71/72		12 mths. TBA	2,641.80	Four quarterly installment 5/72, 8/72, 11/72, 2/73	s
		4/28/72	Shepparton	13 70/7 24 71/7		12 mths.	1,100.75	Four quarterly installment 5/72, 8/72, 11/72, 2/73	•
1		5/22/72	. Wollongong .	13 70/7 24 71/7	one	18 mths. 6/29/72	1,135.16	Four quarterly installment 7/72, 10/72, 1/73, 4/73	:s
			•			TOTAL:	\$94,380.36		

533	
it	to
f's Exhibit	ivan
Ef's	Sull
Plaintiff's	1/28/72.
	+or

Date of Order	Country/Area		Programs Season	· Runs	Term	Total Contract Value	. <u>T</u>	erm of Payment	Cancellat Option, C
1/3/72	Theiland United Kingdo	<u>n</u>	13 70/71 24 71/72	one ·	12 m		6	our quarterly installments /1/72, 9/1/72, 12/1/72, 31/1/7	3 .
6/16/71	U K (BBC)	· · ·	13 70/71 13 71/72	one .	. 18 m 7/8/			3 episodes weekly from 7/1/71 3 episodes weekly from 1/1/72	
4/11/72	UK (BBC)		(13 71/72)	one	•	(55,900.00)	above cancelled	
5/17/72	U K (BBC)	••••	6 71/72	one	33 w 5/14		w	cekly but no later than 6/26/7	2
		:	•	grand	total:	244,838.17			

VIACOM ENTERPRISES

A DIVISION OF VIACOM INTERNATIONAL INC. 345 PARK AVENUE . NEW YORK, NEW YORK 10622 . (212) 371-5300

1111

RECEIVED

AUG 25 1973

August 28, 1973

RONALD LIGHTSTONE

Mr. Keith Nicol
Vice President, Accounting
Executive Business Management, Inc.
EBM Building
132 S. Rodeo Drive
Beverly Hills, California 90212

Re: ALL IN THE FAMILY

Dear Keith:

I enclose our accounting for the period ending June 30, 1973 and the check of Viacom in the sum of \$15,958.77 payable to Tandem's order representing its further distributive share of receipts with respect to the above series.

Best personal regards,

Neil Sullivan

Director

Business Affairs

Enclosures: (2)

bcc: Messrs. Almonte, Block, Gorman, Lightstone, B. Wilson, Zeiger;

Miss Mizwinski



Statement of Gross Receipts and Costs From Inception Through June 30, 1973

	Stateme From In	nt of Gross R ception Throu	eceipts and Cogh June 30, 1	osts . 973			544
7	Total	Area I England	Area II Europe	Area IV Australasia	Area V Latino	Bermuda	Canada
Receipts	\$291,024.42	\$79,118.00	\$19,675.00	\$ <u>152,063.42</u>	\$ -	\$320.00	\$39,848.00
ribution Fee @ 40%	116,409.77	31,647.20	7,870.00	60,825.37		128.00	15,939.20
ribution Costs: ot, Screening & Editing rtising & Promotion	1,118.38 2,229.80	188.56 833.37	347.92 71.31.	475.85 872.28		-	105.05 · 452.84 5,856.44
nts, Reels & Cans	41,257.23 14,831.25 2,499.83	11,419.32 10,433.11 333.24	1,408.88 420.57 900.95	22,405.03 579.82 744.57	125.62 - 4.74.	31.94	3,397.75
rage & Handling pping & Import Costs cellaneous	3,916.51	922.80	521.24.	847.43 869.64	14.11	2.54 5.24	1.603.39
	185,257.43	57,303.86	11,640.22	87,619.99	146.24	167.72	23,379.40
or (Loss) From Dist.	105,766.99	21,814.14	8,034	64,443.43	(<u>146.24</u>)	152.28	11,468.60
Residual Advances Talents	9,532.97	3,460.67 3,800.30	2,200.05	3,872.25			
Writers/Directors Prior Payments	37,303.00 43,130.49	14,742.86	(1,348.95)	18,103.70	-	152.28	11.480.60
Advances & Prior Payments	_89,966.46	22,003.83	8,770.78	47,558.97		152.28	11,430,60
or (Loss) by Area	15,800.53	\$_(189.69)	\$ (736.00)	\$16,884.46	\$(146.24)	\$	\$ (12.00)
rea V & Canadian Loss	158.24						

\$15,958.77

: Due Producer

Plaintiffs' Exhibit No. 553 Letter, 8/12/70, Hayes to Nelson enclosing Schedule "Wally's Castle"

1113

EXECUTIVE BUSINESS MANAGEMENT INCORPORATED

PRESIDENT

August 12, 1970

Mrs. Ann Nelson
C.B.S.
7800 Beverly Boulevard
Los Angeles, California

Re: Wally's Castle (Those Were The Days)

Dear Ann:

Don Sipes told me to send the enclosed billing to you for reimbursement to Tandem.

If you have any questions, please do not hesitate to let me hear from you. Otherwise, I would appreciate your authorization of a check payable to Tandem in the amount of \$6,182.52, chargeable against the above captioned project.

Per my telephone conversation with Don Sipes, I am requesting that Tandem set up a weekly billing through your office for these pre-production start-up expense.

If you have any questions, please do not hesitate to let me hear from you. Otherwise, please forward the check for reimbursement payable to Tandem in care of this office.

Best personal regards.

Sincerely,

William Hayes

JWH/js

cc: Mr. Don Sipes .

Mr. Bud Yorkin

Mr. Norman Lear

Mr. Jerry McPhie

Miss Marian Rees Mr. Keith Nicol EV

553

Plaintiffs' Exhibit No. 553
Letter, 8/12/70, Hayes to Nelson enclosing
Schedule "Wally's Castle"

"WALLY'S CASTLE"

Billable Charges Against \$12,000 Preproduction Account

LEGAL	175.00
PARKING	70.00
TELEPHONE	111.00
OFFICES: 2 rooms @\$150.00	300.00
RESEARCH - Book	24.42
RESEARCH - Book	
RESEARCH - Book	1.32
	9.44
NEWSPAPER SUBSCRIPTION (Phoenix MESSENGER	
	45.00
SHIPPING	16.60
SUPPLIES	73.36
WRIGHT-O (Mimeo)	152.79
WRIGHT-O (Stationery)	76.21
PROJECTION ROOM CHARGES	450.00
SECRETARIAL/July-5 wks/\$250. ea	1,250.00
TRAVEL (Lear - New York)	386.00
TRAVEL (Hayes - New York)	
HOTEL (Regency New York)	586.76
LIMOUSINE (New York - Lear)	576.07
LIVING EXPENSES	49.30
LIVING EXPENSES - Entertainment	
EQUIPMENT RENTAL	60.00
CASTING OPTION - Greg Zittel	1,000.00
CASTING EXPENSES -L.A.	320.00
	\$6,182.52
CONTROL OF THE PROPERTY OF THE	4-1-00.00

Period Ending July 31, 1970

Plaintiffs' Exhibit No. 555 Letter, 12/2/70, Lear to Wood

TANDEM Droductions INC.

1115

December 2, 1970

N

Mr. Robert D. Wood COLUMBIA BROADCASTING SYSTEM, INCORPORATED 51 West 52nd Street New York City, New York 10019

Dear Bob:

Bill Tankersly told me, in great and loving detail, of your pep talk to the affiliates in Acapulco regarding "All in the Family".

I am grateful for your enthusiastic support and I appreciate all the Rockne in your effort. I sincerely believe, too, that the 13th of January will prove your trust and courage well placed.

Sincerely,

NORMAN LEAR

NL/amm

ID EV 555

E.J

RECEIVED

DEC 07 1970

ROBERT D WOOD

IVED

1116

. COS TELETYTE ROCCE.

TVC

MAY 8, 1970

MR DONALD SIFES CC ME MICHAEL DANN CPS NYC

3

BOR WOOD HAS MET WITH TANKERSLEY, YORKIN AND LEAR, AND HAS INSTRUCTED SAM COHEN TO CONTACT YOU REGARDING A DEAL FOR MID-SEASON ON TAPE OF THEIR SHOW "THOSE WERE THE DAYS."

PEPRY LAFFERTY

574

Plaintiff's Exhibit 575 6/24/70, Handwritten Notes from Arthur Sekerak

by some date in Now we get for . mid Season Start. If we pass on mid season start but we want to have fear standley for Face Start Pay hein reducable by whatever I be may earnothing that per fre is standing by. Den wants right to fick either althou \$100,000 Jup to 50,000 of the servery present OR \$50,000 advance of the 100,000

Don thy and get af was from Meeting 6/24/10 W De Siper, Dape, Some Colon; Bill Hayes Establed Those Were The Days ! (undustord the this is a tope Externy about for alread in 10 1977 med Juson sfart 71 Commencement offer bemore It's Norman Leas Liwies proteins consistment - 13 new or if we so following Fall If we osfact in midseeron 13 is minim Thu Of the fall of mid season wants 5 2 year term if Fall term - 5 year deal 1st nyl ref if full Fally or / any we can bassoption if we have piched up 22 new. only for 13 ober Repeato - competo as needed es, ED EV 575

no pulproa tion monies Senerails but advance against thouse her OK Don Says was seesal Willke 16. this would be fall of 12 172 To pich up In all years, En I me have right to Ne but 13 m1. So up to 30 new: Per New Repeat 1stylan \$ 72,500 \$18,000 Tours Feel they with Ble peggedat \$ 20,500, cos to eat week it year hen fine Man 50 of wither authing over their 7500 Package ests \$ 2500 flat annuals Payment of 331 po Harle wantsus me protect 750 flaton Ble if precing quede nate changes. acquir rights Don says No. but get synderation rights - Otherse rights and we have take rowendinited to US, Caucada regular network of Stanton distribution merchandesing get all 100% of profits co check Don on

intif	fs' I	Exhib	oit No. 578 11/18/70, notice to CBS to Station Manage	gers	1
12-REV. 5/7	•	•	1 V - W. J. 1.	Ex 578.	
			CBS TELEVISION NETWORK A Division of Columbia Broadcasting System, Inc., 51 West 52 Street, New York, New York 10019 (212) 705-4321	1120	. 7
WCBS-TV EOD WFDW-TV WMAR-TV WCSC-TV	BP AQ AC AP		Transmit Only to Stations Checked Date11/13/70	WCPO-TV WJW-TV W2N5-TV WHID-TV	K
WETV WNOK-TV WTVD WBTW WINK-TV WTVX WFMY-TV	AN AI AZ BF AG		TO: STATION MANAGERS	MIRK-TV KOAL-TV KOAL-TV WANE-TV WANE-TV WHP-TV WHP-TV	092380
WNCT WIXT WTVI WTAR-TV	AK AS BA AF	•	RE: ALL IN THE FAMILY - TUESDAY 9:30-10:00 PM CRYT OF HEREWITH YOUR CROER FOR THE ABOVE PROGRAM DEGINNING IN	WKZO-TV WLYH-TV KEYC-TV WLUC-TV	. E
WD3O-TV WCAU-TV WTVR W3OC-TV VTOC-TV	AA AE AB AR		JANUARY, EXACT DATE TO BE ANNOUNCED, THROUGH THE END	WCCO-TV WCKA-TV WKNX-TV WS8T	Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z Z
VTVT VTOP-TV	**		OF THE CURRENT SEASON. PROCEAM WILL REPLACE TO TUESDAY ROME WITH LOVE, FINAL TELECAST DATE TO BE ADVISED.	W\$TV-TV WTOL-TV W\$AU-TV W\$3A-TV W\$8N-TV	\$ 0 m 0 0
TXS-TV FDA-TV /HMA-TV	QW QI DX	•	ALL IN THE FAMILY IS A NORMAN LEAR-BUD YORKIN	s	~0
VAIM-TV VAGA-TV TBC-TV VAFB-TV	DB . DC EC DQ		SITUATION COMEDY SERIES STAURING CARROLL O'COMMOR,	WMT-TV WCIA WCHS-TV	22 22
FDM-TV WAB-TV FBMG-TV	DZ QJ EX ED		JEAN STAPLETON AND ROB REINER.	WESM-TV KRNT-TV WEHT	FS NF
CSI-TV RBL-TV	DK DF GN		PROGRAM IS SUBJECT TO CAMCELLATION AT ANY TIME BY CES ON TWENTY-EIGHT (23) DAYS NOTICE TO YOU.	MYST WEST	2222
11.D-TV TVY 551-TV 10U-TV	GQ EA	•	THERE WILL BE A THIRTY-THO (32) SECOND END BREAK.	KO:N-TV WHAS-TV WISC-TV WISN-TV	NE N.W
JTV FY-TV EK-TV	DN DS		A SCHEDULE OF ADVERTISERS WILL FOLLOW AT A LATER DATE.	WOW-TV WMBD-TV WCEE-TV	PE 0 23
MAZ-TV TOK-TV KPG-TV	DE DJ DP		PLEASE CONFIRM YOUR CLEARANCE AS SOON AS POSSIBLE.	WHEF-TV KMEG KELO-TV WTHI-TV	2000
COV-TV	DG DR		REGARDS,	MDIV.	ĸ
TV NS-TV .A-TV	OK OK		STATION CLEARANCE DEPT.	I□ KGGM-TV	çs
PA-TV	DA 88 ED		CDS TV NY TRIS	KOOK-TV KXM3-TV K\$OI-TV KXLF-TV KTWO-TV KF2C-TV	SS XX XX XI XF
75-TV DEF-TV TC A-TV DE-TV	FP FG XC GG GN			KKTV	XC XD XP GS XW
S-TV NT-TV G-TV HL-TV	GN FL FD FF		7	KREX-TV KRTV KRTV	23 20 21 22 23 24 26
70-1V 71-7 7 7 7	FX FE GI FK		ONLY COPY AVAILABLE	KOTA-TV KW-R8-TV KSIM-TV KSL-TV	C: XC
14-TV 11-TV 11-TV	FI GF GB FB FS-		UNLT. COLT TANA	KWWD-TY	CD AÉ SX

1121

ALL IN THE FAMILY-RATINGS National Nielsen TV Ratings

	Date	Rating	Share	Households*	Nielsen Rank
	1/12/71	18.9	28	11,360 /	**
	1/19/71	17.25	25	10,340}	
	1/26/71	14.0	21	8,410	** '
				,,,,,,	
1	2/2/71	22.6	35 ·	13,580	**
1	2/ 9/71	19.6	29	11,780)	
1	2/16/71	18.0	26	10,820	**
1	2/23/71	19.5	29		**
1				11,720 7	
	3/ 2/71	21.1	31	12 600	**
	3/ 9/71	18.4	28	12,680 J	**
	3/16/71	15.7	24	11,060 7	**
		13.7	24	9,440 \	
	4/ 6/71	23.4	38	14 040 -	'
il	4/13/71	21.0		14,060 7	14
	4/27/71		34	12,620 }	14!
	,,-,,,	23.7	. 38	14,240 7	
	5/ 4/71	24.0		_ : : }	2
	5/11/71	24.0	38	14,420 J.	
	5/18/71	27.0	44	16,230	
		(Stanley	Cup Playoff)	}	. 2
I	5/25/71	21.1	36	12,680)	
I	61 1/21		•		
	6/ 1/71	23.6	.39	14,180 ^J	3
	6/ 8/71	23.3	41	14,0007	
	6/15/71	24.4	45	14,660}	1
	6/29/71	20.8	38	12,500)	
1				,500 }	
li	7/ 6/71	22.8	43	13,700	3 .
	7/13/71	17.3	29	10,400	.
		-		20,400	8
	9/18/71	21.9	40	13,600 7	.
	9/25/71	28.3	49		4
-				17,570 J	
	0/2/71	26.9	49	16 700)	
	0/ 9/71	25.8	46	16,700 }	3
	0/16/71	29.2	51	16,020 J	
	0/23/71		Danie J.	18,130	
	0/30/71	(Charlie			5
-		27.7	50	17,2007	
1	1/ 6/71	32 0	50 .:		3
	1/13/71	32.0	30	19,870).	
	1/20/71	31.3	50	19,4407	
		33.6	52	20,870	1
1.	1/27/71	37.8	60	23,470)	
	1 / / / 22			. (1 *
	2/4/71	36.7	59	. 22,790 J	•
	2/11/71	36.3	59	22,540 7	.
12	2/18/71	34.1	56	21,180	ì
-				,100 3	

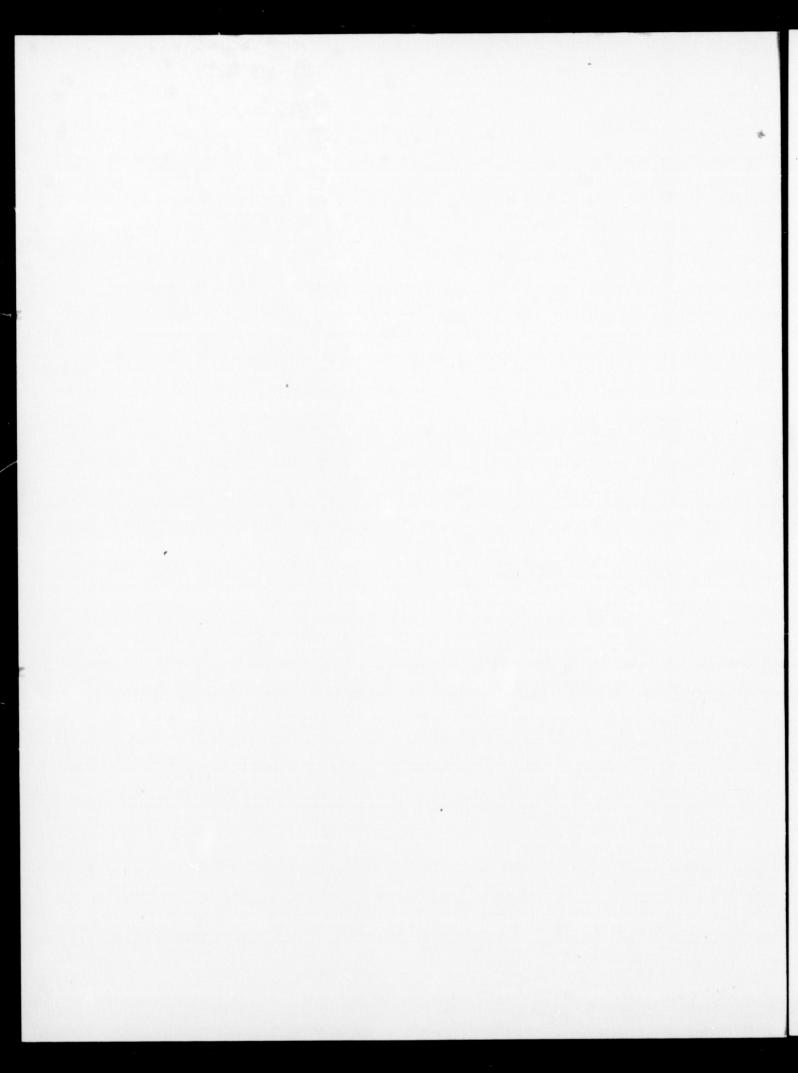
In thousands.

^{**} Not in top fifteen.

_		-
Pa	00	2
P : 4	150	~

Date	Rating	Share	Households*	Nielsen Rank
1/ 1/72	32.9	49	20,430 (
1/8/72	40.7	62	25,270 }	1 1
1/15/72	40.0	58)	24,840 7	i
1/22/72	38.4	59	23,850	. 2
1/29/72	37.1	57		
1/27/12	37.1	37 .	23,040	
0/ 5/70	•• •		}	1
2/5/72	39.4	61	24,470 J	
2/12/72	36.0	56	22,360 7	1
2/19/72	37.5	57	23,290 }	
2/26/72	34.2	54	21,240 7	
•			,	1
3/4/72	36.4	57	22,600	•
3/11/72	34.2	56	21,240 ?	
3/18/72				1 .
	32.2	52	20,000	
3/25/72	33.3	. 53	20,680 7	
				1''
4/ 1/72	31.6	. 54	19,620	•
4/8/72	31.1	51 .	19,310 }	
4/15/72	31.6	53	19,620 }	3
4/29/72	30.0	53	18,630 7	
4/-2//-	50.0	55	10,030 }	
5/ 6/72	. 25 0	50	36 000	1 .
5/ 6/72	25.8	- 50	16,020	•
5/13/72	. 22.9	48	. 14,220 }	3
5/20/72	24.2	. 51	15,030 \$	
6/ 3/72	22.8	52	14,160)	
6/10/72	23.8	· 51	14,780 }	· 1
6/17/72	20.9	49	12,980 }	
6/24/72	25.5	52	15,840	2
0/14//2	23.3	32	13,040)	
7/15/72	19.7	50	12,230 }	
7/22/72	20.6	53	12,790 }	2
7/29/72	20.8			
1129/12	20.0	· 52	12,920	
01'-100		:	}	6
8/ 5/72	18.8	47	11,670	
8/12/72	19.0	44	11.800)	. 1
8/19/72	23.9 .	54	14,840 }	. 6
8/26/72	22.6	52	14,030 >	. 1
		· ·	24,650 (
9/ 2/72	20.1	42	12 400	8 .
0/ 0/72			12,480 J	
9/ 9/72	23.1	44	14,970 7.	
9/10/72	28.7	54	18,600)	8
9/23/72	32.0	56	20,740)	1
9/30/72	33.2	55	21,510}	•
10/ 7/72	33.4	55	· 21,640 }	
10/14/72	31.1	52	20,150}	1-
10/21/72	32.7	54	21,190 7	
10/28/72	32.1	51	20,800}	.4
10/20/12	32.1	. 31	20,000)	

^{* .}In thousands.





Pa	20	3
La	20	,

Date	Rating	Share	Households*	Nielsen Rank
11/4/72	36.7	57	23,780 7	
11/11/72	31.7	49	20,540 }	1 .
11/18/72	31.6	48	20,480 2	1
11/25/72	34.5	54	22,360 }	•
12/ 2/72	34.9	56	22,620 7	
12/ 9/72	34.8	54	22,550 }	2
12/16/72	34.0	55	22,030 7	1
12/23/72	28.9	48	18,730 J	
1/~6/73	35.4	. 54	22,940 }	
1/13/73	33.8	53	21,900)	2
1/20/73	37.5	56	24,300 7	1.
1/27/73	36.9	55	23,910]	-
2/3/73	34.7	54	22,490 7	
2/10/73	35.0	54	22,680 5	1 .
2/17/73	33.7	53	21,840 }	. 1
2/24/73	33.2	54	21,510 5	•
3/3/73	. 34.3	54	22,230 {	
3/10/73	33.2	53	21,510	1
3/17/73	34.7	56	22,490 7	1
3/24/73	33.6	55	21,770 J	
3/31/73	33.3	57	21,580 7	3
4/ 7/73	30.5	51	19,760 }	. 3
4/14/73	29.5	52	19,120 7	. 2
4/21/73	26.0	49	16,850	
5/ 5/73	25.3	48	16,390 }	
5/12/73	25.1	50	16,260	2
5/19/73	24.1	47	15,620 ?	
5/26/73	24.6	.51	15,940)	3
6/ 2/73	21.8	46	14,130 }	
6/ 9/73	20.1	49	13,020	3
6/16/73	23.7	54	15,360 }	1
.6/23/73	21.2	48	13,7405	
7/ 7/73	17.7	46	11,4702	3
7/14/73	20.3	49	13,150	
1121/15	20./	44	13,4103	5
7/28/73	19.5	47 -	12,640 \$	
8/ 4/73	20.6	47	13,350?	3
8/11/73	19.9	46	12,900}	
8/18/73	19.3	45	12,5107	4
8/25/73	20.0	45	12,9605	

^{*} In thousands.

VIACOM INTERNATIONAL INC. 1971 ANNUAL REPORT

HIGHLIGHTS

	1971	1970°
Revenues	\$20,974,000	\$18,539,000
Net Income	1,674,000	1,803,000
Earnings Per Share	\$.44	\$.48
Cash Flow	4,073,000	3,828,000
Stockholders' Equity at Year End	\$20,059,000	\$18,576,000
Number of Stockholders at Year End	39,266	39,758
Average Common Shares Outstanding	3,790,000	3,791,000

^{*} Pro Forma — See Financial Statements.

Contents

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Letter To Our Stockholders	1
Viacom Communications Division	2
Viacom Enterprises Division	4
Other Activities	6
Five-Year Financial Summary	6
Income Statements and Retained Earnings	7
Balance Sheets	8
Statements of Changes in Financial Position	10
Notes To Financial Statements	11
Report of Auditors	16
Directory	17

To Our Stockholders:

On June 4, 1971, Viacom International Inc. became an independent company upon the completion of the long awaited spin-off from the Columbia Broadcasting System, Inc. The spin-off gives added impetus to the expansion of the Company's two major businesses, which are in areas of the greatest growth potential in the communications fields. The two operatory divisions are Viacom Communications, which operates cable television systems and Viacom Enterprises, which markets television programs and related magnitudes on a worldwide basis.

Revenues in 1971 reached an all-time high with both divisions contributing to the improvement. The Communications Division again increased its share of the Company's total revenues while the Enterprises Division achieved the best sales year in its history. Net income for 1971 was the second highest to date but below 1970's record year because of expenses related to the spin-off and cable television operating costs.

Viacom's financial position at year-end 1971 continued to be strong. Stockholders' equity increased \$1,483,000 to \$20,059,000, and the Company's debt/equity ratio continues to be the lowest of any major company in the cable television business. Cash flow from operations was in excess of \$4,000,000, or just slightly less than the total capital expenditures for the year.

Both of the Company's operating divisions have emerged from 1971 as strong and expanding businesses. Viacom Enterprises, already a leader in its field, has embarked on a broad program to substantially expand its product base. Based on preliminary results, we are confident that this effort will culminate in a greatly diversified and substantially expanded sales position for the years to come.

The Viacom Communications Division was prohibited by FCC rules from acquiring cable television systems or franchises prior to the spin-off on June 4, 1971. Once independent, the Company initiated a program to broaden its CATV base through internal cable television expansion and the acquisition of additional systems and franchises. Although no acquisitions were completed in 1971, the Company has announced since year-end the completion of the acquisition of systems in Marin County, California and the Cleveland, Ohio area. Additional announcements have been made and arrangements are currently in process for the acquisition of systems in Seattle, Bellevue, Port Angeles, and Sequim, Washington, as well as the proposed merger of Columbia Cable Systems, Inc. into Viacom. Subsequent to year-end 1971, Viacom also obtained franchises for Oak Harbor and Lynnwood, Washington.

Viacom is dedicated to growth in both the cable television and television program distribution fields. Each of our divisions will continue to make substantial plans and investments for internal and external expansion thereby adding to Viacom's ever-increasing stature in these fields of the communications industry.

President and Chief Executive Officer

March 20, 1972

VIACOM COMMUNICATIONS DIVISION

Revenues in 1971 were at an all-time high for Viacom Communications, the division which operates all of the Company's cable television systems. Income, however, did not keep pace with the sales improvement because of cost increases. Certain economies and cost saving programs instituted in the latter half of 1971 are expect & to improve income significantly in the future.

The record revenues for 1971 resulted entirely from internal growth. The Communications Division constructed almost 200 miles of new cable television plant in 1971 and increased the number of homes passed by our CATV systems by over 22,000. A total of 23,500 new cable television subscribers were added in the existing and newly-constructed areas of the wholly and partially-owned Viacom systems.

The internal growth in subscribers in 1971 is continuing into 1972 and is being further accelerated by the acquisition of a number of systems and franchises in the four operating regions. (See schedule on page 3.)

California Region

The CATV systems of this region are located in Northern California and the San Francisco Bay Area (excluding the City of San Francisco). Together they comprise one of the largest cable television concentrations in the country.

On January 31, 1972, the acquisition of Cable TV of Marin, Inc. was concluded and the operation of this system has been incorporated into the other wholly-owned Viacom systems in the region.

Northwest Region

This region encompasses cable television systems in the states of Washington and Oregon. Over 50 miles of new cable distribution plant were added and a significant rebuild program was initiated and over two-thirds completed in 1971.

Subsequent to year-end 1971, the Communications Division obtained new CATV franchises in Lynawood and Oak Harbor, Washington. In addition, the Company has announced the proposed acquisition of cable television systems in Port Angeles and Sequim, Washington; a letter of purchase the remaining 72% interest in the Seattle system which is currently 25% cwined by Viacom; and has entered into an agreement to acquire the NBC CATV systems in intent Seattle and Bellevue, Washington.

San Francisco Region

This system operates within the City of San Francisco, the seventh largest television market in the United States. During 1971, the San Francisco system expanded channel capacity to 21 channels and converters were installed in almost 70% of the subscriber homes. Management expects to complete installation for the remaining subscribers in the first half of 1972. On March 14, 1972, Viacom, which had owned 81% of the San Francisco system, purchased the remaining 19% ownership.

SUBSCRIBER DATA As of March 20, 1972

	% Ownership	Homes In Franchise	Homes Passed	Number of Subscribers
California Region				
Marin County/Petaluma	100%	73,000	52,500	38,000
Contra Costa County	100	34,900	29,200	21,100
Alameda County	100 .	25,700	25,500	16,200
Redding/Red Bluff	100	23,300	19,700	14,200
Oroville/Marysville	40	27,000	23,200	14,500
Total California		183,900	150,100	104,000
Northwest Region				•
Seattle/Bellevue	(a)	168,200	51,100	18,600
Everett/Snohomish	100	35,400	30,700	19,300
Yakima	100	7,000	3,900	700
Salem	80	22,500	1,500	300
Dallas/Independence	50	3,700	3,700	1,900
Oak Harbor	100	2,700	under co	onstruction
Total Northwest	•	239,500	90,900	40,800
San Francisco Region	100	299,000	59,600	20,200
Cleveland Region	100	77,000	22,000	6,100
TOTAL		799,400	322,600	171,100

⁽a) Includes the recently announced agreement to aquire the NBC systems in Seattle and Bellevue (3,300 subscribers). The remaining subscribers are in the United Community Antenna System. Viacom currently owns 26% of United and has signed a letter of intent for the acquisition of the remaining 72% in the near future.

Cleveland Region

On January 14, 1972, the Company purchased Telerama, Inc. and Telecasters, Inc., which own and operate cable television and master antenna television systems in the Cleveland area. The systems have over 6,000 subscribers and pass 22,000 homes. There are 55,000 additional homes in franchised areas not yet constructed.

During 1971; the Viacom Communications Division concluded arrangements with two large equipment manufacturers to assure sources of material for the expanding cable television construction program. All new equipment is evaluated in the Division's test facilities located in San Rafael, California and Everett, Washington. The Division also successfully negotiated contracts with unions representing personnel in the San Francisco and California Regions.

New West Coast headquarters offices were opened in San Rafael, California in November, 1971. Consolidation of operations in these new, modern and efficient quarters will result in more effective and lower cost operations. The move was part of an overall cost effectiveness program initiated by John W. Goddard, who was appointed Vice President and General Manager of the West Coast operations in September, 1971. Other programs included reduction of executive personnel and elimination of the Seattle and San Francisco accounting and administrative offices which were consolidated in the Bay Area office.

On March 9, 1972, the Company announced the proposed merger of Columbia Cable Systems, Inc. into Viacom. The proposed agreement, which requires the approval of the Board of Directors and stockholders of each of the companies, provides for the issuance of 1.25 shares of Viacom common stock for each share of Columbia common stock. There are approximately one million common shares of Columbia stock outstanding.

Management believes that with the consummation of the announced acquisitions, continued internal growth, the development of new franchises, and with the cost efficiency program, both revenues and income of the Communications Division will be significantly improved in 1972.

VIACOM ENTERPRISES DIVISION

The Enterprises Division achieved record sales and earnings in 1971 with all major components contributing to the improved performance. Viacom Enterprises continues to be recognized in the United States and throughout the world as one of the largest and most successful program distributors with offices in 19 locations in this country and overseas.

In the Domestic market, a number of important new programs were introduced into distribution in 1971. ANDY GRIFFITH and HOGAN'S HEROES were sold for the first time in the Fall of 1971 and both programs attained major popular success in local time periods. Also, a fourth year of the new first-run WHAT'S MY LINE? was added to the three previously successful series of this program and it is anticipated that this program will continue on the air for several more years. Another first-run series, THE AMAZING WORLD OF KRESKIN, was introduced in late December and initial sales

indicate that this program will also be successful in the U. S. tel vision market. Among the many other well known programs released in prior years, DICK VAN DYKE, PETTICOAT JUNCTION, WILD WILD WEST, I LOVE LUCY, and PERRY MASON continue their long-run success and continue to achieve excellent marketing and rating results. According to the most recent industry analysis reports, achieve excellent marketing and rating results. According to the most recent industry analysis reports, it is estimated that every broadcast day, approximately 53 million Americans view Viacom-distributed television programs.

Revenue in the International area and reached record levels in 1971 with sales made in nearly 100 countries. The sales improvemed were made in the face of increased import quotas, inflation, and economic difficulties in many areas of the Company's International market. Among the most popular programs was HAWAII FIVE-O, which was dubbed into six languages and sold in 47 countries. Other successful programs were MARY TYLER MOORE, viewed in 32 countries; DAN AUGUST, seen in 27 countries; and a new series, CANNON, which was sold in 20 countries. In 1971, Viacom Enterprises acquired the distribution rights to two additional Hanna-Barbera cartoon series which have been broadcast on all three networks in the United States. The Hanna-Barbera cartoons cartoons achieved major marketing success in the International area. The Viacom owned Terrytoons cartoons continue to be shown on television and in motion picture theatres throughout the world and earnings of this component have contributed to the overall profitability of the Division.

International sales of newsfilm and educational film expanded significantly in the past year. Important newsfilm stories are often distributed by Viacom Enterprises throughout the world via satellite and the number of subscribers using satellite service increased in 1971. In the educational area, films and didactic materials produced primarily for classroom and informational use were marketed in 48 countries. To provide a much broader product base, the foreign distribution rights to several new catalogs of educational material were acquired during 1971 and these additions doubled the amount of product available for sale.

During 1971, the Division's bookings of new contracts to be billed in future years reached record highs. In addition, several major steps were taken by Viacom Enterprises to provide an increasing flow of product for the future. The Division continues to be active in the acquisition of distribution rights of off-network product such as GOMER PYLE, which was added in 1971. In another area, the Enterprises Division has undertaken the development and acquisition of programs for exhibition on all three television networks and in the first-run syndication market. A number of projects are being developed which show proming for eventual sales to networks, individual stations or sponsors.

The acquisition of distribution rights to feature films, not previously offered in the Viacom Enterprises catalog, was inaugurated in the fourth quarter of 1971 and the success to date has been most gratifying. The Division, and to start worldwide television marketing of feature films in the second half of 1972.

To provide the management personnel for the expansion areas, a number of new executives were added to the experienced management team headed up by Willard Block. Mr. Block, formerly Vice President and General Manager, was recently appointed President, Viacom Enterprises Division. The newly-appointed executives are: Elliott Abrams, Vice President responsible for the feature film acquisition activities; Merrill Grant, Vice President, National Sales; Irving Wilson, Vice President, Programs; and Arthur Zeiger, Vice President, Development and Business Affairs.

OTHER ACTIVITIES

The activities not included in the two operating divisions of the Company are Licensing & Merchandising and Audience Marketing Inc. The latter, a corporation formed by the Company in December, did not have any activity in 1971.

Licensing & Merchandising licenses manufacturers here and abroad to use the names and characters of well-known television programs for promotional and commercial use. This activity also includes the development of audio tapes to be used as background and explanatory material by visitors to major cities and historical places of interest. The royalties, licensing fees and income from the tape tours make an important contribution to the Company's profitability.

APPOINTMENTS

James M. Leahy has been appointed Senior Vice President of the Company and Terrence A. Elkes has been appointed Vice President, Secretary and General Counsel.

FIVE-YEAR FINANCIAL SUMMARY

	1971	1970	1969	1968	1967
Revenues	\$20,974,000	\$18,539,000	\$15,300,000	\$10,386,000	\$7,345,000
Net Income			1,275,000	1,006,000	926,000
Earnings Per Share	\$.44	\$.48	\$.34	\$.27	\$.24

In 1971, the company revised its method of reporting CATV equipment revenue and costs with no effect on net income. Prior years have been reclassified for comparability.

Net Income and Earnings Per Share for the years prior to 1971 reflect pro forma adjustments for expenses, which in the opinion of management would have been incurred by Viacom had it operated as a separate company in each of the fiscal years.

Income Statements and Retained Earnings

VIACOM INTERNATIONAL INC. and subsidiaries

INCOME STATEMENTS	52 weeks chided Jan. 1, 1972	52 weeks ended Jan. 2, 1971
Revenues: Program distribution revenue (Note 3)	\$13,199,000 7,775,000 20,974,000	\$12,075,000 6,464,000 18,539,000
Costs and expenses: Program distribution costs CATV operating expenses Selling expenses General and administrative expenses Depreciation and amortization Operating income	3,847,000 2,785,000 3,468,000 6,154,000 2,297,000 18,551,000 2,423,000	3,146,000 2,166,000 3,309,000 3,490,000 1,761,000 13,872,000 4,667,000
Other income and expense (net)	<u>415,000</u> <u>2,838,000</u>	424,000 5,091,000
Provision for federal and foreign income taxes (Note 7) Net income	1,164,000 1,674,000	2,205,000 2,886,000
Pro forma adjustments, net of federal income taxes (Note 2) Net income (Pro forma net income fiscal 1970)	\$ 1,674,000	(1,083,000) • \$ 1,803,000 •
Average number of shares of common stock or standing**	3,790,000	3,791,000
Earnings per share of common stock: Net income (Pro forma net income fiscal 1970)	\$.44 \$.44	\$.76 \$.48*
RETAINED EARNINGS Balance, beginning of period	1,674,0 00 (212,0 00)	\$ 4,148,000 2,886,000 (2,600,000) \$ 4,434,000

Unaudited

Computation assumes Viacom common shares distributed on June 4, 1971 (3,791,000 shares) were outstanding for all periods prior to that date.

Balance Sheets VIACOM INTERNATIONAL INC. and subsidiaries

ASSETS	Jan. 1, 1972	Jan. 2, 1971
Current assets:	\$ 3,523,000	\$ 4,358,000
Cash	2,263,000	326,000
Accounts receivable, principally trade, less allowance for doubt-	8,285,000	7,434,000
ful accounts: 1971, S815,000; 1970, S557,000	3,298,000 495,000	2,076,000 527,000
Other prepaid expenses	17,864,000	14,721,000
Total current assets Investments and advances in CATV companies, at cost	1,521,000	1,278,000
Property, plant and equipment, at cost, less accumulated deprecia-	17,447,000 11,265,000	15,201,000 8,369,000
Distribution rights to television shows (Note 3)	11,200,000	
Franchise and franchise system development costs, net of amortization (Note 6)	463,000	708,000
tion (Note 6)	2,132,000	2,112,000
Goodwill (Note 1)	271,000	307,000
Other assets	\$50,963,000	\$42,696,000

See notes to financial statements.

LIABILITIES	Jan. 1, 1972	Jan. 2, 1971
Current liabilities: Trade notes and accounts payable	\$ 762,000	\$ 1,049,000
Taxes, other than federal and foreign income taxes	232,000	281,000
Federal and foreign income taxes (Note 7)	779,000	473,000
Accrued producers' share of distribution revenue	4,782,000	4,056,000
Other accrued liabilities	2,398,000	1,024,000
Total current liabilities	8,953,000	6,883,000
Amounts due after one year, principally for television shows and		
show rights	14,584,000	9,972,000
Notes payable (Note 8)	6,000,000	6,000,000
Deferred federal income taxes (Note 7)	. 1,367,C 0	1,265,000
Commitments (Note 11)		
	30,904,000	24,120,000
and a super source		
STOCKHOLDERS' EQUITY		
Preferred stock, without par value, authorized 1,000,000 shares; none issued		
Common stock, par value \$1.00 per share, authorized 8,000,000		
shares; issued: 3,791,000 shares (Note 10)	3,791,000	3,791,000
Additional paid-in capital (Note 9)	10,661,000	10,351,000
Retained earnings (as annexed)	5,896,000	4,434,000
Less common stock in treasury at cost: 20,000 shares (Note 10)	(289,000)	
Total stockholders' equity	20,059,000	18,576,000
	\$50,963,000	\$42,696,000

See notes to financial statements.

Statements of Changes in Financial Position

VIACOM INTERNATIONAL INC. and subsidiaries		
SOURCE OF FUIDS:	52 weeks ended Jan. 1, 1972	52 weeks ended Jan. 2, 1971
Current operations: Net income	\$ 1,674,000	\$ 2,886,000
Add Expenses not requiring current outlay of funds:	0.007.000	1,761,000
Depreciation and amortication	2,297,000	264,000
Deferred federal income taxes	4,073,000	4,911,000
FUNDS PROVIDED FROM OPERATIONS	4,073,000	4,511,000
Increase in amounts due after one year, principally for television shows and show rights	4,612,000	7,519,000
Refund of 1970 tax charge by CBS	390,000	
Cancellation of indebtedness of Viacom's subsidiaries by CBS		2,167,000
TOTAL SOURCES	\$ 9,075,000	\$14,597,000
TOTAL SOUNCES		
USE OF FUNDS:		
Additions to property, plant and equipment, net	\$ 4,298,000	\$ 3,393,000
Distribution rights to television shows, net	2,896,000	6,135,000
Purchases of common stock for treasury	289,000	
Additions to investments and advances	243,000	313,000
Cash dividends paid to CBS	212,000	2,600,000
Adjustment to additional paid-in capital incidental to spin-off from		
CBS	000,08	
Other, net	(16,000)	282,000
Increase in working capital	1,073,000	1,874,000
TOTAL USES	\$ 9,075,000	\$14,597,000
WORKING CAPITAL INCREASE ATTRIBUTABLE TO:	• 4 400 000	\$ 1,605,000
Net increase in cash and marketable securities	\$ 1,102,000	1,142,000
Net increase in accounts receivable	851,000	1,142,000
Net increase in distribution costs and rights, and television show costs	1,222,000	602,000
Net increase (decrease) in other curre: assets		212,000
Net increase in current assets	3,143,00	3,561,000
Increase in other accrued licibilities		401,000
Increase in accrued producers' share of distribution revenue	726,000	1,390,000
Increase in federal and foreign income taxes	306,000	93,000
Decrease in other current liabilities	(336,000)	(197,000)
Net increase in current liabilities	2,070,000	1,687,000
INCREASE IN WORKING CAPITAL		\$ 1,874,000
INCHEASE IN WORKING OAITINE TITLE		

Notes to Financial Statements

VIACOM INTERNATIONAL INC. and subsidiaries

1. Principles of Consolidation:

The consolidated financial statements include the accounts of Viacom and all its domestic and foreign subsidiaries. All subsidiaries are wholly-owned, except Audience Marketing Inc., Television Signal Corporation and certain subsidiaries of Tele-Vue Systems, Inc., the minority interest in which is insignificant. Certain re-classifications have been made in the 1970 financial statements to conform to the 1971 presentation.

The excess of the investments in certain CATV companies, over their underlying net assets at dates of acquisition, is reflected in the accompanying balance sheet as goodwill. Such goodwill is not being amortized because, in the opinion of management, there has been no diminution in value and the term of existence is not limited.

The financial statements of foreign subsidiaries, except the Canadian subsidiary, are as of a date two months prior to the date of the consolidated financial statements in order to be available for inclusion in the consolidation. Subsequent to October 31, 1970, Viacom International Pty. Limited paid \$212,000 in dividends to CBS.

The following is a summary of the net assets, revenue and net income of the foreign subsidiaries included in the consolidated statements, translated into U.S. dollars at appropriate rates of exchange.

	Jan. 1, 1972	Jan. 2, 1971
Current assets	\$3,432,000	\$3,547,000
Fixed and other assets	57,000	57,000
	3,489,000	-3,604,000
Less, Current liabilities	1,727,000	2,300,000
Net assets	\$1,762,000	\$1,304,000
Represented by stockholders' equity:		
Capital stock	\$- 95,000	\$ 93,000
Additional paid-in capital	- 58,000	
Undistributed retained earnings	1,609,000*	1,211,000*
	\$1,762,000	\$1,304,000
Revenue for fiscal year	\$1,803,000	\$1,669,000
Net income for fiscal year	\$ 751,000	\$ 648,000

Distribution as to dividends may be subject to legal or exchange restrictions and taxes not provided for in the consolidated statements.

VIACOM INTERNATIONAL INC. and subsidiaries

2. Pro Forma Adjustments (Unaudited):

In December, 1970 Columbia Broadcasting System, Inc. (CBS) transferred its program distribution and cable television subsidiaries to Viacom (organized by CBS in August, 1970) and on June 4, 1971 distributed all of the outstanding shares of Viacom to its stockholders. The 1970 financial statements include, on a pooling of interests basis, the accounts of Viacom and such transferred companies.

The pro forma adjustments to the 1970 income statement consist of:

Additional general and administrative expenses	\$1,652,000
Additional interest expense	480,000
	2,132,000
Less, Reduction in applicable federal income taxes	1,049,000
	\$1,083,000

Additional general and administrative expenses represent estimates of additional expenses, which, in the opinion of management, would have been incurred by Viacom had it operated as a separate company before January 1, 1971. The amounts are based in part on historical costs of CBS and in part on management's estimates of costs applicable to Viacom as a separate company. The pro-forma adjustment for interest expense is based on Viacom's initial capitalization.

3. Accounting for Television Program Distribution:

Television show exhibition contracts provide for billings over the respective broadcast periods, which generally range from one to five years. Revenue from such contracts, net of the producers' share, is recorded at the time installments are billed. In general, prepaid distribution costs and distribution rights to television shows are concurrently reduced by the producers' share of billings. Television show costs are amortized based upon the ratio of estimated costs to estimated revenues. Estimates are periodically reviewed by management and amortization is adjusted prospectively.

4. Accounting for CATV System Revenue:

In 1971, the company revised its method of reporting CATV equipment revenue and costs with no effect on net income. For comparability, reclassification has been made in the 1970 financial statements.

5. Property, Plant and Equipment:

Depreciation is generally computed on a straight-line basis over the estimated useful lives of the assets. Depreciation expense for the fiscal years 1971 and 1970 amounted to \$2,052,000 and \$1,663,000, respectively.

VIACOM INTERNATIONAL INC. and subsidiaries

A summary of property, plant and equipment follows:

	Jan. 1, 1972	Jan. 2, 1971
Land	\$ 39,000	\$ 39,000
Buildings	183,000	183,000
Cable systems	19,560,000	16,544,000
Machinery, equipment and other	2,413,000	1,856,000
Construction in progress	2,254,000	1,812,000
	24,449,000	20,434,000
Less, Accumulated depreciation	7,002,000	5,233,000
Property, plant and equipment, net	\$17,447,000	\$15,201,000

6. Franchise and System Development Costs:

Franchise costs represent the unamortized balance of expenditures attributable to franchise acquisitions. System development costs represent the unamortized balance of the net operating costs of certain community antenna television systems deferred during the franchise development period. In 1971, there were no additions to franchise and system development costs.

Previously capitalized franchise and system development costs are generally amortized over a ten year period. Amortization with respect to these costs amounted to \$245,000 and \$98,000 for the fiscal years 1971 and 1970, respectively. The amount for 1971 includes \$173,000 to state the carrying value of a system at its tangible net asset value.

7. Federal and Foreign Income Taxes:

Provisions for federal and foreign income taxes are based upon the assumption that Viacom would have filed consolidated federal income tax returns.

Viacom, and its domestic subsidiaries, will be included in the consolidated federal income tax returns of CBS through June 4, 1971. For the year 1970, tax provisions calculated on the basis of a consolidated federal income tax return for Viacom and its domestic subsidiaries exceeded the net charge by CBS to these companies by \$429,000. The aggregate of all such excesses has been credited to deferred taxes and to additional paid-in capital, as appropriate.

In fiscal 1971, the consolidated tax provision has been reduced by utilization of investment credits of \$93,000, under the flow-through method. At January 1, 1972, unused investment tax credits amounting to approximately \$488,000 were available to offset future federal income taxes to the extent allowable. The credits expire in varying amounts through 1977.

Provisions for federal and foreign income taxes include deferred tax provisions of \$102,000 and \$264,000 for fiscal years 1971 and 1970, respectively. For tax purposes, Viacom depreciates certain property, plant and equipment on an accelerated basis and expenses franchise and system development costs as incurred.

VIACOM INTERNATIONAL INC. and subsidiaries

8. Notes Payable:

Notes payable at January 1, 1972 represent unsecured loans due February 1, 1973 from two banks, which bear interest at the banks' prime commercial rate (51/4 % at January 1, 1972).

9. Additional Paid-In Capital:

Additional paid-in capital comprises:

52 weeks ended Jan. 2, 1971

Contribution of stock of subsidiaries by CBS to Viacom	\$ 3,920,000
Contribution by CBS of its investments in and advances to Nor Cal	
Cablevision, Inc.	200,000
Amounts credited in lieu of income taxes (Note 7)	278,000
Cancellation of indebtedness by CBS of Viacom's subsidiaries	9,293,000
Excess of aggregate par value of Viacom stock over par value of	-,,
CBS Enterprises Inc. stock exchanged	(3,340,000)
Balance, Jan. 2, 1971	10,351,000
52 weeks ended Jan. 1, 1972	
Refund of 1970 tax charge by CBS (Note 7)	390,000
Adjustment incidental to spin-off from CBS	(80,000)
Balance, Jan. 1, 1972	\$10,661,000

10. Stock Options and Common Stock in Treasury:

On August 19, 1971, the stockholders approved the 1971 Stock Option Plan for Key Employees under which options to purchase common stock may be granted until June 10, 1981 to certain employees, including officers. The Plan provides for the granting of both qualified and non-qualified options, not to exceed 225,000 shares in the aggregate, at a purchase price of not less than 100% of fair market value at the time of the grant. Options are e-croisable at various times as determined by the Finance Committee. Subject to earlier termination under certain conditions, qualified options granted under this plan expire five years after the date of the grant and non-qualified options expire ten years after the date of the grant.

During 1971 options were granted for 173,100 shares at prices ranging from \$14.75 to \$16.50 per share with an aggregate option price of \$2,837,275 and options for 6,500 shares were terminated. At January 1, 1972, no options had been exercised, options for 30,820 shares were exercisable, subject to approval of the Plan by the Internal Revenue Service, which approval was obtained on February 14, 1972, and 58,400 shares were available for the granting of future options under the Plan.

During 1971 the company acquired 20,000 shares of its common stock at a cost of \$289,000. Such shares have been reserved for use under the Stock Option Plan for Key Employees and the Deferred Additional Compensation Plan.

11. Commitments:

Minimum annual rentals under long-term leases aggregate approximately \$461,000 through 1976 and \$361,000 for 1977.

VIACOM INTERNATIONAL INC. and subsidiaries

12. Pension Plan:

Viacom maintains a non-contributory pension plan covering certain employees. In connection with the spin-off of Viacom, the pension fund assets of the CBS Pension Plan were divided between CBS and Viacom based upon the relative amounts of actuarial liability for the employees of each company. Cash equivalent to Viacom's share of the assets was transferred to the Viacom fund's trustee. The assets of this plan exceed the actuarially computed value of vested benefits of Viacom employees. Viacom's policy is to fund pension costs based on independent actuaries' recommendations. Pension expense accrued was \$145,000 in 1971 and \$97,000 in 1970 which included normal cost plus interest on the unfunded prior service cost.

13. Subsequent Acquisitions:

On January 14, 1972 Viacom acquired for \$1,700,000 in cash the stock of Telerama, Inc. and Telecasters, Inc. operators of CATV systems and a MATV system in the Cleveland, Ohio area. The acquisitions of these companies will be accounted for by the purchase method, and accordingly the results of their operations will be included in the consolidated financial statements from the date of acquisition. The results of operations of these companies for 1971 are not material in relation to the 1971 results of operations of Viacom.

On January 31, 1972 Viacom issued 65,008 shares of its previously unissued common stock for all of the outstanding shares of common stock of Cable TV of Marin, Inc. (CTM). The company intends to account for this acquisition as a pooling of interests in 1972. Inclusion of the operations of CTM on a pooling of interests basis would not materially affect the reported results of operations of Viacom.

For acquisitions subsequent to the date of the Report of Auditors see President's letter and Viacom Communications Division.

REPORT OF AUDITORS

To the Stockholders of Viacom International Inc.:

We have examined the balance sheets of Viacom International Inc. and subsidiaries as of January 1, 1972 and January 2, 1971 and the related statements of income, retained earnings and changes in financial position for the fiscal years then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances. We did not examine the financial statements of a consolidated subsidiary, which statements reflect net income constituting 10% and 5% of the related consolidated totals for fiscal 1971 and 1970, respectively. These statements were examined by chartered accountants whose reports thereon have been furnished to us. Our opinion expressed herein, insofar as it relates to the amounts included for such subsidiary, is based solely upon such reports.

In our opinion, based upon our examination and the reports of chartered accountants, the aforementioned statements present fairly the consolidated financial position of Viacom International Inc. and subsidiaries as of January 1, 1972 and January 2, 1971 and the consolidated results of their operations and consolidated changes in financial position for the fiscal years then ended, in conformity with generally accepted accounting principles applied on a consistent basis.

We have also reviewed, as to compilation only, the application of the pro forma adjustments to the income statement for the fiscal year ended January 2, 1971, and, in our opinion, such pro forma adjustments have been properly applied on the bases described in Note 2 to the financial statements.

LYBRAND, ROSS BROS. & MONTGOMERY

New York, February 15, 1972

BOARD OF DIRECTORS

RALPH M. BARUCH President and Chief Executive Officer

NAJEEB E. HALABY Chairman of the Sourd and Chief Executive Officer Pan American World Airways, Inc. New York, New York

J. GEORGE HARRAR
President
The Rockeleller Foundation
New York, New York

JAMES M. LEAHY Senior Vice Fresident

PAUL A. NORTON Executive Vice President New York Life Insurance Company New York, New York

W. BURLEIGH PATTEE Managing Partner Chickering & Gregory San Francisco, California

RICHARD L. SCHALL Chairman of the Board Justens, Inc. Minneapolis, Minnesota

JOHN F. WHITE President The Gooper Union New York, New York

OFFICERS

RALPH M. BARUCH President and Chief Executive Officer

JAMES M. LEAHY Senior Vice President

TERRENCE A. ELKES Vice President and Secretary

GEORGE C. CASTELL

JAMES E. HANLON Controller

FINANCE COMMITTEE

James M. Leahy Paul A. Norton Richard L. Schall John F. White

TRANSFER AGENT

Chemical Bank 770 Broadway New York, New York 10003

REGISTRAR

Bankers Trust Company 465 Lexington Ave. New York, New York 10017

AUDITORS

Lybrand, Ross Bros & Montgomery 1251 Avenue of the Americas New York, New York 10020

VIACOM INTERNATIONAL INC.

345 Park Avenue, New York, New York 10022

Plaintiff's Exhibit 583 10/19/70, Complete Docket Sheet Mt. Mansfield v. F.C.C.

. O. 147 (July 1953)

GENERAL DOCKET

UNITED STATES COURT OF APPEALS

FOR THE

SECOND

CIRCUIT

AL FROM

FEDERAL COMMUNICATIONS COMMISSION

CASE NO.

25232

PELL INT

TITLE OF CASE

. MANSFIELD TELEVISION, INC.,

Petitioner.

EDERAL COMMUNICATIONS COMMISSION and VITED STATES OF AMERICA.

. Respondents,

ESTINGHOUSE BROADCASTING COMPANY, INC., CA. INC., METROMEDIA, INC. Intervenors

& in 35429 35483-4 35435 35446

& in 35246,

D. BELOW: 12,782

DGE BELOW:

THE OF JUDGMENT:

DTICE OF APPEAL FILED:

Mullin, Connor & Rhyne 307 Southern Building Washington, D.C. 20005 (Mt. Manufield Television Inc.)

Hedrick & Lane 1001 Connecticut Ave., N.W. Washington, D.C. 20036 (Westinghouse Broadcasting Co., Inc., Intervenor)

Wilner. Scheiner & Creeley 2021 L. St. F.W. (MCA, Inc., Wash., D.C. 20036 Intervenor)

ATTORNEYS FOR APPELLEE

PHANKANATE IN.

General Counsel Federal Communications Commission Washington, D.C. 20554

Asst.Attorney General Antitrust Division Dopt.of Justice Washington, DC 20530

DATE	ACCOUNT OF APPELLANT	Received	Disbursed	REMARKS	
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Plaintiff's Exhibit 583 10/19/70; Complete Docket Sheet Mt. Mansfield v. F.C.C.

ATTORNEYS FOR APPELLANT

Fly, Shuebruk, Slume & Gaguine (Van Curler Broadcasting 1211 Connecticut Ave., N.W. Washington, D.C. 20036

'Koteen-& Burt (NBC-Television') 1000 Vermont Ave., N.W. Washinton, D.C. 20005 (202-RE-7-5566)

Bernard G. Segal (NBC, Inc.) 1719 Fackard Bldg. Phila., Pa. 19102

-Wilmer, Cutler & Fickering Farragut Bldg. (CBS, Inc.) Washington, D.C. 20006

XATTORNEYS FOR APPELLER

James A. McKenna, Jr. (Ald Inc., 1705 DeSales, St., N.W. Washington, D.C. 2003/2

Covington & Burling 888 Sixteenth Street, N.W. Washington, D.C. 20006 (Intervenor - CES Affiliates)

Sturm & Perl (Amicus Curine 150 Broadway Mational Essoc. of New York, N.Y. 10038 Froad.

employees,

ATTORNEYS FOR AF.

*Paul B. Comstock
'1771 N. Street, N.W.
Washington, D.C. 20036
(Amicus Curize - National Assoc. of Froadcasters)

*Richard Hildrech and :Robert L. Olander 1225 Connecticut Ave., Washington, D. C. 20036 (Amicus Curice - Central Coast Broadcasters, Inc.)

ATTORNEYS FOR APPELLEE

Weshington, 1.6. 20.16

*Royel E. Flakeman (Common, 430 Park Ave. Todman, New York, L.Y. 10022 Arion, Cur *Theodore Jaron (Kid Tromanulli *Theodore Jaron (Kid Tromanulli *Theodore Jaron (Kid Tromanulli Wilkinson, Cragun & .arker lold i. street, E.d. Wagnington, J.C. 20006

* Welch & Lorgen (Lughes Loorte) bothing ton, D.C. 2000

Plaintiff's Exhibit 583
10/19/70, Complete Docket Sheet
Mt. Mansfield v. F.C.C.
GENERAL DOCKET

UNITED STATES COURT OF APPEALS

FOR THE

SECOND CIRCUIT

CASE NO.	35010 Mt. Mansfield Television, Inc. v. F.C.C.
DATE	FILINGS—PROCEEDINGS Filed
£ -10- 70	Filed tw petition for review
8-10-70	Served copy of petition under covering letter on FCC
\$-10-70 3-21-70 8-24-70	Served copy of petition under covering letter on Atty Gen; Filed receipt of service of copy of petition(Atty General) Filed receipt of service of copy of petition (FCC)
3-24-70	Filed notice of appearance
8-31-70	Filed motion for leave to intervene (Westinghouse Broadcasting) with proof of service,
9-1-70	Filed volume of exhibits (4 copies)
9-3-70	Filed order granting motion for leave to intervene (Westinghouse Eroadcasting Co., Inc.)
9-8-70	Filed motion for leave to intervene (MCA, Inc.) with proof of service
9-14-70	Filed order granting motion for leave to intervene (MCA, Inc.)
9-21-70	Filed motion for leave to consolidate with 35246 with proof of service
9-21-70	Filed dertified list in lieu of record (& in 35246)
9-25-70	Filed order granting motion for leave to consolidate with 35246) Filed motion for stay with proof of service (& in 35246) (CDS)
9-25-70	Filed motion for stay with proof of service (& in 35246) (MCA, Inc.)
	Filed memorandum of points & authorities in support of motion for sta
10-2-70	(& in 35246) (MOA, Inc.)
10-2-70	Filed motion for leave to intervene (Metromedia, Inc.) (in 35242).
	Filed motion for leave to intervene (Metromedia, Inc.) (in 35246) (filed in 35242)
10-5-70	Filed order adjourning hearing on motion for stay to 10-19-70, etc. (CBS & MCA, Inc.) (& in 35246)
10-7-70	Filed motion for stay with proof of service (Mt. Mansfield) (& in 35246).
10-13-7	Filed motion for leave to intervene (NCCB) (& in 35246)
II.	Filed opposition of ABC, Inc. to motions for stay (& in 35246)
10-14-70	Tiled motion to consolidate with 35246, 35429 & 35435, with proof of service also in 35446 35483 & 35484
	1. ce . 1. 2

Form A.O. 147a (July 1953)

GENERAL DOCKET UNITED STATES COURT OF APPEALS FOR THE

SECOND

CIRCUIT

CASE NO. 3	Mt. Mansfield Television, Inc. v. F.C.C.
DATE	FILINGS—PROCEEDINGS Filed
10-16-70	Filed opposition to motions for a stay (CBS, MCA Inc. & Mt. Mansfield)
10-16-70	Filed response in opposition to motions for stay (Westinghouse)
10-16-70	Filed affidavit in support of opposition to motions for a stay (Collier)
10-16-70	Filed opposition of metromedia, Inc. to MCa, Inc. motion for a stay
	Filed order granting motion to consolidated with 35246, 35435, 35446, 35429, 35483-4
	Filed order granting motion for leave to intervene (Metromedia, Inc.) & in 34246, 35435, 35446, 35429, 35483-4) (Filed in 34242, 34246)
10-19-70	Filed order granting motion for losses to the
10-19-70	35435, 35446, 35429, 35483-4) Filed order granting motion for leave to intervene (Metromedia) (Filed in 35435) (& in 35246, 35446, 35429, 35482-4)
10-19-70	Filed order granting motion for leave to intervene (Metromedia) (Filed in 35446) (& in 34246, 35429, 35483-4)
10-19- 70	Filed order denying motions for stay of "Prime Time" access rule; motion for stay of Financial interest rule granted until argument of appeal; the record shall be filed by 10-26-70; petitione's brief & appendix shall be filed by 11-25-70; respondent's brief shall be filed by 12-23-70, and argument of the appeal shall be heard during week of 1-4-71; Counsel for CDS may file briefs not in excess of 80 pages (& in 34246, 35435, 35446, 35429, 35483-4)
1-2-70	Filed motion for leave to intervent (CBS Television Affiliates) (& in 35429, 35446, 35484, 35246, 35435 & 35483-4)
11-18-70	Filed muticum order granting motion for leave to intervene (CBS Affiliates) (& in 35429, 35446, 35484, 35246, 35435 & 35483-4)
1-19-70	Filed motion re: Deferred oppendix (& in 35429, 35446, 35484, 35246, 35483-4)
11-20-75	Filed order withdrawing netition for review (NPC Television Affiliated (& in 35420, 35446, 35484, 25246, 35435, 35483-4)
1-23-70	Filed metion for partial withdrawal of petition for review (500, Inc.)
1-34-36	Filed rotion for loave to file brief anieus curine with preof of cervit

Plaintiff's Exhibit 583 10/19/70, Complete Docket Sheet Mt. Mansfield v. F.C.C.

GENERAL DOCKET

UNITED STATES COURT OF APPEALS FOR THE SECOND CIRCUIT

CASE NO. 35	Mt. Mansfield Television, Inc. v. F.C.C.	
DATE	FILINGS—PROCEEDINGS	Filed
	•	
11-24-70 F	Filed motion for leave to file brief amicus curiae with pr (National Association of Broadcasters)	oof of servi
11-24-70	Issued certified copy of order withdrawing petitions for (NBC Television Affiliates) (& in 35246, 35429, 35435, 3	review 5446, 35483-
11-25-70	Filed order granting motion for leave to file-brief amicus (National Association of Broadcasters)(& in 35246, 35429, 35446, 35483-4)	s curiae 35435.
11-25-70	Filed order granting petitioners motion for leave to file appendix (& in 35246, 35429, 35435, 35446, 35483-4)	a deferred
11-25-70	Filed order granting motion to withdraw that portion of to for review which seeks review of Section 73.658(K), etc (& in 35246, 35429, 35435, 35446, 35483-4)	he petition
11-25-70	Filed order granting leave to file brief amicus curiae (N. Association of Broadcast Employees and Technicians, etc 35246, 35429, 35435, 35446, 35483-4)	ational .) (& in
11-25-70	Filed brief, petitioner (CFS, Inc.) (& in 35246, 35429, 3, 35483-4) with roof of service	5435. 35446
11-25-70	Filed brief, petitioner (AIC, Inc.) (& in 35246, 35429, 3, 35483-4) with proof of service	5435. 35446
	Filed motion for leave to file brief, amicis curiae (Kid Corp and WLEZ Television, Inc.(& in 35246, 35429, 35435 35483-4) cranting action for leave to file Lifed Inc.(& Inc.)	. 35446 [0825409no)
	Filed brief, petition (MCA, Inc.) with proof of service (#35429, 35435,,35446 35483-4)	
	Filed 4 page proof copies brief, petitione (NEC, Inc.) (U 35429, 35435, 35463, 35463-4)	
1	Filed brier, petitioner (It. Mansfield Television, In.c) 35429, 35425, 35423, 35484)	
21-27-75	Viled trief, thicus curies (Mid Preadensting & WINZ TV, I Filed supplemental list of F.C.C. (& in 35246, 35429, 3542	3-4)
11-27-70	riled contificate of service (& in 35246, 35429, 35535, 35 pined brief, positioners (You Curlor Prophenoting & WIWY- 3506, 35420, 35534, 35653-4)	ny)(% [:
11-30-10	Filed trief, intervenor, Crs Velevicien "ffiliates with p (mailed 11-25-70) (a in 350'6, 25420, 35435, 35446 35403-11ed trief, emiric Challend Lecociation of French	roof of cerv
22-30-00	illed trief, entrue carice (E.C.Sec. Accordation of freda	12453

Form A.O. 147a (July 1953)

GENERAL DOCKET UNITED STATES COURT OF APPEALS FOR THE

SECOND CIRCUIT

CASE NO. 7	52 k 2 Lt. Mansfiled Television, Inc. v. F.C.C.
· DATE	FILINGS—PROCEEDINGS Filed
11-30-70	Filed motion for leave to file affidavits with respect to status of record (CBS, Inc.) with proof of service (& in 35246, 35429, 35435 35446 35483-4).
12-1-70	Filed motion for leave to file brief amicus curiae (Central Coast Broadcaster, Inc.) with proof of service (& in 35246, 35429, 35435 35446, 35483-4).
12-3-78 12-3-78	riled errate to brief of Central code to file afficavits with Filed opposition to motion for leave to file afficavits with respect to status of record with proof of service (& in 35246, 35429) 35446, 35483-4)
	Filed order granting motion for leave to file brief amicus curiae (Central Coast Froadcasters, Inc.) (& in 35246, 35429, 35435, 35446, 35483-4)
	Filed order granting leave to file affidavits of Dale Smith and Sally Katzen with respect to status of the record (& in 35246, 35429, 35446, 35483-4)
1	Filed brief, amicus curiae (Central Coast Broadcasters, Inc.) (& in 35246, 35429, 35435, 35446, 35483-4)
12-4-70	Filed affidavits with respect to the status of the record (∈ 35266, 35429, 35435, 3546, 35483-4)
H	Filed brief, intervenor (Westinghouse Broadcasting Co., Inc.) (Lin 35246, 35425, 35435, 35446, 35433-4)
12-17-70	Filed notion for leave to file brief amicus curiae with proof of cervice (Hughes Sports Network, Inc.) (& in 35246, 35429, 35435, 3544, 25435, 3544)
2-10-70	iled brief, intervener (Metroredia, Inc.)(& in 35246, 35429, 35435, 35436, 35429, 35435,
1	Filed motion for leave to file brief emicus curiae (Goodson-Todman) (& in 35046, 35429, 35435, 35446, 35403-4)
	liled order granting notion for leave to file brief scienc curice (Hughes Sports Netword, Inc.) (& in 35246, 35429, 35435, 35446, 35433-4)
2-01-70	(lied reply tries, petitioner (MS, Inc.) (4 in 35256, 3550, 35535, 3550, 1563-6)
12-19-40	liled brief, calcum curice (Engled Sports Letwork, Inc.) (a in 350%), price, 3605. 2504(. 350.3-4)
Lana	American Company of the Company of t

GENERAL DOCKET

UNITED STATES COURT OF APPEALS FOR THE

..... CIRCUIT

CASE NO.	3 5 2 4 2 it. geresteld Televisier, Inc., v. F.C.C.
DATE	FILINGS—PROCEEDINGS Filed
	miled trief, Fog. with proof of service (& in 35246,05429,05435
12-25-70	Viled reply brief, petitioner (000, Inc.) (@ in 35246, 35420, 25435 2546, 35400, 35404)
	Filed motion for leave to file brief as amicus curiae (Goodson-Todman Productions)(& in 35246,35429,35534,35446, 35483-4)
12-20-70	Filed offidavit in opposition to motion for leave to file brief suice curiae (& in 35246, 35429, 35434, 35446, 35483-4)
	Filled reply brief, intervenor CIS (& in 35246,35429,35429,35435,35446 35403-4) with proof of service
	Filed reply brief, MCA Inc.kkwith proof of service (& in 35426, 35246 35455, 3546, 35463-4)
	Filed reply trief, Van Curler Broadcasting Corp. & WLKY-TV, Inc. with proof of service (& in 36246,35429,35435,35446,35483-4)
	Filed reply brief, AEC. Inc. with proof of service (& in 35246,35429 35435, 35446, 355383-4)
1	Filed reply brief, Mt. Mansfield Television, Inc. with proof of serv (& in 35246, 35429, 35435, 35446, 35483-4)
1	Filed affidavit of service (& in 35246, 35429, 35435, 35446, 35483-4) liled reply brief, petitioner (£30, Inc.) liled joint appendix (Vol. I & II) (& in 35246, 35429, 35435, 35446, 35433-4)
1-7-/1	Filed affidavit of service (2 in 35246, 35429, 35435, 35446, 35463-4)
11	Filed order granting leave to file brief emicus curiae (Goodson Todma (& in 35246, 35429, 35435, 35446, 35483-4)
1	Filed brief amicus curiae (Goodson-Todman) (& in 35246, 35420, 35435, 35446, 35463-4)
5	Filed brief, Petitioner. National Broadcasting Company, Inc. (& in 35246, 35429, 35435, 35446, 354336)
i	Filed reply brief of Petitioner. Hational Broadcasting Co., Inc. (& in 35246, 35429, 35435, 35446, 35433-4)
1	liled order granting stay until 30 days after issuance of mandate (¿ in 352°6, 35429, 35435, 3546, 35403-4)
:-101	Argument heard (by: Hoye & Anderson CJJ and Tyler DJ) (& is 75246.
5-3-71	Petitions denied, Hays, CJ (8 in 35246, 35429, 35135, 35483-4)
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Form A.O. 147a (July 1953)

GENERAL DOCKET UNITED STATES COURT OF APPEALS

FOR THE

SECOND

CIRCUIT

DATE FILINGS—PROCEEDINGS Filed Filed motion for extension of time to file petition for rehearing with proof of service (& in 35242, 35435, 35446 & 35483-4) Filed order granting motion for extension of time to file petition for rehearing to 6-1-71 (Mt. Mansfield) (& in 35246, 35429, 35435, 35446, 35483-4)
Filed motion for extension of time to file petition for rehearing with proof of service (& in 35242, 35435, 35446 & 35483-4) Filed order granting motion for extension of time to file petition for rehearing to 6-1-71 (Mt. Mansfield) (& in 35246, 35429, 35435, 35446, 35483-4)
5-17-71 Filed motion for extension of time to file petition for rehearing with proof of service (& in 35242, 35435, 35446 & 35483-4) 5-26-71 Filed order granting motion for extension of time to file petition for rehearing to 6-1-71 (Mt. Mansfield) (& in 35246, 35429, 35435, 35446, 35483-4)
5-17-71 Filed motion for extension of time to file petition for rehearing with proof of service (& in 35242, 35435, 35446 & 35483-4) 5-26-71 Filed order granting motion for extension of time to file petition for rehearing to 6-1-71 (Mt. Mansfield) (& in 35246, 35429, 35435, 35446, 35483-4)
5-26-71 Filed order granting motion for extension of time to file petition for rehearing to 6-1-71 (Mt. Mansfield) (& in 35246, 35429, 35435, 35446, 35483-4)
Filed order granting motion for extension of time to file petition for rehearing to 6-1-71 (Mt. Mansfield) (& in 35246, 35429, 35435, 35446, 35483-4)
6-1-71 Filed petition for rehearing with certiciate of service (& in 35246, 35429, 35435, 35446, 35483-4).
6-10-71 Filed order denying petition for rehearing (& in 35246, 35429, 35435, 35446, 35483-4)
6-23-71 Issued Mandate (opinion & judgment) (& im 335246, 35429, 35435, 35483-4)
9-15-71 Original record returned to district court (& in 35246, 35429, 35435
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GENERAL DOCKET

UNITED STATES COURT OF APPEALS FOR THE SECOND CIRCUIT.

	5 2 4 2 Mt. Mansfield Television, Inc., et al. v. F.C.C.	
DATE	FILINGS—PROCEEDINGS	Filed
•		

UNITED STATES COURT OF APPEALS

1153

Second Circuit

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At a Stated Term of the United States Court of Appeals, in and for the Second Circuit, held at the United States Court House, in the City of New York, on the nineteenth day of October, one thousand nine hundred and seventy.

Mt. Mansfield Television, Inc., Petitioner,

Federal Communications Commission and United States of America,
Respondents,
Westinghouse Broadcasting Company, Inc.,
MCA, Inc., Intervenor,
Columbia Broadcasting System, Inc.,
Petitioner,

Federal Communications Commission and United States of America,
Respondents,
Westinghouse Broadcasting Co., Inc., MCA, Inc.,
Intervenors,
upon consideration of

It is hereby ordered that the motion made herein by counsel for the petitioner, Columbia Broadcasting Company, Inc.,

Matterer

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by notice of motion dated September 5, 1970 for a stay until October 1,1972 of the effective date of Section 73.658(k) and for a stay pending appear of the effective date of Section 73.658(j) (1) of the Rules and of the effective date of Section 73.658(k) of the Federal loxandsumbusinemaxxxxxxximining Regulations of the Federal Communications Commission that the motion to stay the effective date of the prime time access rule Section 73.658(k) of the Rules and it hereby is Attacking Regulations of the F.C.C. be and it hereby is denied.

It is further ordered that the motion for a stay of the effective date of the "financial interest rule" Section 73.658(j) (1) be and it hereby is granted pending argument of the appeal.

It is further ordered that the F.C.C. shall file the record on appeal on or before October 26, 1970.

It is further ordered that the petitioners shall file briefs and appendices to the briefs on or before November 25, 1970; the respondence shall file their briefs on or before December 16, 1970; typwritten reply briefs, if any, shall be filed on or before December 23, 1970.

It is further ordered that the argument of the appeal shall be set for hearing during the week of January 4, 1971 and that the petiti ner CBS may file a brief not to exceed 80 printed pages.

Sing North

(A true copy.

Clerk

CV 584

Plaintiff's Exhibit 584 timenal buses: 10/19/70, U.S.C. A 2d Cir. Order Staying Financial Interest Rule (CBS Petitioner)

At a Stated Term of the United States Court of Appeals, in and for the Second Circuit, held at the United States Carot House, in the City of New York, on the rinordonin day of Pottoker Lordinal min basenett and , seventy.

ht. Esnelfold Selecteion, Inc., Patitioner, ?-titioner, Redourt Co. undestions Commission and Leites Scarce of Frinces. Cribel Scarce of Partice,
Removed the March of Co., Inc., MCA, Inc.,
West birghouse hardeness on Co., Inc., MCA, Inc., ! is because ordered that the motion made i grain by counsel for the pretictioner, delicated for the pretiction of the decimal for t -Asiminada E. durgan Michigan by refer el amoing dated Spotombor 5, 1000 for a fer theil occober 1,1977 of the effective date of Spotion 73.0% (1) the feet penting appeal of the effective date of Scotion 73.0% (1) the feet and penting appeal of the effective date of the e 1-1-1 Un It is further ordered that the notion for a stay of the effective dates the financial interest mules heating 70.558(f) (1) be and it is marking stanting around no of une appear.

It is further ordered obly the F.C.C. shull file the record on appear on organized Cocher 25, 1979. appeal on or percent of relay, erican dentify an interest of the respondents of the respondent of t... nit siu -:)

UNITED STATES COURT OF APPEALS

Second Circuit

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At a Stated Term of the United States Court of Appeals, in and for the Second Circuit, held at the United States Court House, in the City of New York, on the October , one thousand nine hundred day of nincteenth seventy. and

Mt. Mansfield Television, Inc., Petitioner,

Federal Communications Commission and United States of America,
Respondents,
Westinghouse Broadcasting Company Inc.,
MCA, Inc., Intervenors.
Columbia Broadcasting Bystem, Inc., Petitioner,

Petitioner,
Federal Communications Commission and
United States of America,
Respondents,
Westinghouse Broadcasting Co., Inc., MCA, Inc.,

Intervenors.

It is hereby ordered that the motion made herein by counsel for the MCA, Inc., . as intervenor,

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by notice of motion dated September 28, 1970 for a stay until October 1,1972 of the effective date of the "Prime Time Access Rule" (Section 73.652 of the Rules and Regulations of the Federal Communications Commission be and it hereby is premised.

It is further ordered that a stay of the effective date of the financial interest rule, section 73.658(j) (l) of the Rules and Regulations of the F.C.C. pending argument of the appeal be and it hereby is granted.

It is further ordered that the F.C.C. shall file the record on appeal on or before October 26, 1970.

It is further ordered that the petitioners shall file briefs and appendices to the briefs on or before lovember 25, 1970, the respondence shall file their briefs on or before December 16, 1970; typewritten reply briefs, if any, shall be filed on or before December 23, 1970.

It is further ordered that the argument of the appeal shall be set for hearing during the week of January 4, 1971 and that the petitioner, Columbia Broadcasting System. Inc., may file a brief not to exceed 80 printed pages.

Sterry h. Waterman 18,----(... ri: ... Robert to Amicroon A Ventilly

Wilfred Telmerg

Clerk

Circuit Judges

(A true copy.

PARTER OF COURT OF MIRRIS

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> Mt. Hamsfield relevision, Inc., retitioner, Pederal Commidations Commission and Dulted Laver of Frenchens, Accounted Sant Inc., Estinghouse Broadcasting Jungary Inc., Mar., Intervence.
> Columbia Broadcasting Junear, Inc., Johnship Broadcasting Junear, Inc., Johnship Veneral Vormunications Commission and United States or America, United States or America, Les Jones et al. 1nc., Westinghouse Broadcasting Co., Inc.,

Intervenors.

xxxxxxxxxxx

It is hereby ordered that the motion made herein by counsel for XZ ACA, Inc., as intervenor,

mikupen

XLXXXXXX

xaicouptx.

hy retire of modical dated September 28, 1970 for a ster until October 1,1972 (R) St the editor total of the line Access in a (Securior 71.656 be and a lensy become until second of the reterminations of the reterminations until second unti

his further solved the a stay of the offsocive date of the finencial interest rule, section 73.633(9) (1) or the full and headlathous of the fig. (0.0) pending any rent of the appeal by find it dereby is quent appeal to the find find the find of the find it dereby is quent appeal on or belowe october 10, 1970. Shall file the record on Tt is further ordered that the find offstoness shall file builds and appead too to the october of this file builds and polymous shall file the trial of the builds and the polymous shall file the trial of the colors of the rest to the october of 16, 1870; the polymous rest of the file of the colors of the colors of the form of the file of the colors of the form of the file of the colors of the file of the file

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UNITED STATES COURT OF APPEALS

Second Circuit

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At a Stated Term of the United States Court of Appeals, in and for the Second Circuit, held at the United States Court House, in the City of New York, on the nineteenth day of October , one thousand nine hundred and seventy.

Mt. Fansfield Television, Inc., Petitioner,

Federal Communications Commission and United States of America, Kespondents, Mostinghouse Broadcasting Company, Inc., MCA, INC., Intervenors. Columbia Broadcasting System, Inc., Petitioner,

Federal Communications Commission and United States of America, Respondents, Westinghouse Broadcasting Co., Inc., MCA, Inc., Interveners

It is hereby ordered that the motion made herein by counsel for the petitioner Mt. Mansfield Television, Inc., for a stay of the effective date of the lippeliee Petitioner fesponden? prime time access rule (Section 73-650(k)) of the Federal Communications hymother of motion dated Commission Rules and Regulations until determination of potition for review or until October 1, 1972 whichever s later be and it hereby is granted to denied .

It is further ordered that a stay of the effective date of the financial interest rule, section 73-658(j) (l) of the Rules and Regulations of the Federal Communications Commission pending argument of the appeal be and it hereby is granted.

It is further ordered that the Federal Communications Commission

shall file the record on appeal on or before October 26, 1970.

It is further ordered that the petitioners shall file briefs and

appendices to the briefs on or before Movember 25,1970; the respondents shall file their briefs on or before December 16,1970; typewritten reply briefs, if any, shall be filed on or before December 23,1970.

It is further ordered that the argument of the appeal shall be set for hearing during the week of January 4, 1971 and that the petitioner Columbia Broadcasting System, Inc. may file a brief not to exceed 80 printed pages. exceed 80 printed pages.

Circuit Judges

(A true cont.

Plaintiff's Exhibit 586 10/18/70, U.S.C.A. 2d Cir. Order Staying Financial Interest Rule (Mt. Mansfield, Petitioner)

UNITED STATES COURT OF APPEALS

Second Circuit

Cox. . .

At a Smirel Norm of the United States Court of Appends, in said for the Second Circuit, Judd at the United Flates Court, Howeve, in the City of New York, on the . ore thousand nine hundred day of Coucher man secondin and ceventy.

> .. Smrsfield Yeleyislon, lea., Tea., Tea., Tea., Tea. Wederal Contradentions Obrahasion and Collect States of America, itespondents, instringhause Entedost ting Company, Inc., Communication Introductions.
> Communications Communications of the Productions of the Production of the (. O.L (..... Mederal Communications Commission and Maked coates of knowles, Laspon enus, Mostrybouse Erredonseing Co., Inc., MCA, Inc.,

It is horsby ordered that the motion made herein by council for the petitioner in the Harriston, Inc., forms the effective date of the effective date of the payment payment the figure of the forms the figure rate (Section 73-1)(s) of the Federal Communications by the Federal Communications by the Federal Communications and the figure of determination of petition for nevity or uned Comber 1, 1972 whichever 60% Latter in and it hereby is PERSONE

He is prober ordered and a size of the suffective date of the financial information of the substance of the suffered of the substance of the s John Lay Cary 10-24 Miles Lacond Cast

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Certificate of Incorporation

OF

VIACOM INTERNATIONAL INC.

August 19, 1970

CERTIFICATE OF INCORPORATION

OF

VIACOM INTERNATIONAL INC.

I, the undersigned, for the purpose of incorporating and organizing a corporation under the General Corporation Law of the State of Delaware, do hereby certify as follows:

First: The name of the corporation ("the Corporation") is VIACOM INTERNATIONAL INC.

Second: The address of the Corporation's registered office in the State of Delaware is 306 South State Street, City of Dover, County of Ment. The name of the Corporation's registered agent at such address is United States Corporation Company.

Third: The purposes of the Corporation are as follows:

- 1. To engage in and to carry on, in any of its branches and forms, the business of transmission of electronic signals of every kind by cable or by any other means or methods whatsoever whether now or hereafter known or discovered and the business of acquiring, creating, installing, maintaining, operating and otherwise dealing in and with equipment, properties, facilities and systems, and conducting other activities and businesses, related thereto.
- 2. To create, acquire, develop, produce, reproduce, record, broadcast, transmit, give, present, exploit, exhibit, distribute, syndicate, sell, furnish and otherwise deal in and with, by any means or methods whatsoever whether now or hereafter known or discovered, programs, attractions, performances, intellectual and instructive presentations, pictures, motion pictures, theatrical presentations, exhibitions, events and entertainments and services of any nature whatsoever.
- 3. To carry on, by any means or methods whatsoever whether now or hereafter known or discovered, any of the branches and forms of the business of radio and television broadcasting, the busi-

ness of creating, maintaining and operating radio and television stations, networks, systems, chains, transmission facilities, reception facilities and other businesses and activities related thereto.

- 4. To create, invent, acquire, develop, manufacture, produce, reproduce, record, publish, broadcast, disseminate, distribute, transmit, print, sell and otherwise deal in and with, by any means or methods whatsoever whether now or hereafter known or discovered, informational, literary, intellectual, artistic, musical, entertainment, educational, instructional, advertising and promotional ideas, properties, creations, materials, devices, processes and services of any nature whatsoever and any rights therein or with respect thereto.
- 5. To create, invent, acquire, develop, manufacture, produce, operate, construct, install, equip, distribute, sell or otherwise deal in and with, and furnish services of any nature whatsoever with respect to or in connection with, by any means or methods whatsoever whether now or hereafter known or discovered, apparatus, instruments, systems, equipment, structures, materials, processes, wares, products, merchandise, preparations, supplies, machines, appliances and devices of any nature whatsoever.
- 6. To acquire by purchase, exchange, or otherwise, all or any part of, or any interest in, the assets, properties, business, name and good-will of any one or more individuals, partnerships, syndicates, associations, firms or corporations engaged in any business whether similar or dissimilar to any business in which the Corporation is then engaged; to hold, operate, reorganize, liquidate, mortgage, pledge, sell, exchange or in any manner dispose of all or any part thereof, or any interest therein; to assume or guarantee performance of all or any part of the liabilities, obligations or contracts of such individuals, partnerships, syndicates, associations, firms or corporations; and to conduct in any lawful manner all or any part of any business so acquired.
- 7. To engage in any other lawful act or activity for which corporations may be organized under the General Corporation Law of the State of Delaware.

Fourth: The total number of shares of all classes of stock which the Corporation shall have authority to issue is 9,000,000, consisting of (A) 1,000,000 shares of Preferred Stock, without par value ("Pre-

ferred Stock"), and (B) \$,000,000 shares of Common Stock, par value \$1.00 per share ("Common Stock").

Following is a statement of the designations, powers, preferences and rights, and the qualifications, limitations and restrictions thereof in respect of the Preferred Stock, except such thereof as the Board of Directors is herein authorized to fix, and in respect of the Common Stock.

SECTION I

PREFERRED STOCK

- 1. General. Shares of Preferred Stock may be issued from time to time in one or more series as determined by the Board of Directors. All shares of Preferred Stock shall be of equal rank and shall be identical, except in respect of the particulars fixed by the Board of Directors for each series as provided herein. All shares of any one series shall be identical in all respects with all the other shares of such series, except that shares of any one series issued at different times may differ as to the dates from which dividends thereon shall be cumulative, if dividends are to be cumulative on such series.
- 2. DIVIDENDS. The holders of Preferred Stock of each series shall be entitled to receive, when and as declared by the Board of Directors, out of funds legally available for the purpose, dividends at such rate as shall be fixed by the Board of Directors as permitted hereby, payable quarterly on the first days of January, April, July and October in each year to stockholders of record on the respective dates, not exceeding 40 days preceding such quarterly dividend payment dates, fixed for that purpose by the Board of Directors.

Such dividends shall commence to accrue and shall be cumulative (if so determined by the Board of Directors) from the date or dates fixed by the Board of Directors as provided herein. No such dividend shall be paid upon or declared and set apart for any share of Preferred Stock for any dividend period unless at the same time a dividend for the same dividend period, ratably in proportion to the respective annual dividend rates fixed therefor, shall be paid upon or declared and

set apart for all shares of Preferred Stock of all series then outstanding and entitled to receive such dividend. Accumulations of dividends shall not bear interest.

- 3. Redemption. (a) Right to Redeem and Price. The Corporation at the option of the Board of Directors may redeem the whole or any part of the shares of Preferred Stock of any series at such time or times (if any) and at such price or prices (if any) as are fixed by the Board of Directors as provided herein for the issue of the particular series of Preferred Stock plus, in each case, an amount equal to all dividends accrued and unpaid on such series of Preferred Stock to and including the date fixed for redemption (the total sum so payable per share on any such redemption being herein referred to as the "Redemption Price" and the date for redemption being herein referred to as the "Redemption Date"). If fewer than all outstanding shares of any series of Preferred Stock are to be redeemed, the shares of said series to be redeemed shall be chosen by lot or pro rata in such manner as the Board of Directors may determine.
- (b) Notice and Effect of Deposit of Redemption Funds. Notice of every such redemption shall be mailed to the holders of record of the shares of Preferred Stock so to be redeemed at their respective addresses as the same shall appear on the books of the Corporation. Such notice shall be mailed not more than 60 nor less than 30 days in advance of the Redemption Date to the holders of record of shares so to be redeemed.

If, on the Redemption Date, the funds necessary for such redemption shall have been set aside by the Corporation, separate and apart from its other funds, in trust for the pro rata benefit of the holders of the shares so called for redemption, then, notwithstanding that any certificates for shares of Preferred Stock so called for redemption shall not have been surrendered for cancellation, after the Redemption Date the right to receive dividends thereon shall cease to accrue and all rights of the holders of the shares of Preferred Stock so called for redemption shall forthwith, after the Redemption Date, cease and terminate, excepting only the right of such holders to receive the Redemption

Price for such shares but without interest, and such shares shall no longer be deemed outstanding. Any funds so set aside by the Corporation and unclaimed at the end of six years from the Redemption Date shall revert to the general funds of the Corporation, after which reversion the holders of such shares so called for redemption shall look only to the Corporation for payment of the Redemption Price.

If, on or after the giving of such notice but before the Redemption Date, the Corporation shall deposit with any transfer agent for such shares of Preferred Stock, in trust for the pro rata benefit of the holders of the shares of Preferred Stock so called for redemption, the funds necessary for such redemption, then after the date of such deposit all rights of the holders of the shares of Preferred Stock so called for redemption shall forthwith, after the date of such deposit, cease and terminate (excepting only the right of such holders to receive the Redemption Price therefor but without interest and the right to exercise on or before the close of business on the third business day prior to the Redemption Date any conversion privilege not theretofore expired), and such shares shall not, after the date of such deposit, be deemed outstanding. Any funds so deposited which shall not be required for such redemption because of the exercise of any such right of conversion subsequent to the making of such deposit shall be returned to the Corporation. In case the holders of shares of Preferred Stock so called for redemption shall not, at the end of six years from the Redemption Date, have claimed any funds so deposited, such transfer agent shall thereupon pay over to the Corporation such unclaimed funds, and such transfer agent shall thereafter be relieved of all responsibility in respect thereof to such holders and such holders shall look only to the Corporation for payment of the Redemption Price.

Any interest accrued on funds set aside or deposited pursuant to this subparagraph (b) shall be paid to the Corporation from time to time.

(c) Status of Reacquired Shares. Shares of any series of Preferred Stock which have been redeemed (whether through the operation of a sinking fund or otherwise) or purchased by the Corporation, or which, if convertible, have been converted into shares of stock of the

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Corporation of any other class or classes, shall, upon appropriate filing and recording to the extent required by law, have the status of authorized and unissued shares of Preferred Stock and may be reissued as a part of such series or of any other series of Preferred Stock.

- 4. Priorities. (a) Dividends. So long as any shares of Preferred Stock are outstanding, the Corporation shall not declare and pay or set apart for payment any dividends (other than dividends payable in Common Stock or other stock of the Corporation also ranking junior to the Preferred Stock as to dividends) or make any other distribution on Common Stock or other stock of the Corporation also ranking junior to the Preferred Stock as to dividends and shall not redeem, purchase or otherwise acquire, or permit any subsidiary to purchase or otherwise acquire, any shares of such junior stock, if at the time of making such declaration, payment, distribution, redemption, purchase or acquisition the Corporation shall be in default with respect to any dividend payable on, or any obligation to retire, shares of Preferred Stock; provided, however, that, notwithstanding the foregoing, the Corporation may at any time redeem, purchase or otherwise acquire shares of such junior stock in exchange for, or out of the net proceeds from the sale or other issue of, other shares of such junior stock.
- (b) Liquidation. In the event of any voluntary or involuntary dissolution, liquidation or winding-up of the affairs of the Corporation, after payment or provision for payment of the debts and other liabilities of the Corporation, the holders of Preferred Stock shall be entitled to receive, out of the net assets of the Corporation, an amount in cash for each share equal to the amount payable on such share in such event fixed by the Board of Directors for the series of Preferred Stock of which such share is a part, plus, in each case, an amount equal to all dividends accrued and unpaid on such share up to and including the date fixed for distribution, and no more, before any distribution shall be made to the holders of the Common Stock or other stock of the Corporation also ranking junior to the Preferred Stock upon liquidation.

If upon any such dissolution, liquidation or winding-up of the Corporation its net assets shall be insufficient to permit the payment

in full of the respective amount to which the holders of all outstanding Preferred Stock are entitled as above provided, the entire remaining net assets of the Corporation shall be distributed among the holders of Preferred Stock in amounts proportionate to the full amounts to which they are respectively so entitled.

Neither the merger nor consolidation of the Corporation, nor the sale, lease or conveyance of all or a part of its assets, shall be deemed to be a voluntary or involuntary liquidation, dissolution or winding-up of the affairs of the Corporation within the meaning of this subparagraph (b).

5. RIGHT TO ELECT DIRECTORS. If and whenever dividends payable on the Preferred Stock shall be in default in an aggregate amount equivalent to six full quarterly dividends on all shares of Preferred Stock at the time outstanding, the number of directors constituting the Board of Directors shall be increased by two and the holders of Preferred Stock shall have, in addition to any other voting rights, the exclusive and special right, voting separately as a class without regard to series, to elect two persons to fill such directorships. Whenever such right shall have vested, at the next following election of directors by the stockholders, every holder of Preferred Stock shall be entitled to one vote for such purpose for each share of Preferred Stock standing in his name on the books of the Corporation; and such right shall continue until the dividends in default on the Preferred Stock shall have been paid in full or funds sufficient therefor set aside and, when such dividends are paid or provided for, shall terminate, subject to revesting in the event of each and every subsequent default in an aggregate amount equivalent to six full quarterly dividends.

At any meeting held for the election of directors at which the holders of Preferred Stock shall have the right, voting as a class, to elect directors as herein provided, the presence, in person or by proxy, of the holders of 33½% of the number of shares of Preferred Stock at the time outstanding shall be required to constitute a quorum of such class for the election of any director by the holders of such class. At any such meeting or adjournment thereof, (i) the absence of a quorum of Preferred Stock shall not prevent the election of directors other than those to be elected by the holders of Preferred Stock voting

as a class and the absence of a quorum for the election of such other directors shall not prevent the election of the directors to be elected by holders of Preferred Stock voting as a class, and (ii) in the absence of either or both such quorums, a majority of the holders present in person or by proxy of the stock or stocks which lack a quorum shall have power to adjourn the meeting for the election of directors which they are entitled to elect from time to time, without notice other than announcement at the meeting, until a quorum shall be present. The directors elected pursuant to this paragraph 5 shall serve until the next annual meeting or until their respective successors shall be elected and qualify; provided, however, that when the right of the holders of Preferred Stock to elect directors as herein provided shall terminate, the terms of office of all persons so elected by the holders of Preferred Stock shall terminate, and the number of directors of the Corporation shall thereupon be such number as may be provided for in the by-laws of the Corporation irrespective of any increase made pursuant to this paragraph 5. During any period in which the holders of Preferred Stock have the right to elect directors as provided for herein, any vacancy in the directors elected by the holders of Preferred Stock shall be filled by the vote of the remaining directors theretofore elected by the holders of Preferred Stock. If not so filled within 40 days after the creation thereof, the Secretary of the Corporation shall call a special meeting of the holders of Preferred Stock and such vacancy or vacancies shall be filled at such special meeting.

- authorized, by resolution or resolutions, to provide, out of the unissued shares of the Preferred Stock not then allocated to any series of the Preferred Stock, for series of the Preferred Stock. Before any shares of any such series are issued, the Board of Directors shall fix and determine, and is hereby expressly empowered to fix and determine, by resolution or resolutions, the following provisions of the shares thereof, so far as not inconsistent with the provisions of this Article Fourth applicable to all series of the Preferred Stock:
 - (1) the designation of such series and the number of shares which shall constitute such series;

- (2) the annual dividend rate payable on the shares of such series, expressed in a dollar amount per share or otherwise if the dividend is not payable in cash, whether such dividends shall be cumulative or noncumulative and the date or dates from which such dividends shall commence to accrue and shall (if so determined) be cumulative;
- (3) the price or prices at which and the terms and conditions, if any, on which shares of such series may be redeemed;
- (4) the amounts payable upon the shares of such series in the event of the voluntary or involuntary dissolution, liquidation or winding-up of the affairs of the Corporation;
- (5) the sinking fund provisions, if any, for the redemption or purchase of the shares of such series;
 - (6) the voting powers, if any, of the shares of such series;
- (7) the terms and conditions, if any, on which the shares of such series may be converted into shares of stock of the Corporation of any other class or classes or into shares of stock or other securities of any other corporation or entity; and
- (8) any other preferences and relative, participating, optional or other special rights, and qualifications, limitations or restrictions thereof, of the shares of such series not fixed and determined in this Article Fourth.

SECTION II

COMMON STOCK

- 1. Voting Rights. At every meeting of the stockholders, including all elections of directors of the Corporation, every holder of Common Stock shall be entitled to one vote for each share of Common Stock standing in his name on the books of the Corporation.
- 2. DIVIDENDS. Subject to the provisions of this Article Fourth and any further provisions determined in accordance herewith, the holders of Common Stock shall be entitled to receive, when and as de-

clared by the Board of Directors, out of funds legally available for that purpose, dividends payable either in cash, stock or otherwise.

SECTION III

PREEMPTIVE RIGHTS

Except as may otherwise be prescribed in accordance herewith, no holder of Preferred Stock or of Common Stock shall be entitled as of right as such holder to purchase or to subscribe for any shares of stock of the Corporation whether now or hereafter authorized, or bonds, certificates of indebtedness, debentures or other securities convertible into or carrying any right to purchase stock of the Corporation of any class. Shares of any such stock, or such other securities convertible into or carrying any right to purchase stock, may be issued and disposed of to such persons and upon such terms and for such lawful consideration as may be deemed advisable by the Board of Directors.

Fifth: The name and mailing address of the incorporator is Ira A. McCown, Jr., One Chase Manhattan Plaza, New York, N. Y. 10005.

Sixth: The names and mailing addresses of the persons who are to serve as directors of the Corporation until their successors are elected and qualify are as follows:

Name Clark B. George	Mailing Address 51 West 52 Street New York, N. Y. 10019
Ralph M. Baruch	51 West 52 Street New York, N. Y. 10019
Richard A. Forsling	51 West 52 Street New York, N. Y. 10019
James M. Leahy	51 West 52 Street New York, N. Y. 10019
Paul N. Sternbach	51 West 52 Street New York, N. Y. 10019

Seventh: Unless and except to the extent that the By-laws of the Corporation shall so require, the election of directors of the Corporation need not be by written ballot.

Eighth: The Board of Directors is expressly authorized and empowered to make, alter and repeal the By-laws of the Corporation, subject to the power of the stockholders of the Corporation to alter or repeal any By-law made by the Board of Directors.

Ninth: Any director or any officer of the Corporation elected or appointed by the stockholders of the Corporation or by the Board of Directors may be removed at any time in such manner as shall be provided in the By-laws of the Corporation.

Tenth: The Corporation reserves the right at any time and from time to time to amend, alter, change or repeal any provision contained in this Certificate of Incorporation, and other provisions authorized by the laws of the State of Delaware at the time in force may be added or inserted, in the manner now or hereafter prescribed by law. All rights, preferences and privileges of whatsoever nature conferred upon stockholders, directors or any other persons whomsoever by and pursuant to this Certificate of Incorporation in its present form or as hereafter amended are granted subject to the right reserved in this Article Tenth.

IN WITNESS WHEREOF, I, the undersigned, being the incorporator hereinabove named, do hereby execute this Certificate of Incorporation this 19th day of August, 1970.

IRA A. McCown, Jr.
IRA A. McCown, Jr.

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STATE OF NEW YORK SS.:

On the 19th day of August, 1970, personally appeared before me, Albert F. Marcellino, a notary public in and for the County and State aforesaid and a person who is authorized by the laws of the State of New York to take acknowledgment of deeds, Ira A. McCown, Jr., known to me and known to me to be the person who signed the foregoing Certificate of Incorporation and he acknowledged that said Certificate was his act and deed and that the facts stated therein are true.

Albert F. Marcellino Notary Public

ALBERT F. MARCELLINO
Notary Public, State of New York
No. 43-2519700
Qualified in Richmond County
Certificate filed in New York County
Commission Expires March 30, 1971

[NOTARIAL SEAL]

[CONFORMED COPY]

Restated Certificate of Incorporation

of

COLUMBIA BROADCASTING SYSTEM, INC.

April 25, 1969

Under Section 807 of the Business Corporation Law.

RESTATED CERTIFICATE OF INCORPORATION

OF

COLUMBIA BROADCASTING SYSTEM, INC.

UNDER SECTION SO7 OF THE BUSINESS CORPORATION LAW.

We, the President and the Secretary, to effect the restatement of the Certificate of Incorporation of this Corporation, do hereby state:

FIRST: The name of the Corporation is Columbia Broadcasting System, Inc. The name under which the Corporation was formed is United Independent Broadcasters, Incorporated.

SECOND: The Certificate of Incorporation was filed by the Department of State on January 27, 1927.

THIRD: The Certificate of Incorporation of this Corporation, as restated on August 14, 1967, and as now in force and effect, is hereby amended to effect an amendment authorized by the Business Corporation Law, to wit: to increase the aggregate number of shares which the Corporation shall have the authority to issue to 56,000,000 shares, 6,000,000 of which shall be of the par value of \$1.00 each and shall be designated Preference Stock, and 50,000,000 of which shall be of the par value of \$2.50 each and shall be designated Common Stock.

Fourth: To effect the foregoing amendment, the Certificate of Incorporation as heretofore amended and changed is hereby further amended by striking out part A of Article 3 of said Certificate of Incorporation relating to the number of authorized shares of the Corporation, and substituting a new paragraph in lieu thereof.

FIFTH: This Restated Certificate of Incorporation was authorized by the votes, east in person or by proxy, of the holders of record of more than a majority of the outstanding shares of stock of the Corporation entitled to vote on the restatement of the Corporation's Certificate of Incorporation.

SIXTH: The entire Certificate of Incorporation of this Corporation, as heretofore amended and changed to date, and as further amended by the filing of this Certificate, is hereby restated to read as follows:

"CERTIFICATE OF INCORPORATION

COLUMBIA BEAD ADCASTING SYSTEM, INC.

- 1. The name of the Corporation is Columbia Broadcasting System, Inc.
- 2. The purposes of the Corporation shall be as follows:
- (a) To carry on, by any means or methods whatsoever whether now or hereafter known or discovered, any of the branches and forms of the business of radio and television broadcasting, the business of creating, maintaining and operating radio and television stations, networks, systems, chains, transmission facilities, reception facilities and other businesses and activities related thereto.
- (b) To create, invent, acquire, develop, manufacture, produce, reproduce, record, publish, broadcast, disseminate, distribute, transmit, print, sell and otherwise deal in and with, by any means or methods whatsoever whether now or hereafter known or discovered, informational, literary, intellectual, artistic, musical, entertainment, educational, instructional, advertising and promotional ideas, properties, creations, materials, devices, processes and services of any nature whatsoever and any rights therein or with respect thereto.
- (c) To create, invent, acquire, develop, manufacture, produce, operate, construct, install, equip, distribute, sell or otherwise deal in and with, and furnish services of any nature whatsoever with respect to or in connection with, by any means or methods whatsoever whether now or hereafter known or discovered, apparatus, instruments, systems, equipment, structures, materials, processes, wares, products, merchandise, preparations, supplies, machines, appliances and devices of any nature whatsoever.
- (d) To create, acquire, develop, produce, reproduce, record, broadcast, transmit, give, present, exploit, exhibit, distribute, sell, furnish and otherwise deal in and with, by any means or methods whatsoever whether now or hereafter known or discovered, programs, attractions, performances, intellectual and instructive presentations, pictures, motion pictures, heatrical presentations, exhibitions, events, and entertainments and services of any nature whatsoever.
- (e) To acquire by purchase, exchange, or otherwise, all or any part of, or any interest in, the assets, properties, business, name and good-will of any one or more individuals, partnerships, syndicates, associations, firms or corporations engaged in any business whether similar or dissimilar to any business in which the Corporation is then engaged; to hold, operate, reorganize, liquidate, mortgage, pledge, sell, exchange or in any manner dispose of all or any part thereof, or any interest therein; to assume or guarantee performance of all or any part of the liabilities, obligations or contracts of such individuals, partnerships, syndicates, associations, firms or corporations and to conduct in any lawful manner all or any part of any business so acquired.
- (f) To engage in any activity which may promote the interests of the Corporation, or enhance the value of its property, to the fullest extent permitted by law.
- 3. A. Authorized Shares. The aggregate number of shares which the Corporation shall have authority to issue is 56,000,000. 6,000,000 of said shares shall be of the par value of \$1.00 each and shall be designated Preference Stock, and 50,000,000 of said shares shall be of the par value of \$2.50 each and shall be designated Common Stock.

- B. Preserve Stock. Subject to the limitations and in the manner provided by law, shares of the Preserve Stock may be issued from time to time in series, and, except as otherwise provided in part C of this Article 3 with respect to the initial series of the Preserve Stock (the Series A Preserve Stock), the Board of Directors of the Corporation is hereby authorized to establish and designate series in addition to the Series A Preserve Stock, to fix the number of shares constituting each series, and to fix the designations and the relative rights, preserves and limitations of the shares of each series and the variations in the relative rights, preserves and limitations as between series, and to increase and to decrease the number of shares constituting each series. Subject to the limitations and in the manner provided by law, and subject to the provisions of said part C, the authority of the Board of Directors of the Corporation with respect to each series shall include but shall not be limited to the authority to determine the following:
 - I. The designation of such series.
 - II. The number of shares initially constituting such series.
 - III. The increase, and the decrease to a number not less than the number of the outstanding shares of such series, of the number of shares constituting such series theretofore fixed.
 - IV. The rate or rates and the times at which dividends on the shares of such series shall be paid, and whether or not such dividends shall be cumulative, and, if such dividends shall be cumulative, the date or dates from and after which they shall accumulate; provided, however, that, if the stated dividends are not paid in full, the shares of all series of the Preference Stock (including the shares of the Scries A Preference Stock) shall share ratably in the payment of dividends, including accumulations, if any, in accordance with the sums which would be payable on such shares if all dividends were declared and paid in full.
 - V. Whether or not the shares of such series shall be redeemable, and, if such shares shall be redeemable, the terms and conditions of such redemption, including but not limited to the date or dates upon or after which such shares shall be redeemable and the amount per share which shall be payable upon such redemption, which amount may vary under different conditions and at different redemption dates.
 - VI. The amount payable on the shares of such series in the event of the voluntary or involuntary liquidation, dissolution or winding up of the Corporation; provided, however, that the holders of such shares shall be entitled to be paid, or to have set apart for payment, not less than \$1.00 per share before the holders of shares of the Common Stock or the holders of any other class of stock ranking junior to the Preference Stock as to rights on liquidation shall be entitled to be paid any amount or to have any amount set apart for payment; provided, further, that, if the amounts payable on liquidation are not paid in full, the shares of all series of the Preference Stock (including the Series A Preference Stock) shall share ratably in any distribution of assets other than by way of dividends in accordance with the sums which would be payable in such distribution if all sums payable were discharged in full. A liquidation, dissolution or winding up of the Corporation, as such terms are used in this paragraph VI, shall not be deemed to be occasioned by or to include any consolidation or merger of the Corporation with or into any other corporation or corporations or a sale, lease or conveyance of all or a part of its assets.
 - VII. Whether or not the shares of such series shall have voting rights, in addition to the voting rights provided by law, and, if such shares shall have such voting rights, the terms and conditions thereof, including but not limited to the right of the holders of such shares to vote as a separate class either alone or with the holders of shares of one or more other series of Preference Stock and the right to have more than one vote per share.
 - VIII. Whether or not a sinking fund shall be provided for the redemption of the shares of such series, and, if such a sinking fund shall be provided, the terms and conditions thereof.

- IX. Whether or not a purchase fund shall be provided for the shares of such series, and, if such a purchase fund shall be provided, the terms and conditions thereof.
- X. Whether or not the shares of such series shall have conversion privileges, and, if such shares shall have conversion privileges, and the terms and conditions of conversion, including but not limited to any provision for the adjustment of the conversion rate or the conversion price.
 - XI. Any other relative rights, preferences and limitations.
- C. Series A Preserence Stock. The initial series of the Preserence Stock is hereby established, consisting initially of 3,300,000 shares and designated \$1 Convertible Series A Preserence Stock (herein referred to as the Series A Preserence Stock). Subject to the limitations provided by law and to the provisions of paragraphs IV and VI of part B of this Article 3, the relative rights, preserences and limitations of the shares of the Series A Preserence Stock are as follows:
 - I. Dividends. The holders of the Series A Preference Stock shall be entitled to receive, when and as declared by the Board of Directors of the Corporation, cash dividends at the rate of \$1.00 per share per annum, and no more, payable for each quarterly dividend period ending on September 30, December 31, March 31 or June 30 in each year. Such dividends shall accrue and be cumulative with respect to shares issued on August 1, 1967 from such date, and shall accrue and be cumulative with respect to shares issued subsequent to such date from the first day of the quarterly dividend period next succeeding the quarterly dividend period in which such shares are issued. Dividends on the Series A Preference Stock shall be paid in full for all prior dividend period before the payment of any dividends, other than dividends payable in shares of the Common Stock, on the Common Stock or on any other class of stock ranking junior to the Series A Preference Stock as to dividends. Accumulations of dividends on the Series A Preference Stock shall not bear interest.

II. Redemption.

(a) The Corporation, at the option of its Board of Directors, may on or at any time and from time to time subsequent to August 1, 1972 redeem all or less than all of the shares of the Series A Preference Stock then outstanding at the following respective redemption prices per share:

Redemption Date	Redemption Price
Prior to August 1, 1973	\$45.00
On or subsequent to August 1, 1973 and prior to August 1, 1974	44.50
On or subsequent to August 1, 1974 and prior to August 1, 1975	44.00
On or subsequent to August 1, 1975	43.50

together with the amount of all dividends accrued and unpaid thereon to the date fixed for redemption.

- (b) In the case of the redemption of less than all of the shares at the time outstanding, the Corporation either shall effect such redemption pro rata or shall designate by lot, in such manner as the Board of Directors shall determine, the shares to be redeemed.
- (c) Notice of redemption shall be given by the Corporation by causing a notice thereof to be mailed to each Transfer Agent for the Series A Preference Stock and by mailing a copy of such notice to each holder of record (as of the date of mailing) of the shares to be redeemed or as of a record date fixed for the determination of the holders entitled to such notice, addressed to such holder at his address appearing on the books of the Corporation or given by him to the Corporation for the purpose of notice, or, if no such address appears or is given, at the place where the principal office of

the Corporation is located, not less than 30 or more than 90 days before the date fixed for redemption. Such notice of redemption shall set forth the date fixed for redemption, the redemption price, the Such notice of redemption shall set forth the date fixed for redemption, the redemption price, the shares, and the total number thereof, to be redeemed and the place (in the Borough of Manhattan, shares, and the total number thereof, to be redeemed and the place (in the Borough of Manhattan, shares, and the total number thereof, to be redeemed and the place (in the Borough of Manhattan, shares, and the total number thereof, to be redeemed and the place (in the Borough of Manhattan, shares, and the total number thereof, to be redeemed.

- (d) On or after the date fixed for redemption and stated in such notice, each holder of shares called for redemption shall, upon surrender of his certificates representing such shares to the Corporation at the place designated in such notice, be entitled to receive payment of the redemption price thereof. In case less than all of the shares represented by any such surrendered certificate are redeemed, a new certificate shall be issued representing the unredeemed shares.
- (e) If, on or prior to the date fixed for redemption of any shares, the Corporation shall deposit with any bank or trust company organized under the laws of the United States or of the State of New York, having an office in the Borough of Manhattan, The City of New York, and having capital, surplus and undivided profits aggregating at least \$5,000,000, as a trust fund, a sum sufficient to redeem, on the date fixed for redemption thereof, the shares called for redemption, with irrevocable instructions and authority to the bank or trust company to give the notice of redemption thereof, if such notice shall not previously have been given by the Corporation, or to complete the giving of such notice if theretofore commenced, and to pay, on and after the date fixed for redemption (or, at the election of the Corporation, prior thereto) the redemption price of such shares to the respective holders upon the surrender of their certificates representing such shares, then, (i) from and after the date of such deposit (although prior to the date fixed for redemption), such shares shall be deemed to be redeemed and dividends thereon shall cease to accrue after the date fixed for redemption, and (ii) from and after the date of such deposit, such shares shall be deemed to be no longer outstanding, and the holders thereof shall cease to be shareholders with respect to such shares, and shall have no rights with respect thereto except the right to receive from the bank or trust company (or from the Corporation) payment of the redemption price of such shares, without interest, upon the surrender of the certificates representing such shares or the right (subject to the provisions of sub-paragraph (a) of paragraph IV of this part C) to convert said shares into shares of the Common Stock as provided in said paragraph IV. Any moneys so deposited by the Corporation which shall not be required for such redemption because of the exercise of such conversion right shall be repaid to the Corporation forthwith. Any moneys so deposited by the Corporation and unclaimed at the end of six years from the date fixed for redemption shall, upon the request of the Corporation, be repaid to it, in which event, the persons entitled thereto shall look only to the Corporation for payment thereof and may apply for and receive said moneys, without interest, from the Corporation; provided, however, that, if the Corporation shall, as required or permitted by law, pay to the State of New York any unclaimed moneys so repaid to the Corporation, said persons shall thereafter look only to the State of New York for the payment thereof.
 - (f) Shares of the Series A Preference Stock so redeemed may be reissued as shares of such series or as shares of such other series of the Preference Stock as shall be determined by the Board of Directors of the Corporation.
 - III. Liquidation. In the event of any voluntary or involuntary liquidation, dissolution or winding up of the Corporation, the holders of shares of the Series A Preference cock shall be entitled to receive from the assets of the Corporation the sum of \$43.50 per share, together with the amount of all dividends accrued and unpaid thereon to the date that payment is made available to such holders, before the payment or declaration and setting apart for payment of any amount for, or the distribution of any assets of the Corporation to, the holders of shares of the Common for, or the distribution of any assets of the Corporation to, the holders of shares of the Common

Stock or the holders of shares of any other class of stock ranking junior to the Series A Preference Stock in connection with such liquidation, dissolution or winding up.

IV. Conversion.

- (a) Subject to the provisions for adjustment hereinafter in this paragraph IV set forth, each share of the Series A Preference Stock shall be convertible at the option of the holder thereof, upon surrender to the Corporation, or to any Transfer Agent of the Corporation, of the certificate for the share or shares so to be converted, into fully paid and non-assessable shares of the Common Stock, at the conversion ratio of 575/1,000ths of a share of the Common Stock for each share of the Series A Preference Stock so surrendered. Any shares so surrendered for conversion shall be duly endorsed, or accompanied by proper instruments of transfer, to the Corporation or in blank, together with a written notice to the Corporation of the election to make such conversion and of the name or names in which the certificate or certificates for shares of the Common Stock shall be issued. The right to convert shares of the Series A Preference Stock called for redemption shall terminate at the close of business on the date fixed for such redemption or at the close of business on such earlier day, not earlier than the 5th day prior to the date fixed for such redemption, as shall be determined by the Board of Directors of the Corporation. Upon conversion of any shares of the Series A Preference Stock, no allowance or adjustment shall be made for accumulated unpaid dividends on the Series A Preference Stock or for dividends on the Common Stock issued upon such conversion. The Corporation shall pay all taxes and other charges in respect of the issue of shares of the Common Stock upon any such conversion; provided, however, that the Corporation shall not be required to pay any tax which may be payable in respect of any transfer involved in the issue and delivery of shares of the Common Stock in a name other than that in which the shares of the Series A Preference Stock so converted were registered.
 - (b) The number of shares of the Common Stock and the number of shares of other stock of the Corporation, if any, into which each share of the Series A Preference Stock is convertible shall be subject to adjustment from time to time as follows:
 - (1) Whenever the Corporation shall (i) take a record of the holders of the Common Stock for the purpose of determining the holders entitled to receive a dividend declared payable in stock of the Corporation, (ii) subdivide the outstanding shares of the Common Stock, (iii) combine the outstanding shares of the Common Stock into a smaller number of shares, or (iv) issue by reclassification of the Common Stock any shares of stock of the Corporation, the conversion ratio shall be adjusted so that the holder of each share of the Series A Preference Stock shall thereafter be entitled to receive upon the conversion of such share the number of shares of stock of the Corporation which he would own or be entitled to receive after the happening of any of the events described above had such share been converted immediately prior to the happening of such event.
 - (2) Whenever the Corporation shall take a record of the holders of the Common Stock for the purpose of determining the holders entitled to subscribe for or purchase shares of the Common Stock at a price per share less than the current market price, the conversion ratio shall be adjusted so that the number of shares of the Common Stock into which each share of the Series A Preference Stock shall thereafter be convertible shall be determined by multiplying the number of shares of the Common Stock into which such share of the Series A Preference Stock was theretofore convertible by a fraction of which the numerator shall be the number of shares of the Common Stock outstanding immediately prior to the taking of such record plus the number of additional shares of the Common Stock offered for subscription or purchase and of which the denominator shall be the number of shares of the Common Stock outstanding immediately prior to the taking of such record plus the number of shares which the aggregate

offering price (without deduction of any expenses, including commissions or discounts) of the total number of shares so offered would purchase at the current market price.

(3) Whenever the Corporation shall take a record of the holders of the Common Stock for the purpose of determining the holders entitled to receive any distribution of evidences of its indebtedness or assets, other than any distribution of eash, or rights to subscribe for or purchase any evidences of the Corporation's indebtedness or assets, other than rights referred to in subdivision (2) of this sub-paragraph (b), the conversion ratio shall be adjusted so that the number of shares of the Common Stock into which each share of the Series A Preference Stock shall thereafter be convertible shall be determined by multiplying the number of shares of the Common Stock into which such share of the Series A Preference Stock was theretofore convertible by a fraction of which the numerator shall be the current market price per share of the Common Stock and of which the denominator shall be the current market price per share of the Common Stock less the fair value (as determined by the Board of Directors of the Corporation and as described in a statement filed with each Transfer Agent) of the portion of the assets or evidences of indebtedness so distributed or of such subscription or purchase rights applicable to one share of the Common Stock.

The certificate of any independent firm of public accountants of recognized standing selected by the Board of Directors of the Corporation shall be presumptive evidence of the correctness of any computation made under this sub-paragraph (b).

- (c) For the purposes of any computation under sub-paragraph (b) of this paragraph IV, the current market price per share of the Common Stock at any date shall be deemed to be the average of the daily closing prices for the 30 consecutive business days commencing 45 business days before the day in question, and the closing price for each day shall be the last sales price or, in case no sale takes place on such day, the average of the closing bid and asked prices, in either case as officially quoted by the New York Stock Exchange, or, if the Common Stock should not then be listed or admitted to trading on such Exchange, the average of the closing bid and asked prices as furnished by any New York Stock Exchange firm selected from time to time by the Board of Directors of the Corporation for the purpose.
- (d) Anything in the provisions of sub-divisions (2) and (3) of sub-paragraph (b) of this paragraph IV and of sub-paragraph (c) of this paragraph IV to the contrary notwithstanding, no adjustment in the number of shares of the Common Stock into which each share of the Series A Preference Stock is convertible shall be required under such provisions unless such adjustment would require an increase or decrease in the conversion ratio of at least 1%; provided, however, that any adjustments which by reason of this sub-paragraph (d) are not required to be made shall be carried forward and taken into account in any subsequent adjustment. If the Corporation shall take a record of the holders of the Common Stock for the purpose of determining the holders entitled to receive any dividend, subscription, purchase or distribution rights and shall, thereafter and before the delivery to shareholders of any such dividend, subscription, purchase or distribution rights, legally rescind the authorization or abandon its plan to pay or deliver such dividend, subscription, purchase or distribution rights, then no adjustment in the number of shares of the Common Stock or of other stock of the Corporation into which each share of the Series A Preference Stock is convertible shall be required by reason of the taking of such record.
- (e) Whenever any adjustment is required in respect of the shares of the Common Stock into which each share of the Series A Preference Stock is convertible, the Corporation shall forthwith (i) file with each Transfer Agent a statement describing in reasonable detail the adjustment and the method of calculation used, and certified by an independent firm of public accountants of recognized standing selected by the Board of Directors of the Corporation, and (ii) cause a copy of such notice

to be mailed to the holders of record of the Series A Preference Stock at the close of business on the day preceding the effective date of such adjustment.

(f) No fractions of shares of cock of any class of the Corporation at any time authorized shall be issuable upon any conversion of the Series A Preference Stock. In lieu of any such fraction of a share, the person entitled to an interest in respect of such fraction shall be entitled, as determined from time to time by the Board of Directors of the Corporation, to either (i) a scrip certificate for a fraction of a share, with such terms and conditions as the Board of Directors of the Corporation shall prescribe, or (ii) the cash equivalent of such fraction based upon the market value thereof on the date of such conversion, which for the purpose of this sub-paragraph (f) shall be the selling price of the last sale of said stock on the last business day preceding the date of such conversion, or, in case no sale shall take place on such day, the average of the closing bid and asked prices, in either case as officially quoted by the New York Stock Exchange or, if said stock should not then be listed or admitted to trading on said Exchange, the average of the closing bid and asked prices as furnished by any New York Stock Exchange firm selected from time to time by the Board of Directors of the Corporation for the purpose.

(g) The number of shares of the Common Stock outstanding at any time shall, for the purposes of sub-paragraph (b) of this paragraph IV, include shares of the Common Stock issuable in respect of outstanding scrip certificates at the time still exchangeable for full shares of the Common Stock.

(h) The Corporation shall at all times reserve and keep available out of its authorized but unissued stock of each class the full number of shares of such stock into which all shares of the Series A Preference Stock from time to time outstanding are convertible.

(i) Shares of the Series A Preference Stock surrendered for conversion may be reissued as shares of such series or as shares of such other series of the Preference Stock as shall be determined by the Board of Directors of the Corporation.

V. Voting.

(2) The holders of shares of the Series A Preference Stock shall be entitled to vote on all matters at all meetings of the shareholders of the Corporation, and shall be entitled to one vote for matters at all meetings of the Series A Preference Stock entitled to vote at such meeting, and, except as provided in sub-paragraphs (b) and (c) of this paragraph V, shall vote together with the holders of shares of the Common Stock and together with the holders of shares of any other series of the Preference Stock who are entitled to vote in such manner and the holders of shares of any other class of stock who are entitled to vote in such manner, and not as a separate class; provided, however, that, while the holders of shares of the Preference Stock, voting as a class, shall be entitled to elect two directors of the Corporation as provided in said sub-paragraph (b), the holders of shares of the Series A Preference Stock shall not be entitled to participate in the election of any other directors with the holders of shares of any other class or classes of stock who are entitled to vote.

(b) If and whenever accrued dividends on the Series A Preference Stock shall not have been paid or declared and set apart for payment in an amount equivalent to \$1.50 per share, the holders of shares of the Series A Preference Stock, together with the holders of shares of other series of the Preference Stock who are entitled to vote in such manner, voting separately as a class regardless of series, shall be entitled to elect two directors, who shall be additional directors to the then existing Board of Directors of the Corporation. Such right of the holders of shares of the Preference Stock who are entitled to vote in such manner (including the holders of shares of the Series A Preference Stock) to elect such two directors may be exercised until all dividends in default on the Series A Preference Stock shall have been paid or declared and set apart for payment in full; when said dividends shall have been so paid or declared and set apart, the right of the holders of shares of the Preference Stock who are entitled to vote in such manner (including the holders of shares of the Preference Stock who are entitled to vote in such manner (including the holders of shares of

the Series A Preference Stock) so to elect such two directors shall terminate, subject to the same provisions for the vesting of such voting rights in the event of any such future default or defaults in the payment of dividends. At any time after such voting rights shall so have vested in the holders of shares of the Preference Stock who are entitled to vote in such manner, the Secretary of the Corporation may, and upon the with an request of the holders of record of not less than 10% of the outstanding shares of such Preisinge Stock, addressed to him at the principal office of the Corporation, shall, call a special meeting of the holders of shares of the Preference Stock who are entitled to vote in such manner for the election of the directors to be elected by them, to be held within 40 days after such call or after the delivery of such request and at the place and upon the notice provided in the By-laws of the Corporation for the holding of meetings of shareholders, except that the Secretary of the Corporation shall not be required to call such a special meeting if the request for such call is received less than 90 days prior to the date fixed for the next annual meeting of shareholders. Whenever the holders of shares of the Preference Stock who are entitled to vote in such manner shall be divested of such voting rights by reason of the payment or declaration and setting apart for payment in full of the dividends then in default, the terms of office of the directors elected as such by the holders of shares of the Preference Stock shall forthwith terminate and the number of the directors of the Corporation shall be reduced by two.

(c) The Corporation shall not at any time, except with the affirmative vote or the written consent of the holders of at least two-thirds of the aggregate number of shares of the Preference Stock (including the shares of the Series A Preference Stock) at the time outstanding, (i) authorize any class of stock ranking prior to the Preference Stock either as to rights on liquidation or as to dividends or (ii) amend the Certificate of Incorporation or the By-Laws of the Corporation so as to affect adversely the relative rights, preferences or limitations of the shares of the Preference Stock; provided, however, that, if any such amendment shall affect adversely the relative rights, preferences or limitations of one or more, but not all, of the series of Preference Stock then outstanding, the affirmative vote or written consent of the holders of at least two-thirds of the aggregate number of shares at the time outstanding of the several series so affected shall be required in lieu of the affirmative vote or written consent of the holders of at least two-thirds of the aggregate number of shares of the Preference Stock at the time outstanding. The Corporation shall not at any time, except with the affirmative vote or the written consent of the holders of more than one-half of the aggregate number of shares of the Preference Stock (including the shares of the Series A Preference Stock) at the time outstanding, increase the total number of authorized shares of the Preference Stock. Nothing contained in this sub-paragraph (c) shall require any vote or consent hereinbefore referred to in connection with any increase in the total number of authorized shares of any series of the Preserence Stock (including the Series A Preserence Stock), in connection with the authorization of, or the increase of the total number of authorized shares of, any class of stock or series ranking junior to the Preference Stock as to rights on liquidation and as to dividends, or in connection with the fixing of the designations and the relative rights, preferences and limitations of the shares of any other series of the Preference Stock which may be fixed by the Board of Directors of the Corporation pursuant to the provisions of part B of this Section 3 or by the shareholders of the Corporation.

D. Common Stock.

- I. Dividends. Subject to the preferential dividend rights applicable to shares of the Preference Stock, the holders of shares of the Common Stock shall be entitled to receive such dividends as may be declared by the Board of Directors.
- II. Liquidation. In the event of any voluntary or involuntary liquidation, dissolution or winding up of the Corporation, after distribution in full of the preferential amounts to be distributed to the holders of shares of the Preference Stock, the holders of shares of the Common Stock shall be entitled to receive all of the remaining assets of the Corporation available for distribution to its shareholders, ratably in proportion to the number of shares of the Common Stock held by them.

- III. Voting Rights. Except as otherwise determined by the Board of Directors of the Corporation pursuant to the provisions of paragraph VII of part B of this Article 3 and except as otherwise provided in paragraph V of part C of this Article 3, the holders of shares of the Common Stock shall be entitled to vote on all matters at all meetings of the shareholders of the Corporation, and shall be entitled to one vote for each share of the Common Stock entitled to vote at such meeting, voting together with the holders of shares of the Series A Preference Stock, the holders of shares of other series of the Preference Stock who are entitled to vote and the holders of shares of other class of stock who are entitled to vote, and not as a separate class.
- 4. Neither the holders of shares of the Common Stock nor the holders of shares of any series of the Preference Stock shall have preemptive rights to purchase any shares of stock of any class or any series or any other securities of the Corporation.
- 5. The office of the Corporation is to be located in the City of New York, County of New York. The Secretary of State of the State of New York is hereby designated as the agent of the Corporation upon whom process in any action or proceeding against it may be served. The address to which the Secretary of State shall mail a copy of process in any action or proceeding against the Corporation which may be served upon him is:

Secretary
Columbia Broadcasting System, Inc.
51 West 52 Street
New York, New York 10019

6. The By-Laws, including any By-Law fixing the number of directors, may be adopted, amended or repealed by the shareholders, or by the Board of Directors by a vote of a majority of the entire Board."

In WITNESS WHEREOF, we have made and signed this Restated Certificate of Incorporation this 22nd day of April, 1969.

- s/ Frank Stanton
 FRANK STANTON
 President
- s/ Julius F. Brauner
 JULIUS F. BRAUNER
 Secretary

IN WITNESS WHEREOF, I have subscribed this document on April 22, 1969 and do hereby affirm, under the penalties of perjury, that the statements contained therein have been examined by me and are true and correct.

Julius F. Brauner
Julius F. Brauner
Secretary

COLUMBIA BROADCASTING SYSTEM, INC.

UNDER SECTION SO7 OF THE BUSINESS CORPORATION LAW.

We, the President and the Secretary, to effect the restatement of the Certificate of Incorporation of this Corporation, do hereby state:

FIRST: The name of the Corporation is Columbia Broadcasting System, Inc. The name under which the Corporation was formed is United Independent Broadcasters, Incorporated.

SECOND: The Certificate of Incorporation was filed by the Department of State on January 27, 1927.

THIRD: The Certificate of Incorporation of this Corporation, as restated on August 14, 1967, and as now in force and effect, is hereby amended to effect an amendment authorized by the Business Corporation Law, to wit: to increase the aggregate number of shares which the Corporation shall have the authority to issue to 56,000,000 shares, 6,000,000 of which shall be of the par value of \$1.00 each and shall be designated Preference Stock, and 50,000,000 of which shall be of the par value of \$2.50 each and shall be designated Common Stock.

FOURTH: To effect the foregoing amendment, the Certificate of Incorporation as heretofore amended and changed is hereby further amended by striking out part A of Article 3 of said Certificate of Incorporation relating to the number of authorized shares of the Corporation, and substituting a new paragraph in lieu thereof.

FIFTH: This Restated Certificate of Incorporation was authorized by the votes, east in person or by proxy, of the holders of record of more than a majority of the outstanding shares of stock of the Corporation entitled to vote on the restatement of the Corporation's Certificate of Incorporation.

SINTH: The entire Certificate of Incorporation of this Corporation, as heretofore amended and changed to date, and as further amended by the filing of this Certificate, is hereby restated to read as follows:

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Plaintiffs' Exhibit No. 589 Viacom Program Order

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AUDITION ORDER

VIACOM INTERNATIONAL PTY. LTD.

Suites 1 & 2 Colman House,
89 Berry Street
North Sydney, N.S.W. 2060
Australia
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Viacom Program Order VIACOM INTERNATIONAL PIY. LID. PROGRAM ORDER STATION Suites 1 & 2 Coloran House, 89 Berry Street North Sydney, N.S.W. 2060 Australia Cable: Telecast Sydney 1187 AUDITION ORDER SERIES ALL IN THE PARTY Telephone: 9241 57 Telex: 790-20698 ADDITIONAL PAGES ATTACHED NUMBER OF EPISODES The undersigned hereby orders the following programs for television broadcasting. FOR NEW YORK USE II MATERIAL REQUIRED ORDERED RECEIVED SHIPPED I GENERAL INFORMATION LICENSEE A DEM. 16 M/M BROADCAST PRINT PAY-MARKET TELEMERAL CAS. ... 7.17 AREA COUNTRY L. CYBCAU ALI AUTA LIN M/M DUPE NEGATIVE SERIES TITLE SERIES NO. M/M MUSIC AND EFFECTS OL ER THE FREILY 1/67 TRACK EPISODE TITLE EPISODE NO M/M WORK PRINT 7001 LINE VTR 4.3 7013 SCRIPT FILL 1970 AND 1971 STASCIS 7101 to MUSIC CUE SHEET 7124 PRESS KIT PROMOTION KIT IV ADDRESS INFORMATION (Use Codes, If Possible) SHIPMENT COMPLETED DATE REQUIRED BY ORIGINATING OFFICE VIACOM ENTERPRISES, N.Y. 1 III BILLING INFORMATION WINE SAM-SUCHETT T.V. LTD., P.O. MCK 30. N LICENSE FEE PER BROADCAST LICENSE FEE PER EPISODE V Y 30 0 DE PYTOLOGICA, CLD. 4650. NO. OF BROADCASTS OF EACH EPISODE 1 TOTAL LICENSE FEE C A7205 E STARTING DATE TERM ORIGINATING OFFICE VIACOM ENTERPRISES, N.Y. TEA * 12 HOMES AIR SEA PREPAID COLLECT 5 TERMS OF PAYMENT H FOUR CUNCTEDLY BUSTALVESTS OF A574 1 SUBJECT TO AVAILABILITY THROUGH P DUE CH: P ATF. 157 NY.1572 1 N : N, 1972 G 1.1 1. 1073 BY ORIGINATING OFFICE VIACOM ENTERPRISES, N.Y. P SEND TO U SUPPLEMENTARY INFORMATION L 1 C · CR CODE TILL OF THE . TO 1 T WILLIAM DE SCELLER. Y CORPORATE NAME OF LICENSEE(S) 1. The Gradient Television Lin., REQUESTED BY SALES OFFICE 2. 1 * 1 . 1 ***/ DATE C. 2372 1072

MADE IN U.S.A.

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PROGRAM ORDER	•	VIACOM INTERNATIONA Suites 1 & 2 Colman	L P	Y. LTD.	96			
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Viaco	m Program Order	1		552	1189		
PROGRAM ORDER AUDITION ORDER ADDITIONAL PAGES ATTACHED The undersigned hereby orders the leading to the lead	dney 57	ting.	SERIES ALL EL TIP FULLY NUMBER OF EPISODES 27				
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	.14.	TVSCATII		M/M DUPE NI	EGATIVE					
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7001										
to		y some com . comerco		LINE VTR						
7013	FULL 1970	AND 1971 SEASONS		SCRIFT						
7101 to				MUSIC CUE	SHEET					
7124				PRESS KIT						
				<u>.</u>	w.17					
				PROMOTION		·				
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	Pla	intiffs' Exhibit No Viacom Program Or	58 der	9		ORDER NU	MUER 1	101	
N PROGRAM O	RDER	VIACOM INTERNATIONA Suites 1 & 2 Colman 89 Berry Stree	House,	. LT	-	STATION BTV6	BALL	191 NRVI	,
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		following programs for television		ting.	``		37		
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REQUESTE	0 84		"		V LTD.				
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	SYDN	KY	2·						
DATE	APRIL SE.	1972							

Viacom Program Order

VIACUM IN I EKNA I IUNAL PIT. LTL.

Suites 1 & 2 Colman House,
89 Berry Street
North Sydney, N.S.W. 2060
Australia
Coble: Telecast Sydney
Telephone: 924157
Telex: 770-20393

ORDER NUMBER	
965	
NR.	1192
ALL IN	THE FAMILY
NUMBER OF ER	PISODES

ADDITIONAL PAGES ATTACHED

PROGRAM ORDER

AUDITION ORDER

JADDITIONAL		ollowing programs for television	broadcas	ting.		37		
e undersigned	hereby orders the R	onoming production			99-		NEW YOR	
	I GENERAL IN	FORMATION		II MATERIAL REQUIRE		ORDERED	RECEIVED	SHIPPED
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1467		THE FAMILY		M/M MUSIC AN	4D EFFECTS			
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7001		70 ANN 1071		LINE VTR			-	
to 7013	FULL 19	70 AND 1971 CNS		SCRIPT			-	
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Pla	intiffs'	Exhibit No. 589				DHENT	1	
	Viacom	Program Order	1		ORDER NU	965	1193	}
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			100	PROBATE NAME OF LIC	ENSEE(S)			
				. NORTHERN RI		TELUV	ISTON	LTD.
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	Viacom Program Orde	ORDER NUMBER				
PROGRAM O	ROER JACOM INTERNATIONA	L PTY. LTD.				
MAUDITION O	Suites 1 & 2 Colman 87 Berry Stree North Sydney, N.S.V Australia	an House.				
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	Telex: 790-206	NUMBER OF EPISC				
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7013	FULL 1070 AND 1071 SENSONS	SCRIPT				
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_	Plaint	iffs'	Exhibit N	No. 589	•					
	V.		Program C	rder		1	ORDER NU	MBER		
PROGRAM OR	DER		COM INTERNA	LAMOITA	PT	Y, LTD.		908,	195	
T PROGRAM ON		VIA	Suites 1 &	2 Colman Mo	use,		TUII-	EYU	. v	
AUDITION OR	RDER		North Sydr	ney, N.S.W.	2060		SERIES			
		:	Cable: T	elecast Sydn	ev			n Tu	. r. di	L.Y .
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The undersigned	hereby orders the	following	programs for tel	evision bro	adca.	sting.			27:7.7:	
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Plaintiffs' Exhibit No. 589 Viacom Program Order ORDER NUMBER 987 1196 VIACOM INTERNATIONAL PTY. LTC. 27 PROGRAM ORDER STATION Suites 1 & 2 Colman House, 89 Berry Street North Sydney, N.S.W. 2060 Australia Cable: Telecast Sydney Telephone: 924157 WIN 4 AUDITION ORDER SERIES ALL IN THE FAMILY ADDITIONAL PAGES ATTACHED Telex: 790-20698 NUMBER OF EPISODES The undersigned hereby orders the following programs for television broadcasting. FOR NEW YORK USE II MATERIAL REQUIRED CROERED RECEIVED SPIPPED I GENERAL INFORMATION LICENSEE ELEVISION WOLLDWOONG TRANSMISSIONS LTD. M/M BROADCAST PRINT AREA COUNTRY WOLLCHIGORIG AUGTRALIA M/M DUPE NEGATIVE SERIES TITLE SERIES NO. M/M MUSIC AND EFFECTS ALL IN THE FAMILY 1467 TRACK EPISODE TITLE EPISODE NO M/M WORK PRINT 7001 LINE YTR FULL 1970 & 1971 SERIES to SCRIFT 7013 MUSIC CUE SHEET 7101 to PRESS KIT 7124 PROMOTION KIT IV ADDRESS INFORMATION (Use Codes, If Possible) SHIPMENT COMPLETED FOR NEW YORK ONLY BY ORIGINATING OFFICE VIACOM ENTERPHISES, N.Y. DATE REQUIRED ISSUE TO III BILLING INFORMATION N LICENSE FEE PER BROADCAST WIN 4 CHANNEL 4 V LICENSE FEE PER EPISODE 0 A\$35 NO. OF BROADCASTS OF EACH EPISODE TOTAL LICENSE FEE C CALE A\$962 E STARTING DATE 2072 TERM ORIGINATING OFFICE VIACOM ENTERPRISES, N.Y. 10 MONTHS PREPAID COLLECT AIR SEA TERMS OF PAYMENT SHIP TO 1 FOUR MUNITERLY INSTALLMENTS OF P A\$240.50 DUE ON: P 1 1st JULY 1972 N let Cor 1972 G BY ORIGINATING OFFICE VIACOM ENTERPRISES. N.Y. 1973 1st Jak P 1973 Bin sal SEND TO U B SUPPLEMENTARY INFORMATION C SUMPLET TO AVAILABILITY OF PRINTS Timoucal ATF. CORPORATE NAME OF LICENSEE(S) 1 I. TELEVISION WOLLDWOOD TRANSMISSICIS LTD. REQUESTED DY SALES OFFICE SYDNEY 2. DATE

22 MY 1973

	Viacom Program Order	, ORDER N	
PROGRAM ORDER	TIACUM INTERNATION	AL FIY. LID.	1001
	Suites 1 & 2 Colman	House,	vPEGH197
AUDITION ORDER	North Sydney, N.S. Australia Coble: Telecost S	ydney	IN THE FALLY
ADDITIONAL PAGES ATTAC		1157	OF EPISODES
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	AL INFORMATION	II MATERIAL REGULES	ORDERED RECEIVED SHIPPED
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Viacom Program Order

PROGRAM ORDER

AUDITION ORDER

ADDITIONAL PAGES ATTACHED

VIACOM CANADA LTD.

45 Charles Street East Toronto S, Ontorio, Canada Cable: Viacomcan Toronto Yelephone: (416) 925-3161

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PROGRAM ORDER	VIACOM CANAD	A LTD.	1	Jab-iv	Condi	120	
AUDITION ORDER	45 Charles Street Taranto 5, Ontario, Cable: Viacomcan	East Canada		SERIES I			
ADDITIONAL PAGES ATTACH		25-3161		NUMBER			
The undersigned hereby orders to	he following programs for television	broadcast	ing.				
	LINFORMATION		MATERIAL REQUIRE	D		RECEIVED	
Care Cretch Broades	sters Ltd.		M/M BROADCAS	ST PRINT			<u> </u>
Consda	Sudney, H.S.		M/M DUPE NEG	ATIVE		<u> </u>	
SERIES NO. SERIES TITLE	ne régly		M/M MUSIC AN	D EFFECTS			
EPISODE NO.	EPISODE TITLE		M/M WORK PR	INT		-	
			LINE VTR		-	<u> </u>	-
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			MUSIC CUE SH	EET	-	+	
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			PROMOTION K	ıT	-	-	-
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DATE REQUIRED	FOR NEW YORK ONLY	BY	IV ADDRESS INFORM	The state of the last of the l			RISES, N.Y
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apprex \$31.00	NO. OF BROADCASTS OF EACH EPISODE	1 1					
\$470.00	cae	C					
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		†					
			RATE NAME OF LICE			,	
			are Dreton Bros			••	
REQUESTED BY			yency, M.S.				
Toronto, Ontario		1,					
Earch 29, 1971		2.	·				

	Program Order		ORDEN	273 1206				
PROGRAM ORDER	VIACOM CANADA		\$2365	TV. Sydney, N.S.				
AUDITION ORDER	45 Charles Street Taronto 5, Ontario, Cable: Viacomcan T	io, Canada in Terento SERIES						
ADDITIONAL PAGES ATTACH			NUMBE	NUMBER OF EPISODES				
The undersigned hereby orders	the following programs for television	broadcasting.						
LGENERA	L'INFORMATION	II MATERIA	L REQUIRED	POR NEW YORK USE				
LICENSEE				I I				
Care Broton Broadcas	Stern Ltd.	<u> </u>	M BROADCAST PRINT					
CARAGA	Sycney, M.S.	□•	M DUPE NEGATIVE					
SERIES NO. SERIES TITLE	Z FAMILY		M MUSIC AND EFFECT	rs ·				
EPISODE NO.	EPISODE TITLE	O	M WORK PRINT					
		D	INE VTR					
			CRIPT					
			NUSIC CUE SHEET					
			RESS KIT					
			PROMOTION KIT					
DATE REQUIRED	SHIPMENT COMPLETED			Use Codes, Il Passible)				
		ORIGI	NATING OFFICE	VIACOM ENTERPRISES. N.				
	NG INFORMATION	N 1355E 10						
LICENSE FLE BER EPISODE	1 0 535.00			. 6				
TOTAL LICENSE FEE	NO. OF BROADCASTS OF EACH EPISODE	1:1	,					
\$245.00	one	E						
2 months	July 13, 1972			VIACOM ENTERPRISES, N.				
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		BY CENTER OFFICE VIACON ENTERPRISE						
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	Care Cre	EGR LICENSECIS	ters Ltd.,					
REQUESTED BY	1. P.O. Box Sydney.	: 469. Hardt	cod Hill					
SALES OFFICE			OPY AVAI	LABLE				
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ADDITIONAL	PAGES ATTACHED			,			NUMBER	OF EPISOD	DES	
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	rendenting L	IEG.				M/M BROADC		-		
Connil		Stabury.	ateria.			M/M DUPE NE	EGATIVE			
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						LINE VTR				
						SCRIPT				
						MUSIC CUE S	SHEET			
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						PROMOTION	KIT		-	
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VIA DA (HEV.		Order is subject to	prior sale a	nd cont.	imation	")"				

Plaintiffs' Exhibit No. 589 DRDER NUMBER Viacom Program Order 265 PROGRAM ORDER VIACOM CANADA LTD. CESO-TV, Sudbery, Cat. 45 Charles Street East AUDITION ORDER Toronto 5, Ontario, Canada ALL IN THE FAMILY Coble: Viacomcan Toronto Telephone: (416) 925-3161 ADDITIONAL PAGES ATTACHED NUMBER OF EPISODES The undersigned hereby orders the following programs for television broadcasting. 10 recests FOR NEW YORK USE II MATERIAL REQUIRED ORDERED RECEIVED SHIPPED I GENERAL INFORMATION LICENSEE Cambrian Bracecasting Ltd. M/M BROADCAST PRINT AREA COUNTRY Sudbury, Ontario. M/M DUPE NEGATIVE Canada SERIES TITLE SERIES NO. M/M MUSIC AND EFFECTS ALL IN THE FAMILY EPISODE TITLE EPISODE NO. M/M WORK PRINT LINE VTR SCRIFT MUSIC CUE SHEET PRESS KIT PROMOTION KIT IV ADDRESS INFORMATION (Use Codes, If Possible) SHIPMENT COMPLETED FOR NEW YORK ONLY DATE REQUIRED BY ORIGINATING OFFICE VIACOM ENTERPRISES, N.Y. ISSUE TO III BILLING INFORMATION 11 LICENSE FEE PER BROADCAST LICENSE FEE PER EPISODE ٧ 0 \$30.00 \$90.00 NO. OF BROADCASTS OF EACH EPISODE 1 TOTAL LICENSE FEE C 228 \$900.00 E STARTING DATE TERM ORIGINATING OFFICE VIACOM ENTERPRISES. N.Y. June 29, 1972 3 months TSEA PREPAID COLLECT JAIR [TERMS OF PAYMENT H P menthly 1 N G ORIGINATING OFFICE VIACOM ENTERPRISES. N." SEND TO 6 SUPPLEMENTARY INFORMATION C CORPORATE NAME OF LICENSEE(S) Combrian Broadcasting Ltd. . 1.335 Ach Serret, REQUESTED BY Sucbury, Catario. SALES OFFICE Teranto, Cataria, 2. DATE 17.11. 1777

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PROGRAM ORDER						STATION							
MAUDITION ORDER 45 Charles &								below					
Toronto 5, .				01.21	ri		SERIES	***	2	,.			
ADDITIONAL PAGES ATTACHED							NUMBER		FULL	· y			
The undersigned hereby orders the following programs for television						sting.		(24+12					
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	rsu lurchace					M/M BROADCA	ST PRINT						
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Canada						M/M DUPE NE	GATIVE		 				
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DATE REQUIRED SHIPMENT COMPLETED FOR NEW YORK USE ONLY				7-	IV ADDRESS INFORM								
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			P		ORIGINATING OF	FICE	VIACOM	ENTERP	RISES, N.Y				
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PROGRAM ORDER	VIACAL CARADA			STATION	1	211
AUDITION ORDER	45 Charles St.			SERIES	intawa, n	
AUDITION ORDER	Terente 5, .n.	ario.			N THE PAUL	17
ADDITIONAL PAGES ATTA	CHED			NUMBER	OF EPISCOES	
		broadca	sting.	26 (24-2)	
he undersigned hereby order	rs the following programs for television				FOR NEW Y	
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approx \$190.00	\$173.00	0				
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VIA 94 (1914, 1/71)	Order is subject to prior sale of	nd conf	imation by			-

Plaintiffs' Exhibit No. 589 2031212 Viacom Program Order PROGRAM ORDER VIACOM CANADA LTD. STATION see below 45 Charles Street East AUDITION ORDER Toronto 5, Ontario, Canada SERIES Cable: Viacamcan Toronto ALL IN THE FAMILY Telephone: (416) 925-3161 ADDITIONAL PAGES ATTACHED NUMBER OF ERISODES The undersigned hereby orders the following programs for television broadcasting. (bearings) FOR NEW YORK USE II MATERIAL REQUIRED I GENERAL INFORMATION ORDERED PECEIVED SHIPPED LICENSEE inited Progrem turchase Limited M/M BROADCAST PRINT AREA COUNTRY Canada M/M DUPE NEGATIVE SERIES TITLE SERIES NO. M/M MUSIC AND EFFECTS ALL IN THE FAMILY TRACK EPISODE TITLE EPISODE NO. M/M WORK PRINT LINE VTR SCRIPT MUSIC CUE SHEET PRESS KIT PROMOTION KIT SHIPMENT COMPLETED FOR NEW YORK ONLY IV ADDRESS INFORMATION (Use Codes, It Possible) DATE REQUIRED BY | ORIGINATING OFFICE | VIACOM ENTERPHISES, N.Y. 1 ISSUE TO III BILLING INFORMATION N LICENSE FEE PER BROADCAST LICENSE FEE PER EPISODE V to be determined \$309.25 0 NO. OF BROADCASTS OF EACH EPISODE TOTAL LICENSE FEE C to be determined \$6014.50 E STARTING DATE TERM January 6, 1972 BY ORIGINATING OFFICE VIACOM ENTERPRISES, N.Y. 6 months S PREPAID COLLECT AIR [TERMS OF PAYMENT SHIP TO 5 instalments of \$1335.00 1 monthly 1 instalment of \$1339.50 P 1 beginning February 15, 1972 N G BY ORIGINATING OFFICE VIACOM ENTERPRISES, N.Y. P SEND TO U SUPPLEMENTARY INFORMATION L GRC Payron Creek Statione: Cd S-Aingston C CK "-Thunder Bay CZ S-Yarkton Cit C- rince Coorge Choc-Lelouna T CFTH-Terrace CTJC-Walous CORPONATE NAME OF LICENSEE(S) Call-Lloydninster Con - emorake taited Program Purchase Limited, Cart-Syandon 1. 40 ellingten St. E. . REQUESTED BY Toronto, intario. SALES OFFICE 2. Ternato, Optaclo. DATE January n, 1972

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			45 Charles	St. E. ,			CS.T-			
AUDITION O	RDER		Teronco 3,	uncari	0.		SERIES		P (MLIX	
	L PAGES ATTACHED						NUMBER	OF EPISO (24+12	DES	
The undersigned	ed hereby orders the f	following progr.	uns for televisi	on broadca					NEW YORK	USE
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Canaca		winnipeg,	Manitaba			M/M DUPE NE	GATIVE			
SERIES NO.	MIL IN THE P					M/M MUSIC A	ND EFFECTS			
EPISODE NO.		PISODE TITLE				_ M/M WORK PI	RINT			
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	com Program Order		1		100		A	
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AUDITION ORDER	45 Charles Sr. Terento S, Coto				SERIES			
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The undersigned hereby orders the t	following programs for television	broade	rast	ing.	5 ((4+12)	-	
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REQUESTED BY				reard, entario		,		
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Jan 27, 1771		_L_						
	Order is subject to prior sale and	d confi	irm.	ition by				

Plaintiffs' Exhibit No. 589 SS6 1215 Viacom Program Order PROGRAM ONDER Attico Program Purchase in VIACOM CANADA LTD. TFL-London, (A.R-Barrie) 45 Charles Street East AUDITION ORDER Toronto 5, Ontario, Canada THE IN THE FAMILY Cable: Viacomcan Toronto Telephone: (416) 925-3161 ADDITIONAL PAGES ATTACHED NUMBER OF ERISODES The undersigned hereby orders the following programs for television broadcasting. FOR NEW YORK USE II MATERIAL REQUIRED ORDERED RECEIVED SHIPPED I GENERAL INFORMATION LICENSEE United Program Purchase Limited M/M BROADCAST PRINT AREA COUNTRY M/M DUPE NEGATIVE SERIESTILLE TEL PARILLY SERIES NO. M/M MUSIC AND EFFECTS TRACK EPISODE TITLE EPISODE NO. M/M WORK PRINT LINE YTR SCRIPT MUSIC CUE SHEET PRESS KIT PROMOTION KIT IV ADDRESS INFORMATION (Use Codes, If Possible) SHIPMENT COMPLETED FOR NEW YORK ONLY BY ORIGINATING OFFICE VIACOM ENTERPRISES, N.Y. DATE REQUIRED 1 III BILLING INFORMATION N LICENSE FEE PER BROADCAST LICENSE FEE PER EPISODE nee below see below 0 NO. OF BROADCASTS OF EACH EPISODE 1 TOTAL LICENSE FEE C \$810.00 E STARTING DATE TERM ORIGINATING OFFICE VIACOM ENTERPRISES, N.Y. PREPAID COLLECT TERMS OF PAYMENT H SHIP TO 1 CFFL-London - 3 episodes @ \$135.00 = \$405.00 P P CENR-Barrie - 9 episodes @ \$ 45.00 - \$405.00 1 N G BY ORIGINATING OFFICE VIACOM ENTERPRISES, N.Y. SEND TO u B SUPPLEMENTARY INFORMATION C T COMPORATE NAME OF LICENSHEIS 1. 49 Willington St. F., Toronto, Catario. REQUESTED DY SALES OF FICE Toronto, Ontario 2. October 3, 1972

Plaintiffs' Exhibit No. 589 Viacom Program Order

PROGRAM ORDER

AUDITION ORDER

VIACOM CANADA LTD.

45 Charles Street East Toronto 5, Ontario, Canada Cable: Viacomcan Toronto

ORDER MANS	1216
nited Pro	ogram furchase helm)
	THE FAMILY
NUMBER OF	FPISODES

ADDITIONAL	PAGES ATTACHED	Telephone: (416) 925		stind.		of 5 Piso	DES	
he undersigned	hereby orders the fo	ollowing programs for television b	Juca		•		EW YOR	
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	broke, Cat.	CKEA-Licydminster		inited Frontag	Burco	age m:	arrea,	
	ion, Hen.		1	. 49 'ellington Toronto, Outar	to-	36,		
REQUESTE				Toronto, Them				
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DATE								

	Plaintif Via	fs' Exhibit No. 539	1	·	ORDER N	325 1	217	
AUDITION O	RDER RDER L PAGES ATTACHED	VIACOM CANAD 45 Charles Street Toronto 5, Ontario, Cable: Viacomcan Telephone: (416) 9	Canada Foronto 25-3161	(see	SERIES ALL	Li:	TABLEY	ase
The undersigne	d hereby orders the	following programs for television					NEW YORK U	
	I GENERAL	INFORMATION		II MATERIAL REQUIRE		ORDERED	RECEIVED SH	CZSS
Calted A	ogram furchae			M/M BROADCA	ST PRINT			
Canada		AREA		M/M DUPE NE	GATIVE	-	-	
SERIES NO.	ALL IN TE	E PARILY		M/M MUSIC A	ND EFFECT	s	-	
EPISODE NO.		EPISODE TITLE		M/M WORK P	RINT		-	
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				MUSIC CUE S	SHEET		+-+	
				PRESS KIT		-	+-+	
				PROMOTION	KIT	-		
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			G	BY CORIGINATING		TWAC	M ENTERPR	ISES. N.V.
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	Quebec City		Ċ					
CANI-TV.	Vingham, on Prince Albe	rt, Sask.	T					
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	6, 1972							THE POPULATION

	· V	iffs' Exhibit No. !		,	ORDER N	UMBER 1	218	
AUDITION OR	DER	VIACOM CANADA 45 Charles Street Toronto 5, Ontorio, Cable: Viacomcan T Telephone: (416) 93	East Canada aranto		SERIES ALL I	ent st	WHILY	
	PAGES ATTACHED	ollowing programs for television		iting.	NUMBER	21		
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	rea Purchase	Linited REA		M/M BROADCA	ST PRINT			
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			PU	BY : ORIGINATING	OFFICE	VIACO	M ENTER	PRISES.
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REQUESTED) BY		7.	49 Lellington ! Toronto, Untar		•		
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APTE 13	. 1972							-

AUDITION ORDER ADDITIONAL PAGES ATTACHED The undersigned hereby orders the following programs for television broadcasting. I GENERAL INFORMATION II MATERIAL REQUIRED TO RESERVE CONDETE TO MAKE A MAKE	PROGRAM ORDER	ATACOM PIO	gram Order		1219
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July 23, 1971	DATE				
	VIA 9A (REV. 1/71)	Order is subject to prior sale	and confirmation by		

	om Program Order	OHDER NUMBER
	VIACUL CA	ANADA ITT.
AUDITION ORDER	45 Charle	es St. E CENT-St. John's, offid.
	Toronta,	ALL IN THE FUNDY
ADDITIONAL PAGE		NUMBER OF EPISODES
he undersigned here	eby orders the following programs for tele	FOR NEW YORK USE
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ances	St. John's, Effd.	
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aintiffs'	Exhibit No	o. 589	CREDIT		~	ORDER NU	MBER	1	
PROGRAM OF			IACOM CANADA	LTD.		of or the	ited f	or CLC	ni-
AUDITION OF			Toronto 5, Ontario, C Cable: Viacomcan To Telephone: (416) 92	oronto			III THE	FARIT	
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REQUESTED				4_	Toronto, Cata	ario.		
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	VIACOM CANADA L	_TD.		PROTE VE	PAPER,	in fure	inase
AUDITION ORDER ADDITIONAL PAGES ATTACHED	45 Charles Street East Toronto 5, Ontario, Cand Cable: Viacomcan Toron Telephone: (416) 925-31	st nado nato			THY F	AHLLY	
	osrams for television broa	adcas		HUMBE	र्क हिंहाइव		
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CHY-READ 2 x \$26.00 (132.00) 61.50)		- SCRIFT		-		
CURC-Daws on Creek 2 x\$23.75 (Chir-Thunder Day 2 x\$40.00 (47.50) 80.00)		· MUSIC CUE S	EET	1		
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Cetober 3, 1972							
	to prior sale and confirmat	tion b	OF VIACOM CANADA L	TD.			_

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PROGRAM C	ORDER	VI	ACOM CANADA	LT					base L
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	L PAGES ATTACHED	Telex: 245-7875			NUMBER	OF EPISC	DES	
The undersigned	d hereby orders the	following programs for television b	roadcas	sting.	1	FOR	NEW YOR	K USE
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Viacom Program Order

PROGRAM ORDER

AUDITION ORDER

*** : 12 1222

VIACOM S. A.

Chamerstrosse 18
6300 Zug. Switzerland
Cable: Viacom Zug
Telephone: (0.42) 21-81-22
Telex: 845-78750

... .. NUMBI . Orica 1111/113 TATION SERIES ATT IN 1. HHER NUMBER OF EPISODES

ADDITIONAL PAGES ATTACHED 1/20 ne undersigned hereby orders the following programs for television broadcasting. FOR NEW YORK USE II MATERIAL REQUIRED ORDERED RECEIVED SHIPPED I GENERAL INFORMATION ICENSEE M/M BROADCAST PRINT is notice an neglen vid OUNTRY M/M DUPE NEGATIVE matters? M/M MUSIC AND EFFECTS SERIES TITLE ERIES NO. TRACK 11 12 110 Posti. EPISODE TITLE M/M WORK PRINT EPISODE NO. - LINE VTR 623 SCRIFT 7001 MUSIC CUE SHEET 7000 Already supplied 7265 ... Balanco en llev York PRESS KIT PROMOTION KIT IV ADDRESS INFORMATION (Use Codes, If Possible) BY ORIGINATING OFFICE VIACOM ENTERPRISES, N.Y. SHIPMENT COMPLETED FOR NEW YORK ONLY DATE REQUIRED ISSUE TO N by Calnes TV Reblem All III BILLING INFORMATION LICENSE FEE PER BROADCAST LICENSE FEE PER EPISODE Landia Links 0 NU: OF BROADCASTS OF EACH EPISODE Relational 101 1 TOTAL LICENSE FEE C E ORIGINATING OFFICE VIACOM ENTERPRISES, N.Y. STARTING UATE TERM. MAIR SEA PREPAID COLLECT Carati 10 1075 TERMS OF PAYMENT H Cy maines will select but or of prints, supplied by Par call 1 nos en expanturo of agreement N 50% S months from contract start date G BY ORIGINATING OFFICE VIACOM ENTERPRISES. N.Y. P B SUPPLEMENTARY INFORMATION C . T CORPORATE NAME OF LICENSCEIS Cy llianos Reklam AB 1. REQUESTED BY Vice a CA SALES OFFICE 2. DATE CA

		Viacom Pro	grai	n Order	ORDER N				
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		VIACOM S.	1R		STATION	MAINOS			
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	Viacom Program Or	der		GID,	1	228	
PROGRAM ORDER	VIACOM S. A			STATION			
AUDITION ORDER	Chamerstrasse 1	8 land		600			
TAGOLI ON OKOCK	Cable: Viacom Z	81-22		711	In the	Peal!	y .
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SUPPLEMENTARY INFORMATION	· ` `	L					
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REQUESTED BY		'	CITATION 100				
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SALES OFFICE		1.					
Vicent London		- ²	•				

		Viacom Progr	am O	rder	ORDER N	UMBER	1	
PROGRAM CRI AUDITION OR ADDITIONAL	25.5.5	VIACOM S. Chamerstrasse 6300 Zug. Switz Cable: Viacom Telephone: (042) 2	A. 18 rland Zug		CTD STATION GEC SERIES ALL	/27		
The undersided	hereby orders the	following programs for television	hroadca	isting.	3_			
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		INFORMATION LICENSE FEE PER BROADCAST	N	Gibraltar Er	mariens	ting Li	mited	
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Plaintiffs' Exhibit No. 589 Viacom Program Order MAHMUR HICHO GIB/43 VIACONINTERNATIONAL ETD. PROGRAM ORDER STATION CCC Cubin. Sala for Camping Cubin. Salan Camping Capanan (N.9 Minney) AUDITION ORDER SERIES ALL IN THE EASILY ADDITIONAL PAGES ATTACHED Toines asteriories NUMBER OF EPISODES he undersigned hereby orders the following programs for television broadcasting. FOR NEW YORK USE II MATERIAL REQUIRED CARRED RECEIVED SHIPPED I GENERAL INFORMATION ICENSEE 16 COL M/M BROADCAST PRINT libraltar Breadensting Corp OUNTRY M/M DUPE NEGATIVE Mational ibraltar SERIES TITLE ERIES NO. M/M MUSIC AND EFFECTS ALL IN THE STATE 437 TITLE EPISODE NO. M/M WORK PRINT 70C3 LINE YTR 7004 7005 SCRIPT 7007 MUSIC CUE SHEET thru 7013 PRESS KIT 7104 7105 PROMOTION KIT 7103 7110 7121 IV ADDRESS INFORMATION (Use Codes, If Possible) SHIPMENT COMPLETED FOR NEW YORK ONLY BY CONTIGUATING OFFICE VIACOM ENTERPRISES. N.Y. DATE REQUIRED Teb 1 1973 III BILLING INFORMATION N Gibraltar Broadcasting Corp LICENSE FEE PER BROADCAST V LICENSE FEE PER EPISODE 22 South Audley Street 0 NO. OF BROADCASTS OF EACH EPISODE TOTAL LICENSE FEE 1 London Wil C E STARTING DATE FERM BY ORIGINATING OFFICE VIACOM ENTERPRISES, N.Y. Feb 1 1973 AIR [6 Months PREPAID COLLECT S TERMS OF PAYMENT H 1 CBC In full March 1973 1 Prints coming from Holland N G BY ORIGINATING OFFICE VIACOM ENTERPRISES. N.Y. B SUPPLEMENTARY INFORMATION C TIE order no 72/371 to be quoted on contract T Y and Invoico CORPOHATE NAME OF LICEUSLEIS Cibraltar Ardudeasting Ltd REQUESTED BY VIRTOR DI

2.

BATE OF THE

January 3 1973

	P)	laintiffs' Exhibit No			- 1	ORDER N	UMBER OA	
<u></u>		Viacom Program O	rder		` `i	@E:\0	EA 1231	
PROGRAM C	,nucn	VIACOM S.				STATION		
AUDITION C	RDER	Chamerstrasse 6300 Zug. Switze	land				in Station	
		Cable: Viacom Z	-81-22			SERIES	In The Family	
	L PAGES ATTACHE	D Telex: 645-787	50	astind		NUMBER	OF EPISODES	
The undersigne	d hereby orders the	following programs for television				1_23	FOR NEW YOR	K IISE .
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TV Inte	mational.	No withholding tax is to	T					
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Vinecia BATE			2.					
SATE 1-2	L-1673							BARRAMENT .
MADE IN U.								

PROGRAM ORDER MOITATE VIACOM S. A. 1...) Chamerstrasse 18 6300 Zug. Switzerland Cable: Viocom Zug Telephone: (0:12) 21:61:22 Telex: 645-78750 AUDITION ORDER SCHILS ATT : 7 1' 122 ADDITIONAL PAGES ATTACHED NUMBER OF EPISON S he undersigned hereby orders the following programs for television broudcusting. FOR NEW YORK USE II MATERIAL REQUIRED ORDERLO MECTIVED SIMPESO I GENERAL INFORMATION ICENSEE M/M BROADCAST PRINT organism added associations in the Compositive AREA OUNTRY Thtienes M/M DUPE NEGATIVE 7 1 ERIES NO. SCRIES TITLE M/M MUSIC AND EFFECTS EPISODE TITLE PISODE NO. M/M WORK PRINT COS COLINE VTR To be selected SCRIFT MUSIC CUE SHEET PRESS KIT PROMOTION KIT IV ADDRESS INFORMATION (Use Codes, If Pery Hele) SHIPMENT COMPLETED DATE REQUIRED DY DRIGINATING OFFICE VIACOM ENTERPRISES, N.Y. 1 III BILLING INFORMATION N Vridainning Protoclarts " To Can LICENSE FEE PER BROADGAST LICENSE FEE PER EPISODE ٧ 0 S'Concolombianos Ci NO. OF BROADCASTS OF EACH EPISODE 1 TOTAL LICEUSE PEE Hill reason of old and C E STARTING MATE DY [TORIGINATING OFFICE [VIACOM FITT THREES, U.Y. ****** 70 1073 LAIR LA EA S PREPAID | COLLECT TERMS OF PAYMENT H P Topos to be supplied on " P 70% on regrature of contract the states event City refu-Dell his Indice than James 1974 N Secon Manne G r 17 In cultura BY ORIGINATING OFFICE VIACOM ENTERI DISES. N.Y. U B SUPPLEMENTARY INFORMATION 1 C 1 T CORPORATE NAME OF LICENSIE (S) 1. (:::) REQUESTED BY SALES OFFICE 2. MADE IN U.S.A.

Viacom Program Order

	VIACOM PIO	gram Order	COL/213 REVISED
PROGRAM ORDER	VIACOM S. A	١.	ICS 1233
	Chamerstrasse 1	8 land	IES 1200
AUDITION ORDER	Cable: Viacom 2	-61-22	All in the Panily
ADDITIONAL PAGES ATTACHE	Telex: 845-787	50	NUMBER OF EPISODES
	e following programs for television t	proadcasting.	13
The undersigned hereby orders to		II MATERIAL REQUIRE	FOR NEW YORK USE
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COUNTRY	Mational	M/M DUPE NE	GATIVE
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1407 ALL IN TH		TRACK	
EPISODE NO.	EPISODE TITLE	M/M WORK P	RINT
		E3 002 000	
The same point for	09,7009-70:11,7013,7021	C25 COL LINE VTR	
7001,7003,7004,7003,70	.00,1000 10,000	SCRIFT	
7704,7110,7102			
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	SHIPMENT COMPLETED	IV ADDRESS INFOR	MATION (Use Codes, II Possible)
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SUPPLEMENTARY INFORMA	TION		
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SALES OFFICE		2.	
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MADE III U.S.A.	that a subject to print s	ale and confirmation by VIACO	M S.A.
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PROGRAM ORDER VIACOM S. A. Chamerstrasse 18 6300 Zug, Switzerland Cable: Viacen Zug Telephone: (042) 21-61-22 Telex: 845-76750 AUDITION ORDER 111 14 " · · ADDITIONAL PAGES ATTACHED NUMBER OF EPISON S he undersigned hereby orders the following programs for television broadcasting. FOR NEW YORK USE . II MATERIAL REQUIRED I GENERAL INFORMATION ORDERED MICEIVED SHIPE D M/M BROADCAST PRINT SOFT THE PROPERTY OF THE PARTY OUNTRY M/M DUPE NEGATIVE 111 Test land SERIES TITLE ERICS NO. M/M MUSIC AND EFFECTS EPISODE TITLE EPISODE NO. M/M WORK PRINT 500 CTL LINE YTR for ker an looked .. MUSIC CUE SHEET PRESS KIT PROMOTION KIT IV ADDRESS INFORMATION (Use Codes, II Possible) SHIPMENT COMPLETED FOR NEW YORK ONLY DATE REQUIRED DY [] ORIGINATING OFFICE [VIACOM ENTERPRISES, H.Y. III BILLING INFORMATION N LICENSE FEE PER BROADCAST Trigitioning freterioris ! LICENST. FEE PER EPISODE V S'Carrellander, and G O î: ·: NO. OF BROADCASTS OF EACH EPISODE 1 Later Accorded TOTAL LICENSE FEE C E STARTING DATE DY ORIGINATING OFFICE VIACOM ENTERNISHES, H.Y. PREPAID COLLECT TERMS OF PAYMENT H P Tayon to be registed on t 7:5 on elections of agreement veto have referred are: N 20% to Inios than Jameary 1974 G BY ORIGINATING OFFICE VIACON LINES ** . 31 . 177 B SUPPLEMENTARY INFORMATION C T CORPORATE NAME OF LICENSPEIS V. 30 REQUESTED HY 40 SALISOFFICE 2.

Trees Allegan

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		Plaintiffs' Exhib Viacom Progr			ORDER NU					
PROGRAM C	ORDER	VIACOM INTERNATIONA	L PT	Y. LTD.	STATION		235			
AUDITION (ORDER	89 Berry Stree North Sydney, N.S. Australia	treet .							
		Cable: Telecast Sy Telephone: 924	dnev			30 7	ila F	MILY		
	L PAGES ATTACHED	Telex: 790-206 following programs for television b	9.1	sting.	NUMBER	OF EPISO	DES			
The undersigne	ed hereby orders the	Tollowing programs to	——		-	FOR	EW YOR	K USE		
	I GENERAL II	NFORMATION		II MATERIAL REQUIRE	:D	ORDERED	RECEIVED	SHIPPED		
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HODG K	Oriz	TEND KONG		M/M DUPE NE	SATIVE					
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EPISODE NO.	E	PISODE TITLE					٠.			
7002				M/M WORK PF	IINT					
7013	FULL 1970	1 and 1971		LINE VTR						
7101	52,150215			SCRIFT		-				
7124				MUSIC CUE SI	EET					
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				PRESS KIT			+	-		
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				1/				<u> </u>		
DATE REQUI	REC	SHIPMENT COMPLETED		IV ADDRESS INFORM	ATION (U	se Codes,	II Possibi	e)		
•		FOR NEW YORK ONLY		BY ORIGINATING O	FFICE	VIACOM	ENTERP	RISES, N.		
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USS 75 .	23		0	7240)					
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Plaintiffs' Exhibit No. 589 Viacom Program Order ORDER NUMBER . PROGRAM ORDER VIACOM INTERNATIONAL PTY. LTD. Suites 1 & 2 Colman House, 89 Berry Street North Sydney, N.S.W. 2060 Australia Cable: Telecast Sydney Telephone: 924157 Telex: 790-20698 STATION IEK - TVD AUDITION ORDER SERIES ALL IN THE PARILY ADDITIONAL PAGES ATTACHED NUMBER OF EPISODES The undersigned hereby orders the following programs for television broadcasting. 24 FOR NEW YORK USE I GENERAL INFORMATION II MATERIAL REQUIRED CRDERED RECEIVED SKIPPED LICENSEE 14 16 M/M BROADCAST PRINT THE ich mo actors it. COUNTRY AREA INCENT COME MALA KING M/M DUPE NEGATIVE SERIES NO. SERIES TITLE ALL II THE FACILY M/M MUSIC AND EFFECTS 1457 EPISODE NO. EPISODE TITLE M/M WORK PRINT 7201 LINE YTR FULL 1972 STACK 20 SCRIPT 7224 MUSIC CUE SHEET X PRESS KIT X PROMOTION KIT SHIPMENT COMPLETED FOR NEW YORK ONLY IV ADDRESS INFORMATION (Use Codes, If Possible) DATE REQUIRED ORIGINATING OFFICE VIACOM ENTERPRISES. N.Y. ISSUE TO III BILLING INFORMATION N LICENSE FEE PER EPISODE LICENSE FEE PER BROADCAST 'M'77.00 UU375.00 7420 0 TOTAL LICENSE FEE NO. OF BROADCASTS OF EACH EPISODE 1 C US\$1,000.00 C STARTING DATE 173 TO GISE SETT. 173 15T J VA VAY, 1573. BY ORIGINATING OFFICE VIACOM ENTERPRISES, N.Y. PREPAID COLLECT TERMS OF PAYMENT AIR SEA H 10% (ULT180.00) THE CH STOTERS CF CCLATA . T 7020 PALLICA OFF IT TIME QUARTERLY IN-3 MADALE CLARA EX MES ACEN STALL SITE TO TOLLIG S: COMMITTED EN PALASIA N Lar 7 D. 170-15-540.00 157 | N. 170-15-540.00 157 | N. 170-15-540.00 G BY ORIGINATING OFFICE VIACOM ENTERPRISES, N.Y. U SUPPLEMENTARY INFORMATION 7740 C I CORPORATE NAME OF LICENSCEISI THICKAY THE CASTS LTD. REQUESTED BY

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	Plaintiffs' Exhib Viacom Progr	oit 1	No. 589 Order	-		'G4		
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	Telephone: (042) 21:	-81-22			Ax11	In The	o Famil	ly
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SERIES NO.	SERIES TITLE			M/M MUSIC A	D EFFECTS	5				
1457		THE FAMILY	ш	TRACK						
EPISODE NO.	-			M/M WORK PR	INT	-	+	-		
7001				LINE YTR						
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The undersigned hereby orders the following programs for television	broadcasting. 37
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Plaintiffs' Exhibit No. 589 Viacom Program Order

PROGRAM ORDER

VIACOM INTERNATIONAL PTY. LTD.
Suites 1 & 2 Colman House,
87 Berry Street
North Sydney, N.S.W. 2060

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AUDITION ORDER North Sydney, N.S.W. Coble: Telecost Sydney Australia Coble: Telecost Sydney			. 2060)		SERIES	IN THE LAURAN	-
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The undersigne	d hereby orders the	following programs for television b	roadca	ast	ing.	37	500 NEW YORK HOS	-
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	Plaintiffs' Exhibit Viacom Program	No. 589 Order	HOER NUMBER
PROGRAM UNULA	Viacon Internati		1 1155 U.K.
	Villiers House		res 1245
AUDITION ORDER	Strand. London, W.C.2.		ALL IN THE PARILY
ADDITIONAL PAGES ATTACH			NUMBER OF EPISODES
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Viacom Program Order

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Plaintiffs' Exhibit No. 589 Viacom Program Order

PROGRAM OKUEK

AUDITION ORDER

ADDITIONAL PAGES ATTACHED

VIACOM S. A.

Chamerstrasse 18
6360 Zug, Switzerland
Cable: Viacom Zug
Telephone: (0-12) 21-81-22
Telex: 845-78750

ORDER NUMBER CYP/23 1248 STATION CHC SERIES All In the Papily NUMBER OF EPISODES

e undersideed hereby orders t	the following programs for television	adeasting.	Tarana Mark Nas
he undersigned hereby orders the following programs for television bro		II MATERIAL REQUIRED	ORDERED PECEIVED SHIPPED
Cyprus Broadcasting		15 XING3 M/M BROADCAST PR	NT
Will Cyprus	AREA : Implomal :	M/M DUPE NEGATIVE	
ERIES NO. SERIES TITLE 1407 AII In	the Family	M/M MUSIC AND EFF	FECTS
EPISODE NO.	EPISODE TITLE	M/M WORK PRINT	
7001 thru 2013		LINE VTR	
		SCRIPT	
		MUSIC CUE SHEET	
		PRESS KIT	
		PROMOTION KIT	
	1	IN ADDRESS INFORMATION	ON (Use Codes, it Possible)
September 1 1972	FOR NEW YORK ONLY	BY GORIGINATING OFFICE	E VIACOM ENTERPRISES, N.
TOTAL LICENSE FEE SOO TERM A MANUAL TERMS OF PAYMENT In field Cn signature	NO. OF BROADCAST NO. OF BROADCASTS OF EACH EPISODE STARTING DATE SEDT = 1 1072	broadcasting H	CE VIACOM ENTERPRISES. N
		U SEND TO	CE VIACOM ENTERPRISES, N
SUPPLEMENTARY INFORMA	TION	B C I T	
REQUESTED BY		1. Cyprus Granic	
Victor Lonion		2.	
N. 11 12 24 1272			

Country and Station Australia	Purchase Order Date	No. of Episodes	No. of Episodes Cancelled	Inclusive Broadcast Dates
TCN-GTV NBN NEWCASTLE GMV6 SHEPPARTON WBQ 8 TNT 9 LAUNCESTON DDQ10 TOOWOOMBA NEN 9 TAMWORTH BTV6 BALLARAT NRN BTW/GSW TCN-9 SYDNEY	8/11/71 4/28/72 4/28/72 4/28/72 4/28/72 4/28/72 4/28/72 4/28/72 4/28/72 4/28/72			10/ 1/71- 2 years TBA - 12 months
WIN 4 TVW-PERTH TCN-9 SYDNEY	5/22/72 3/ 7/72 6/26/72	37 37 25 re- peats		6/29/72 - 18 months 7/ 1/72- 2/29/76 6/ 1/72 - 9 months
TCN-GTV-OTQ-NWS WIN 4 NEN-9	11/20/72 2/ 9/73 4/17/73	24		11/15/72 - 18 months 3/30/73 - 18 months 7/ 1/73 - 18 months
Bermuda		•		
ZBM-TV	2/ 9/71	13		3/ 1/71 - 1 year
Canada				
CJCB-TV, Sydney CJCB-TV, Sydney CJCB-TV, Sydney CKVR-TV, Barrie	9/14/71 3/29/71 6/ 6/72 10/28/71	24 13 8 36 (24 plus 12)		10/14/71 - 9 months 4/13/72 - 3 months 7/13/72 - 2 months 10/29/71 - 9 months
CKVR-TV, Barrie CKSO-TV, Sudbury	10/ 3/72 7/23/71	9 36 (24 plus 12)		10/ /71 - TBA 9 months
CKSO-TV, Sudbury	5/11/72	10 re- peats		6/29/72 - 3 months
CHCH, Hamilton	7/23/71	36 (24 plus 12)		9/ /71 - TBA 1 year
CHCH, Hamilton CFPL, London	3/ 9/72 7/23/71	36 (24 plus 12)	21	9/ /71 - TBA 1
CFPL, London CFAC, Calgary	10/ 3/72 7/23/71	3 36 (24 plus 12)		9/ /71 - TBA 1
CBET, Calgary	7/23/71	36 (24 plus 12)		9/ /71 - TBA 1
CJLH, Calgary	7/23/71	36 (24 plus 12)		9/ /71 - TBA 1
CKBI, Prince Albert	7/23/71	36 (24 plus 12)		9/ /71 - TBA 1
CBOT, Ottowa	6/30/71			9/25/71 - 6 months
CBOT, Ottowa CKWS, Kingston	3/ 9/72 1/ 6/72		13	1/ 6/72 - 6 months

Country and Station	Purchase Order Date	No. of Episodes	No. of Episodes Cancelled	Inclusive Broadcast Dates
Canada Cont'd				
CKWS, Kingston	7/6/72	10	5 .	7/ 7/72 - 3 months
CKWS, Kingston CKOS, Yorkton	1/ 6/72	26		1/6/72 - 6 months
CKOS, Yorkton CKOS, Yorkton	7/ 6/72	10	2	7/ 6/72 - 3 months
CKOS, Yorkton CHBC, Kelowna	1/ 6/72	26		1/6/72 - 6 months
CHBC, Kelowna	1/ 6/72	10 ·	1	1/6/72 - 6 months
CHBC, Kelowna CFJC, Kamloops	10/ 3/72	26	Ī	1/6/72 - 6 months
CFJC. Kamloops	7/ 6/72	10 .	1	7/ 6/72 - 3 months
CFJC, Kamloops CHOV, Pembroke	10/ 3/72	10		7/ 6/72 - 3 months
CHOV. Pembroke	10/ 3/72	26	7	1/6/72 - 6 months
CKx, Brandon CKX, Brandon	1/6/72	10		7/ 6/72 - 3 months
CKX. Brandon	10/3/72	26	2	1/6/72 - 6 months
CJDC, Dawson Creek CJDC, Dawson Creek	7/ 6/72	10		7/6/72 - 3 months
CJDC, Dawson Creek CKPR, Thunder Bay	10/ 3/72	26	2	1/6/72 - 6 months
CKPR, Thunder Bay	7/ 6/72	10 .		7/ 6/72 - 3 months
CKPR, Thunder Bay	10/ 3/72	26	2	1/6/72 - 6 months
CKPG, Prince George CKPG, Prince George	7/ 6/72	10		7/ 6/72 - 3 months
CKPG, Prince George	10/ 3/72	26	2	1/6/72 - 6 months
CFTK, Terrace CFTK, Terrace	1/6/72	26		7/ 6/72 - 3 months
CFTK, Terrace	10/ 3/72	26	. 1	1/6/72 - 6 months
CKSA, Llordminister CKSA, Llordminister	1/6/72	26 10		7/ 6/72 - 3 months
CKSA, Llondminister	10/ 3/72	12	. 7	7/ 4/72 - 3 months
CFCM, Quebec CFCM, Quebec	7/ 6/72	13 .	2.	
CKNX-TV, Wingham	7/6/72	13	2	7/ 4/72 - 3 months
CKNX-TV, Wingham CKBI, Prince Albert	10/ 3/72	13	•	7/4/72 - 3 months
CJIC, Ste. Marie	4/13/72	21	5	4/20/72 - 5 months
CJIC, Ste. Marie CBWT, Winnipeg	10/ 3/72 7/23/71	36 (24	· .	10/ /71 - TBA 1
		plus 12)	25	year
CBWT, Winnipeg CBKST, Saskatoon	3/ 9/72 7/23/71	36 (24		10/ /71 - TBA 1
		plus 12)	27	year
CBKST, Saskatoon CBKMT, Moose Jaw	3/ 9/72 7/23/71	36 (24	-1	10/ /71 - TBA 1
		plus 12)	24 .	year
CBKMT, Moose Jaw	3/ 9/72 8/20/71	36 (24	/ **	1/ /72 - 9 months
		plus 12)	36	
CBNT, St. Johns	3/ 9/72		30	
Cyprus				
	0 (0): (70	,, .	•	9/ 1/72 - 6 months
CBC	8/24/72	13		,, 2,12 - 0 months

	Purchase		No. of	Inclusive
Country and Station	Order Date	No. of Episodes		Broadcast Dates
Finland				
Oy Mainos Oy Mainos Oy Mainos	10/30/72 5/29/73 1/ 4/72	20		1/ 1/73 - 9 months 3/19/73 - 18 months 1/11/72 - 9 months
Gibraltar				
GBC GBC GBC	5/11/72 6/ 9/72 1/ 3/73	13 3 15		5/13/72 - 4 months 5/13/72 - 4 months 2/ 1/73 - 6 months
Greece		1	•	4/ 1/73 - 6 months
Armed TV Station	4/ 2/73	13		4, 2,13
Holland		i		
NOS VPRO	4/26/73 5/29/73	13		9/ 1/72 - 1 year 3/19/73 -18 months
Hong Kong		!		
HK-TVB HK-TVB	12/ /71 12/15/72	37 24		1/20/72 - 12 months 1/ 1/73- 9/31/73
Malta		· !		
MTV	6/13/73	19		10/ 1/73 - 5 months
Malaysia		:		
SABAH TV MALAYSIA (SABAH TV MALAYSIA TV MALAYSIA	4/4/73 3/29/73 1/27/72 4/4/73	37 37		2/16/73 - 12 months 5/ 1/72 - 12 months 1/ 3/72 - 12 months 12/24/72 - 12 months
New Zealand		, .		
NZBC	9/11/71	37		4/ 1/72 - 3 years
Sweden				9/ 1/72 - 1 year
SR	8/10/72	13		9/ 1//2 - 1 year
Thailand				
THAI TV	3/10/72	37		TBA 12 months
United Kingdom				
ввс	6/16/71	26		7/ 8/71 - 18 months from 6/16/71
BBC REVISED	4/11/72 5/17/72		13	6/16/71 - 7 months 5/14/72 - 33 weeks

ALL IN THE FAMILY

Repeat Release Schedule #3

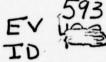
. 1970-1971

Tuesday 9:30-10:00 PM Sponsorship: Participating

			•			
	REL. SEQ.	AIR DATE	ORIGINAL AIR DATE	PROD.	EPISODE	WEEK
	1	4/13/71	1/12/71	1101	Meet The Bunkers	I
	2	4/20/71	1/19/71	1102	Writing The President	II
	3	4/27/71	1/26/71	1103	Oh, My Aching Back	I
	4	5/4/71	2/2/71	1105	Archie Gives Blood	II
	5	5/11/71	2/9/71	1104	Judging Books By Covers	I
	•	5/18/71			Pre-Emption (HOCKEY - STANLEY CUP PLAYOFF - Firm)	II
	6	5/25/71	2/16/71	1106	Gloria's Pregnancy	I
	7	6/1/71	2/23/71	1107	Mike's Hippy Friends Come To Visit	II
	8	6/8/71	3/9/71	1109	Edith Has Jury Duty	I
	9	6/15/71	3/2/71	1108	Lionel Moves Into The Neighborhood	ï,
- CONTRACTOR - CON	10 ,	6/22/71	3/16/71	1110	Archie Is Worried About His Job	I.
	11	6/29/71	3/23/71	1111	Gloria Discovers Women's Lib	II
-	12	7/6/71	3/30/71	1112	*Success Story	ı,
-	13 '	7/13/71	4/6/71	1113	*The First And Last Supper	II

*Denotes Change

HOWARD ADAMSON 6/10/71



CERTIFIED MAIL

1253

TANDEM Droductions INC.

RONALD D. SUNDERLAND

March 26, 1973

Viacom International, Inc. 345 Park Avenue 'New York, New York 10022

Attention: Mr. Willard Block

Gentlemen:

We hereby terminate, effective immediately, your distribution rights in the "ALL IN THE FAMILY" television series. This termination is based upon the following:

- (a) the net license fees received by Tandem Productions, Inc. have not equalled the agreed minimum of \$6,000.00 per program per year;
- (b) the arrangement between Tandem Productions, Inc. and Viacom is, in any event, terminable at will by Tandem Productions, Inc.;
- (c) Viacom has not observed its obligations or complied with its convenants with respect to the foreign distribution of programs from the "ALL IN THE FAMILY" series.

You are hereby requested to furnish us promptly with a complete listing and description as well as copies of all contracts covering all distribution and licensing arrangements heretofore made by you with respect to "ALL IN THE FAMILY", so that we can be certain that all areas and periods not covered by arrangements of which you have notified us are free and can be licensed by us through other means.

TO AVEINGE OF THE STAGE, WHITE AND . LOS ANGELES, CALIFORNIA 90347 . IZEDE 453-3405 . CA.-L.: "TAN

Plaintiffs Exhibit No. 595
Letter, 3/26/73, Sunderland to
Viacom purporting to -2terminate Viacom's distribution rights.

March 26, 1973

Nothing herein contained is intended or to be construed as a limitation or waiver of or with prejudice to any of our rights, remedies and defenses regarding the foregoing, whether or not herein enumerated, all of which are hereby expressly reserved.

Very truly yours,

· TANDEM PRODUCTIONS, INC.

Rodd B. Simeleshing

Ronald B. Sunderland Vice President

cc: Jerry Perenchio
Norman Lear
Bud Yorkin
Harold Berkowitz
Bill Hayes
Martin Perlberger
Regular Mail

RBS:ss

. VLACOM MEMO

TER. FREDERICK GILSON modoceph B. Irvin DATECOMber 2, 1971

Since I was unable to contact Bill Hayes who is out of town until later this week, I called Martin Perlberger, the attorney for Tendem, with respect to the Notwork's Canadian extension and additional broadcast areas.

Mr. Perlberger advised no that he was not aware of the Network's license to the Retronet and requested that I send him a copy of the notice.

I asked Mr. Perlbergor to please advise us if we had the right to license the programs to all other stations in Canada if he approved the Network's extension to the CDC Netronet.

He informed me that he would get back to me as soon as possible.

I have drafted a letter to Mr. Perlberger furnishing him with a copy of the CTM netice of the extension and a list of the CBC Metronet stations for his information.

Mr. Perlberger advised me that we have the right to license the programs for broadcast an unlimited number of times in the following territories:

The Middle Dast, The Far East and Africa which are not within the Eritish Commonwealth; Australia; Latin America (including Erasil and all South American countries) and Europe (no exceptions).

JDI/ma

cc: Mesers. Block, Esiger CBS

Columbia Broadcasting System, Inc. 51 W 112 Street New York, New York 10019 (212) 765-4021

Law Department

Re: ALL IN THE FAMILY

.Dear Mr. Lightstone:

This is in response to your request for copies of provisions of the Agreement between CBS and Tandem Productions, Inc., concerning CBS' syndication rights in ALL IN THE FAMILY. Copies of those provisions are enclosed herewith, as follows:

- 1. Copy of a letter dated June 8, 1972 from CBS to Tandem Productions, Inc., in which CBS waives its broadcast rights in Puerto Rico.
- 2. Copy of a Letter Agreement dated August 26, 1971 between CBS and Tandem Productions, Inc. (The last sentence of the second paragraph is not relevant and has been deleted.)

The following portions of paragraphs 11 and 12 of the MEMORANDUM OF AGREEMENT dated as of July 10, 1970 between CBS and Tandem Productions, Inc. are also relevant to CBS' syndication rights in ALL IN THE FAMILY.

- "11) The broadcast area shall be the United States, its territories and possessions (including Puerto Rico, Permuda and Antigua)."
- "12)... CBS shall have all syndication and distribution rights to the programs, to the extent that Contractor shall secure the same, at CBS standard distribution fees (40% foreign, 40% domestic station-by-station, 25% domestic regional, 10% domestic

RECEIVED

APR 25 1973

RONALD LIGHTSTONE TO 600

2

network) and CBS shall pay Contractor all net profits derived therefrom after deduction of said distribution fees and all distribution expenses. Contractor warrants and represents that as of this date, it warrants and represents that as of this date, it has secured syndication and distribution rights in the has secured syndication and distribution rights in the United States, its territories and possessions (in-United States, its territories and possessions (in-Cluding Puerto Rico), Bermuda, Antigua, Çanada, cluding Puerto Rico), Bermuda, on free television Great Britain and West Germany, on free television "pay-TV")...."

This covers all the relevant syndication and distribution rights provisions in our Agreement with Tandem Productions, Inc.

Sincerely yours,

Macob Milkens
Attorney

Ronald Lightstone, Esq. Assistant General Counsel Viacom International, Inc. 345 Park Avenue New York, New York 10022

Enclosures

April 26, 1973

. BY HAND

Plaintiff's Exhibit 600 Letter 4/26/73, Milkens to Lightstone

CBS TELEVISION NETWORK

A Division of Columbia Broadcasting System, Inc. 51. West 52 Street New York, New York 10019 (212) 765-4321

June 8, 1972

Tandem Productions, Inc. 1901 Avenue of the Stars Los Angeles, California 90067

RE: ALL IN THE FAMILY

Gentlemen:

Reference is made to Paragraph 11 of the Agreement between us dated as of July 10, 1970, as amended, with respect to the above-captioned program series.

This is to advise you that we hereby waive for the remainder of the Agreement our right to include Puerto Rico in the broadcast area and that you are free to make any arrangements with respect to Puerto Rico you deem advisable.

Very truly yours,

CBS TELEVISION NETWORK A Division of Columbia Broadcasting System,

Ву

August 26, 1971

Tandem Freductions, Inc. 1901 Avenue of the Stars Los Angeles, California 90067

RE: ALL IN THE FAMILY

Gentlemen:

Reference is made to the Hemorandum of Agreement dated July 10, 1970 (herein referred to as the "CBS Agreement") between you and the undersigned, CES Television Network, a division of Columbia Broadcasting System, Inc. (herein referred to as "we", "us" or the equivalent), relating to the television series entitled ALL IN THE FAMILY.

Notwithstanding snything contained in Paragraph 12 or any other provisions of the CBS Agreement with respect to syndication and distribution rights in and to the programs of the said series, we hereby consent to and approve of your entering into a separate agreement or agreements with Viscen International, Inc. and/or its subsidiaries or affiliates (herein referred to for convenience as "Viscom"), providing for the exercise and/or exploitation of such syndication and distribution rights, which separate agreement or agreements will be deemed to supersede and replace the provisions of Paragraph 12 and any other provisions of the CBS Agreement with respect to syndication and distribution rights at such time as such agreement with Viacca is finalized. You will notify us in writing as to the effective date of any such agreement or agreements. ...

Any such agreement or agreements between you and Viacom may provide for the exercise or exploitation of such rights in such countries and territories, and on such terms and conditions, as may be agreed upon between you and Vincon, but no such agreement between you and Vincom shall authorize or permit the symdication and/or distribution of ALL IN THE FAMILY during the term of the CPS Agreement in the "broadenst area" as defined in the CP3 Agreement. In the event that in any year of the CBS Agreement Viacom exercises synthestics as Mor distribution rights in Canada (because Canada is not in orth year included in the "breadcast area") no broadcast of ALL III THE FERRITY may be made in Mirdsor, Cutorio, Canada. You acree that ony ruch a remaint relating to the exercise or exploitation of syndication ant/or listribution rights in Canada will specifically provide that if we shall enventue our rights under the SPS Agravment to extend the breadeast

area to include Canada, then none of the programs of the series will be licensed or sold by you or any distributor or licensee for broadcast and/or exhibition in Canada on any basis in the coverage area of any television market in which the series is then being telecast (or is scheduled to be telecast) on a network basis pursuant to the CBS Agreement.

Except as herein provided, the CBS Agreement is not otherwise modified or amended. Your signature hereto will constitute this a binding agreement between you and us.

Very truly yours,

CBS TELEVISION NETWORK A division of Columbia Broadcasting System, Inc.

() .By ())

ACCEPTED AND AGREED:

TAIDEM PRODUCTIONS, INC.

marie e

Cille

Columbia for ideasting System, Inc. 51 West of a freet New York, New York 10019 (212) 765-6321

Law Department

Re: ALL IN THE FAMILY

Dear Ron:

Quoted below is paragraph 20 of the Agreement between CBS and Tandem Productions, Inc. relating to the television series ALL IN THE FAMILY. With this, you should now have all of the provisions relevant to the syndication rights acquired by CBS.

20) CBS may assign its rights hereunder in full or in part to any person, firm or corporation provided, however, that no such assignment shall relieve CBS of its obligations hereunder.

Sincerely yours,

Jacob Milkens Attorney

Ronald Lightstone, Esq. Assistant General Counsel Viacom International, Inc. 345 Park Avenue New York, New York 10022

April 30, 1973

BY HAND

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RONALD LIGHTSTONE

型 602

Plaintiff's Exhibit 604 Letter 10/8/71, McLaughlin to Yorkin

A DIVISION OF VIACON INTERNATIONAL INC. 345 PARK AVENUE . NEW YORK. NEW YORK 10022 - (212) 371-532

October 8, 1971

Mr. Bud Yorkin
Tandem Productions Inc.
1901 Avenue of the Stars
Century City, Suite 670
Los Angeles, California 90067

Dear Bud:

It was a pleasure chatting with you yesterday, and again, we were delighted to get the green light on Australia and expect to wrap up a most satisfying sale there very shortly. We'll certainly let you know when it hay eas.

As you suggested, we will also move ahead in New Zealand, but as soon as it would be convenient, we would like to have official clearance for this territory.

Congratulations on the great performance of the series this season. It deserves its top ranking.

Best regards,

David G. McLaughlin

Director

International Sales

oc lessrs. Block, Irwin, Gilson

JOSEPH B. IRWIN

OCT 8 - 1971

7,8,9,0,0,0,10,1,0,0 4,5,6

14

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W 604

Defendant's Exhibit 700 Letter 6/7/71, Block to Yorkin

VIACON ENTERPRISES

345 PARK AVENUE . NEW YORK, NEW YORK 10022 . (212) 371-5300

Dear Bud:

It was good talking to you on the phone last week and I am happy we were able to clear up the sales situation on ALL IN THE FAMILY.

You will recall I advised that Bob Jamieson of the CBS Television Network was responsible for all efforts in making a network sale in Canada. Bob can give you complete details regarding the problems he faced in placing the series. Your program was only turned over to us for market-by-market sale several weeks ago after Mr. Jamieson concluded that a network sale in Canada was not feasible at this time. We work very closely with Bob and, in fact, in our own sales efforts selling market-by-market we include a clause which allows us the privilege of recapturing the program if the possibility of a network sale in Canada develops. To date, we have sold ALL IN THE FAMILY in approximately ten major markets and the exposure in Canada could provide the groundwork for an eventual network sale.

In the rest of the world, there is no split sales responsibility and Viacom Enterprises has been out selling the program. As I mentioned, we concluded a fine sale with the BBC and are working on several sales which will materialize shortly. Quite honestly, our sales efforts have been hampered by the requirement that we secure your permission to conclude each and every sale before moving forward. We have been further advised that in Australia, we can only offer the program to The Australian Broadcasting Commission.

You indicated to me that in Australia specifically there is no requirement that we sell to the ABC and that, in fact, while you want us to keep you fully informed of our sales activities, it is not necessary for us to consult with you prior to concluding them. After all, we are both seeking the same thing, namely the most sales at the highest possible prices. In this regard, it is important that the sales force around the world have the freedom to move and conclude sales when the opportunities develop.

Will you be so kind as to confirm to both the CBS Television Network (attention Den Sipes and Bob Daly) and us the fact of our being able to move forward without prior consultation.



It was good talking to you and Fred Gilson, our Vice President, International Sales, and I look forward to meeting with you shortly either during our next trip to the coast or your next trip to New York.

Thanks so much.

Sincerely,

Willard Block

Vice President and General Manager

cc: Mr. Gilson

Mr. Bud Yorkin
Tandem Productions
1901 Avenue of theStars
Century City
Los Angeles, California

June 7, 1971/1c

322.7765

Defendant's Exhibit 701 Letter 6/15/71, Block to Perlberger

A DIVISION OF VIACOM INTERNATIONAL INC. 345 PARK AVENUE . NEW YORK, NEW YORK 10022 . (212) 371-5300

Dear Martin:

It was good talking to you last week on the phone and I hope by now many of the problems we discussed are well on the way towards being resolved.

As discussed, the Canadian sales have been made on a recaptured basis so that network possibilities remain fully intact and, in fact, income will be realized where, had we not moved, none would be available.

The BBC sale is behind us and I would anticipate that the next immediate area where we will require clearance is Australia and New Zealand. You indicated that you will be working on this and, in turn, as all of the problems clear up, I hope you can give us a blanket clearance to move forward throughout the world.

Our interest is in working with you to maximize sales results and consistent with good business practices profits for your clients.

With best wishes.

Sincerely,

Willard Block

Vice President and General Manager

cc: Miss Nelson

Mr. Martin Perlberger, Esq. - Kaplan, Livingston, Goodwin, Berkowitz & Selvin 450 North Roxbury Drive Beverly Hills, California 90210

June 15, 1971/1c

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Defendant's Exhibit 702 Perlberger to Block June 18, 1971

1052.15.1

Mr. Willard Block, Vice-Massicant and Caneral Manager Vincom Entemprises 345 Fark Avenua New York, New York, 10022

Ro: "MAL DI THE TRUME"

Door Willord:

This will admostodes your latter of June 15, 1971 concerning "ALL IN CHE TANKEN".

As mentioned to you on the telephone in your conversation with me, as well as in your conversation today with full Yeshin, your company, Viceon Enterprises, a division of Viceon International, Inc., has, inscree as fendem Productions, Inc. is concerned as the owner of Tendem Productions, Inc. is concerned as the owner of "ALL IN THE FIRSTER" no rights whatseever in the caries.

"ALL IN THE FIRSTER" no rights whatseever in the caries.

As you also know, and as the business affairs emoutives have confirmed to us by telephone, the cabire question of contractual rights and relationships between Tendem Productions, Inc. and the is still the sybject of continuing productions in various areas, including the area of syndication and foreign distribution rights.

Nou specified we by taleghous that you would send me .

a letter or called appropriate actains unitarial undicating on what leads, if any, your electing would be involved or vertains to be involved in the lending of distribution of the letter act of the property of the hing could or would be denoted by you with respect to that it is in the lead of the would be denoted by you with respect to that it is in the lead of the could be denoted by you with respect to the lead of the lead o

Mr. Willard Block Juno 18, 1971 rago tuo.

until ofter it had been clarified and properly documented as to whether or not your company would be involved with this mories and, if so, on what terms and conditions.

Your cooperation is urgently requested in order to avoid approvating the corious damages which could result to our client from day disregards of our clients rights.

Sincerely,

Martin Perlberger

cc: Mrs. Anno Malson Don Sipes

bcc (w/enc): Bud Yorkin Norman Lear

Norman Lear
J. William Hayes, Esq. Sam Cohn

and a second second to the second

Defendant's Exhibit 703. Letter 8/31/71, Yorkin to Block August 31, 1971

Viacola hard Blook 345 Park de Waldes New York, Per York 10.

Dear Williad:

I assume that no nows is good news. I am most anxious to know how many countries we are in and what progress has been made regarding the ALL IN THE FAMILY foreign cales.

Martin Perlberger asked me to remind you that he has not received the Distribution Agreement which contains the ramifications that we had discussed at lunch. No doubt that is in work.

I would appreciate hearing from you regarding the foreign sales.

Best regards,

Bud Yorkin

cc: J. William Hayes Martin Perlberger

DEFENDANTS

703

Defendant's Exhibit 704 Letter 9/3/71, Block to Yorkin

A DIVISION OF VENEOUS INTERNATIONAL INC.

345 PARK AVENUE + NEW YORK, HI W YORK 18022 + (212) 371-5300

Willard Block Vice President General Manager

September 3, 1971

1269

Mr. Bud Yorkin Tendes Enclustings Inc. Century City 1901 Ave me of the Stars Cuito 670 Los ingoles, delliceria 90067

Dear Lud:

No news is not good news - it's not bad news - it's simply no news.

Since I say you last, no additional sales have been made primarily because the suspertise is traditionally the slowest part of our selling section. We enticipate setivity picking up in the fall and I am hopeful of boing able to report substantial additional sales to you by the end of the year.

Please bear in rind that we still have yet to heer from Pr. Ferlberger regarding the motter of cheerence country by country, a matter, I understend, he had to work out with the people in England from whom you acquired the rights.

Joe Irdin, our Director of Dusiness Affeirs, is in the process of proparing an agreement between us. He has discussed the matter with Bill Hayes. No doubt the agreement will be forwarded to mill within the next week to ten days. Jee will also be in touch with Hartin Perlbarger so that we will have clearly in mind whether we can, in fact, proceed on a worldwide basis or alternatively what countries represent particular problems which we must then try to work out.

It was good hearing from you.

Sincerely.

cc: J. William Hayas Martin Terlberger Fred Cilcon

Defendant's Exhibit 706 Letter 9/3/71, Viacom to Hayes

VIACON ENTERPRISES A DIVISION OF VIACOM INTERNATIONAL INC. 345 PARK AVENUE . NEW YORK, NEW YORK 10022 . (212) 371-53

September 3, 1971

J. William Hayes, Esq. 132 South Rodeo Drive Beverly Hills, California 90212

Dear Bill:

This will confirm our proposal with respect to worldwide distribution of programs in the ALL IN THE FAMILY series.

We would have the right to license the programs for broadcast an unlimited number of times on a worldwide basis excluding the United States and Canada. It is understood that if the programs are not carried on the full Canadian network as an extension of the CBS Television Network broadcast that we will also have the right to license the programs in Canada. It is understood that we will license the programs in Canada with the understanding that we can recapture the programs upon reasonable notice if the CBS Television Network is able to arrange a network extension to the full Canadian network during the term hereof.

We would have the right to license the programs in the broadcast area during a period of seven years. It is expressly understood, however, if we have not licensed the programs for gross license fees equal to \$6,000 per program during the first two years of the distribution term you will have the right to terminate our distribution rights any time thereafter by reasonable notice to us. No such termination would effect any of the licenses made prior to such termination or our rights with respect to all licenses made prior to such termination.

DEFENDANTS

706 30 100

J. William Hayes September 3, 1971 Page 2

We agree to advance all of Producer's distribution costs including prints, reels, cans, storage, shipping, dubbing costs including dubbing elements for the account of the Producer and we will have the right to recoup such costs out of first receipts.

We agree that we will not license the programs under terms which would put the Producer in a loss position.

We do not agree to advance Producer's cost of talent and contractual residuals but it will be necessary for the Producer to furnish us with such residual information with respect to each program on an area by area basis so that we can determine if the license fee available will cover all of Producer's distribution costs, residual costs and the distribution fee. It is understood however, that if Producer is required to make any such residual payments before receiving any Producer's chare from our licensing activities we would agree to advance such costs and recoup such advance in first position.

We would have the right to deduct and retain a distribution fee equal to 40% of the gross receipts from distribution of the programs.

We will account to you on a quarter-annual and area by area basis and we will not cross collateralize such receipts except that we will have the right to cross collateralize receipts for programs Gubbed in any one language even though the programs may be sold in more than one area. For example, we may dub the programs in Spanish and receive income from Latin America and Spain and may need the receipts from both countries in order to cover the cost of dubbing into the Spanish language.

We request that the Producer clear the International distribution broadcasting rights in the following areas in the order set forth below:

- 1. Australacia (including Japan)
- 2. Europe
- 3. England
- 4. Canada
- 5. Latin Amorica

Defendant's Exhibit 706 Letter 9/3/71, Viacom to Hayes

J. William Hayes September 3 Page 3

We agree to keep Producer advised with respect to each distribution agreement made.

You will furnish us with a reasonable number of audition prints and any negative or dubbing material required, at your expense.

If the above is in accordance with your understanding, please sign and return the enclosed copy of this letter.

Very truly yours,

VIACOM ENTERPRISES, A division of VIACOM INTERNATIONAL INC.

	ACCE	PTED AND	AGREED:
•			
	•		
•	By		

Catcher 28, 1971

1052.15.11

Mr. Joseph B. Immin Viacom Enterprises, a division of Viacom Enterprises, a division of Viacom Enterprises, Inc. 345 Park Avenus New York, New York, 10022

Dear Mr. Irwin:

After discussion with our client, we revised and enclose herewith the original and five copies of a revised deal letter for syndication of "ALL IN THE FAMILY".

Please arrange for execution on behalf of Viacom and return all copies to us for submission to our client.

Sinceraly,

Martin Porlbargar

MP/jp enclosures

cc (w/one): J. William Hoyes, Esq.

bcc (w/enc): Bud Yorkin Norman Lear

September 3, 1971, As of July 10, 1970

Tandem Productions, Inc. 1901 Avenue of the Stars Los Angeles, California 90067

Gentlemen:

This will confirm our proposal with respect to foreign distribution of programs in the ALL IN THE FAMILY series.

We would have the right to license the programs for broadcast an unlimited number of times in those territories in the Middle East, Far East and Africa which are not within the British Commonwealth, and in Australia, Latin America and Europe. If the programs are not carried on the full Canadian network as an extension of the CBS Television Network broadcast, then we will also have the right to license the programs in Canada with the understanding that you can recapture the programs upon reasonable notice if the CBS Television Network is able to arrange a network extension to the full Canadian network during the term hereof. In any event, no broadcast of the programs may be licensed by us at any time in Windsor, Chtario, Canada, and any agreement relating to the licensing of the programs in Canada will specifically provide that if CES exercises its rights to include Canada in its broadcast area then none of the programs will be licensed or sold by us for broadcast and/or exhibition in Canada on any basis in the coverage area in any market in which the series is then being telecast (or is scheduled to be telecast) on a network basis by or through CBS.

We would have the right to license the programs during a period of five (5) years from Conuary 1, 1971. It is expressly understood, however, if we have not licensed the programs for net license fees (after distribution fees and expenses and residual and all other costs and expenses of your company) equal to \$3,000 per program during each of the first two years of the distribution term (an aggregate of \$6,000 per program for both of the first two years) or \$3,000 per program during each year after the first two years,

our rights shall terminate at the end of such year, and all rights to license the programs after the end of such year shall revert to you.

We agree to advance all of Producer's distribution costs including prints, reels, cans, storage, shipping, dubbing costs including dubbing elements for the account of the Producer and we will have the right to recoup such costs out of first receipts, and not otherwise.

We agree that we will not license the programs under terms which would put the Producer in a loss position.

Wa do not again to advance Producer's cost of talent and contractual residuals but it will be necessary for the Producer to furnish us with such residual information with respect to each program on an area by area basis so that we can determine if the license fee available will cover all of Producer's distribution costs, residual costs and the distribution fee. It is understood however, that if Producer is required to make any such residual payments before receiving any Producer's share from our licensing activities we would agree to advance such costs and recoup such advance in first position.

We would have the right to deduct and retain a distribution fee equal to 40% of the gross receipts from, distribution of the programs.

We will account to you on a quarter-annual and area by area basis and wa will not cross collateralize such receipts except that we will have the right to cross collateralize receipts for programs dubbed in any one language even though the programs may be sold in more than one area. For example, we may dub the programs in Spanish and receive income from Latin America and Spain and may need the receipts from both countries in order to cover the cost of dubbing into the Spanish language. Our accountings, accompanied by any payment shown thereon to be due to you, shall be sent to you not more than thirty (30) days after the end of each quarter annual period.

We agree to keep Producer currently advised with respect to each distribution agreement made. It is of the essence of this deal that we will consult with you whenever practicable in advance of any distribution or licensing deal and, in any event, whether or not such consultation takes place, and, in any event, whether or not such consultation takes place, we agree to furnish you with a detailed memorandum of each deal.

construed under the laws of the State of California, and in the event of any litigation under this agreement, the award to the prevailing party shall include the reasonable attorneys' fees of such prevailing party.

If the above is in accordance with your understanding, please sign and return the enclosed copy of this letter.

Very truly yours,

VIACOM ENTERPRISES, A division of VIACOM INTERNATIONAL INC.

By	

ACCEPTED AND AGREED:

TANDEM PRODUCTIONS, INC.

ВУ	

August 26, 1971

Tendem Productions, Inc. 1901 Avenue of the Stars Los Angeles, California 90067

RE: ALL IN THE FAMILY

Gentlemen:

Reference is made to the Memorandum of Agreement dated July 10, 1970 (herein referred to as the "CBS Agreement") between you and the undersigned, CBS Television Network, a division of Columbia Broadcasting System, Inc. (herein referred to as "we", "us" or the equivalent), relating to the television series entitled ALL IN THE FAMILY.

Notwithstanding anything contained in Paragraph 12 or any other provisions of the CES Agreement with respect to syndication and distribution rights in and to the programs of the said series, we hereby consent to and approve of your entering into a separate agreement or agreements with Viacom International, Inc. and/or its subsidiaries or affiliates (herein referred to for convenience as "Viacom"), providing for the exercise and/or exploitation of such syndication and distribution rights, which separate agreement or agreements will be deemed to superside and replace the provisions of Paragraph 12 and any other provisions of the CBS Agreement with respect to syndication and distribution rights at such time as such agreement with Viacom is finalized. You will notify us in writing as to the effective date of any such agreement or agreements. Notwithstanding anything to the contrary contained hereinabove, CBS' right to receive 15% of net profits from merchandising shall be unaffected as a result of the foregoing.

Any such agreement or agreements between you and Viacom may provide for the exercise or exploitation of such rights in such countries and territories, and on such terms and conditions, as may be agreed upon between you and Viacom, but no such agreement between you and Viacom shall authorize or permit the syndication and/or distribution of ALL IN THE FAMILY during the term of the CDS Agreement in the "broadcast area" as defined in the CBS Agreement. In the event that in any year of the CDS Agreement Viacom exercises syndication and/or distribution rights in Canada (because Canada is not in such year included in the "broadcast area") no broadcast of ALL IN THE FAMILY may be made in Windsor, Ontario, Canada. You agree that any such agreement relating to the exercise or exploitation of syndication and/or distribution rights in Canada will specifically provide that if we shall exercise our rights under the CFS Agreement to extend the broadcast

area to include Canada, then none of the programs of the series will be licensed or sold by you or any distributor or licensee for broadcast and/or exhibition in Canada on any basis in the coverage area of any television market in which the series is then being telecast (or is scheduled to be telecast) on a network basis pursuant to the CBS Agreement.

Except as herein provided, the CBS Agreement is not otherwise modified or amended. Your signature hereto will constitute this a binding agreement between you and us.

Very truly yours,

CBS TELEVISION NETWORK
A division of Columbia
Broadcasting System, Inc.

By Com Incl

ACCEPTED AND AGREED:

£ .. .

i.: ...

TANDEM PRODUCTIONS, INC.

PRESIDENT

TELEVISION

1279

A Division of Columbia Eroadcasting Cystem, Inc.
Television City
7800 Beverly Boulevard
Los Angeles, Canfornia 90036
(213) Obive 1-2345

RECEIVED

JUN 22 1971

ROBERT A. DALY.

June 16, 1971

Dear Hartin:

Enclosed are five copies each of the "ALL IN THE FAMILY" document, revised in line with our recent conversations on the subject.

The notter of commercial participation by the actors is still being taken under advisament, so there has been no change in paragraph 17 at this time.

We have not changed paragraph 19, which remains of the assence. We not knowledge that we took delivery of the first thirteen programs in the series as acceptable for broadcast and that we will not hereafter claim that Tendem was in breach of its obligations in respect to those programs; provided however that we reserve the rights, chould the need arise in our opinion, to require you to correct any imbalance in or respecting any one or more of those programs in connection with their future use, the came to be done at our empense; and provided further that we retain the right to require you to correct any overall imbalance in those first thisteen programs by appropriate adjustments in program material in subsequent programs in the series; and provided further that we do not otherwise usive any of our rights or any of your obligations under paragraph 19.

I cm also enclosing on Inducement Letter to be signed by Norman Lear.

I will greatly appreciate an early dignature on these documents as I believe they now reflect the changes to which we have all agreed.

Islam

Aun Helson

Bustness Affairs

Mr. Martin Perlberger Kaplan, Livingston, Coodsin, Farkevitz & Felvin 450 North Rembary Drive Eeverly Hills, California 90210

\$17 576 (11......

Enclosures

1280

TELEVISION NETWORK

A Division of Columbia Broadcasting System, Inc. Television City 7800 Boverly Boulevard Los Angeles, California 90036

July 6, 1971

(213) OLive 1-2345

Dear Martin:

Enclosed are new pages 1, 4 and 4a to be inserted in the Tandem Productions Agreement concerning ALL IN THE FAMILY.

Page 1 changes the time, page 4 and 4a reinstate the language that was inadvertently omitted from the original draft.

I would also like to confirm that we have inked on the top of page 2 a change from \$50,000 to \$109,902.97.

Hopefully, I will be back to you this week on our other outstanding matters.

Sincercly,

Anne Nelson

Business Affairs

Mr. Martin Perlberger Kaplen, Livingston, Goodwin, Berkovitz & Selvin 450 North Roxbury Drive Beverly Hills, California 90210

cc: Mr. Sheldon Perry

VOICE LEVE

A DIVISION OF VIACOM INTERNATIONAL INC

A DIVISION OF VIACOM TATER ANTIONAL THE 345 PARK AVENUE + NEW YORK, NEW YORK 10022 + (212) 371-5300

November 11, 1971

Martin Perlberger, Esq.

Kaplan, Livingson,
Goodwin, Barkowitz & Selvin
450 North Rembury Drive
Beverly Hills, California 90210

Re: Your 1052.15

Dear Mr. perlberger:

I refer to your letter dated October 28, 1971, and the enclosed revised letter with respect to the television program series entitled ALL IN THE FAMILY.

I suggest that the territory of New Zealand be added after Australia on the fourth line of the second paragraph thereof since this area was cleared informally and a sale has been made there (details of sale are being sent to Bill Hayes with a copy to you).

I would prefer if we provide that we would have the right to recapture the programs upon notice of a network extension rather than you in the eight line of the second paragraph.

I suggest that we delete the last line on Page 1 since we have no idea of what the sales level will be after the first two years and since we have already reached the \$6,000. level of sales I think it is unfair to have a minimum sales level for each year thereafter.

With respect to the first three lines on Page 2, I believe that it is reasonable to give you the right to terminate forthwith, if necessary, upon notice if we have failed to achieve a minimum sales level during any period and may such termination should be subject to the completion of all of the sales made to the effective date of the termination.

frtin Perlberger, In. November 11, 1971

PAGE TWO

In the second paragraph on Page 2, I do not understand what you mean by the last three words in this paragraph "and not otherwise" unless you mean that we cannot separately bill the producer for such costs if we do not make sufficient income to recoup our advances. If this is the purpose of these words, I believe that you are covered by the next paragraph which states that we will not put the producer in a loss position.

In the next to the last paragraph on Page 2, it would be consistent with all of our other accounting procedures to have 60 days after the end of each quarter annual period in order to furnish an accounting and payment.

The last paragraph on Page 2: I understand that your clients and Bill Hayes are very concerned about the consultations, and earliest consultations if practicable but I believe that since the "whenever practicable" language is used that making this provision of the essence is too strong.

If my suggestions and comments are acceptable to you, please let me know and I will revise the proposed agreement accordingly.

Very truly yours,

Joseph

Director of Business Affairs

.cc: J. William Hayes, Esq.

November 11, 1971

Mr. Joseph B. Irwin Viacom Enterprises 345 Park Avenue New York, New York 10022 1052.15.11

Re: "ALL IN THE FAMILY"

Dear Mr. Irwin:

Thank you for your letter of November 11, 1971 with respect to which please be advised as follows:

We are not aware that we have obtained clearance for the territory of New Zealand from the source of the underlying rights.

Since the network extension is not for your benefit the way it used to be when your business was carried on by a division of CBS, we think it essential that the right to recapture the programs be for the benefit of our client, which, in turn, as you know, has similar obligations to CBS.

The minimum sales level is set so as to reflect the requirements of our client, and we do not believe it is unfair to have such a minimum sales level for each year.

With respect to the termination on failure to achieve certain sales levels, we do not understand what, if anything you would like to change in the first three lines on page 2. In any event, we do not believe it necessary to make any change in that provision.

Mr. Joseph B. Irwin November 17, 1971 Page Two

You are correct to the effect that in the second paragraph on page 2 the words "and not otherwise" mean that you cannot separately bill our client for such costs if there is not sufficient income generated by you to recoup your advances. Even if you insist that this purpose is covered by the next paragraph, we suggest you leave these words in the agreement to avoid any possible question about this point.

We do not object to your furnishing accountings and payments within sixty days after the end of each quarter-annual period.

You are correct in that our client is concerned about consultations, and therefore it is to be clear that this provision is of the essence.

If you are now able to complete the agreement and get it signed and returned to us, we can hopefully move on to greater efforts in achieving better results for the benefit of you and our client.

Thank you kindly for your attention.

Sincerely,

Martin Perlberger

MP/jp

bcc: Bud Yorkin Norman Lear

J. William Hayes, Esq.

It Jandins M2/2/71

3 ARAK HICKS

Irwin to Perlberger

10121285

VLACOM ENTERPRISES

345 PARK AVENUE • NEW YORK, NEW YORK 10022 • (212) 371-5300

December 2, 1971

Martin Perlberger, Esq.
Kaplan, Livingston,
Goodwin, Berkowitz & Selvin
450 North Roxbury Drive
Beverly Hills, California 90210

Dear Martin:

The current draft of the agreement between Viacom and Tandem with respect to ALL IN THE FAMILY provides that if the programs are not carried on the full Canadian Network as an extension of the CBS Television Network broadcast, then Viacom will have the right to license the programs in Canada with the understanding that Viacom can recapture the programs upon reasonable notice if the CBS Television Network is able to arrange a network extension to the full Canadian Network during the term.

I enclose herewith a copy of a letter from the CBS Television Network advising us that they have licensed the programs to the CBC Metronet in Canada on a network extension basis effective January 6, 1972.

Please be advised that the CBC Metronet consists of the 11 television stations listed below but does not constitute a full Canadian Network.

Cornerbrook, NFLD. CBYT Charlettetown, P.E.I. CBCT St. John's, NFLD. CBNT Halifax, N.S. CBHT Montreal, P.Q. CBMT Ottawa, Ont. CBOT Toronto, Ont. CBLT Winnipeg, Man. CBWT Regina/Moose Jaw, Sask. CBKRT Edmonton, Alta. CBXT Vancouver, B.C. CBUT

PAGE TWO

Would you please advise us if under your agreement with the CBS Television Network that they have the right to license the programs in Canada on a network extension basis to the CBC Metronet stations?

If the CBS Television Network does not have the right to do so, please advise us if we have the right to license the programs to all stations in Canada subject, of course, to the recapture provision.

If the CBS Television Network does have the right to license the programs to the stations in the CBC Metronet as a network extension, will you please advise if we have the right to license programs to all other stations in Canada subject to the recapture provision?

Our International Sales Department estimates that there is about \$10,000. in gross license fees available from the stations in Canada outside of the CBC Metronet for the programs from the 1970-71 and 1971-72 seasons.

very thuly yours

Joseph By Irwin,

Director of Business Affairs

cc: Messrs. Hayes,

Lear,

Yorkin,

Block,

Gilson,

Zeiger

Defendant's Exhibit 723 Letter dated 12/6/71 Perlberger to Irwin

December 6, 1971

1052.15. 11

Mr. Joseph P. Irwin Viacom Enterprises 345 Park Avenus New York, New York, 10022

Re: "ALL IN THE FAMILY" Canadian territory

Dear Joe:

Responding to your letter of December 2, 1971 and your telephons conversation of last week, please be advised that we understand there is no objection to viacom continuing to syndicate this show in all markets beyond the Metro net which do not overlap with the CBC stations. However, to avoid any possibility of confusion, we understand you will hear directly on this subject from CBS, and we have asked CBS to send us and our client copies of any correspondence CBS may have with Viacom concerning "ALL IN THE FAMILY".

Meanwhile, we would appreciate your arranging for the signing of the foreign syndication agreement between Viacom and Tandem, so that we can submit it to our client.

Sincerely.

Martin Perlberger

qt/qm

-1-

Detendant's Exhibit 724 Retter 12/8/71 Irwin to Perlberger

A DIVISION OF VIACOM INTERNATIONAL INC.

345 PARK AVENUE - NEW YORK, NEW YORK 10022 - (212) 371-5300.

December 8, 1971

Martin Perlberger, Dag. Kaplan, Livingston, Goodwin, Berkowitz & Selvin 450 North Roxbury Drive Beverly Hills, California 90210

Dear Martin:

I refer to your letter dated November 17, 1971, with respect to the ALL IN THE FAMILY series.

Mr. David McLaughlin, our Director of International Sales, was advised by Mr. Yorkin on October 7, 1971, that we could offer the programs for broadcast in New Zealand. By letter dated October 8, 1971, Mr. McLaughlin confirmed this informal clearance to Mr. Yorkin.

In my letter to you dated December 2, 1971, I discussed the problem about our syndication rights in Canada. If the Network has the right to license the programs for broadcast in Canada by way of a Network extension, we request the right to license the programs to all other stations in Canada on a syndication basis. Please let me know if we will get this right from you or the Network. I assume that we will pay producer's share to the party who grants us the rights. With respect to the recapture of the syndication markets, we are willing to include a recapture provision in all of our Canadian syndication licenses and we will exercise such recapture upon receiving notice from you or the Network. We request a reasonable notice of the requirement to recapture the syndication markets.

EXHIBIT
FOR IDENT.
OLD M. LEIBOVITZ, N. P.

5/15

Martin Perlberger, Esq. December 8, 1971 Page Two

When I spoke to Bill Hayes in his office, last August, I understood that he wanted to test our performance at one point only and I did not understand that there was to be a continuous minimum level of income requirement.

Since we have lost most of Canada by the Network's extension we request that the yearly minimum sales level be set at \$2,000. I would like to have the producer notify us if he desires to terminate our rights as a result of our failure to achieve the minimum sales level instead of an automatic termination.

We agree to consult with the producer whenever practicable in advance of any distribution or licensing deal. I have no objection if you make this provision of the essence.

If the above is acceptable to you, please let me know and I will revise the letter agreement and have it executed on behalf of Viacom Enterprises and send you copies for execution by the producer. Thank you for your cooperation in this matter.

Very ruly yours

Joseph B. Irwin

Director of Business Affairs

cc: Messrs. Hayes, Lear, Yorkin, Block, Gilson, Zeiger

Defendant's Exhibit 725 Memorandum dated 12/10/71 Irwin to Mizwinski

VIACONI MEMO

TO: MISS IREME MIZWINSKI FROM: Joseph B. Irwin DATE: December 10, 1971

In accordance with your request, I enclose herewith a copy of a letter from Viacom to Mr. Hayes, the attorney for the producer of the ALL IN THE FAMILY series, with respect to foreign distribution of the programs in this series.

Please be advised that in subsequent correspondence, we were notified that the producer is Tandem Productions, Inc., 1901 Avenue of the Stars, Los Angeles, California, 90067.

We have agreed that our accountings accompanied by any payment shown to be due shall be sent not more than 60 days after the end of each quarter annual period.

I am attaching a copy of the September 3, 1971 letter to Mr. Hanlon's copy of this memo for him files.

JBI/ms Enc.

cc: Messrs. Gilson, Hanlon EXMINITY CC 9/5/73 FOR IDENTIFICATION

1291

VIACOM MEMO

TO: MR. WILLARD BLOCK FROM: Joseph B. Irwin DATE: December 17, 1971

I enclose herewith a copy of a letter from Elsie Wellman dated December 14, 1971, with respect to the programs in the ALL IN THE FAMILY series.

This letter confirms that the Network had notified us that it had acquired foreign and domestic syndication rights from the producer and we were authorized to exercise such rights.

After CBS and Tandem entered into an agreement dated August 26, 1971, we obtained foreign syndication rights directly from Tandem.

We have previously advised the Accounting Department to reverse all of the accountings with respect to the distribution of the programs in this series from the Network and make accountings to Tandem as if we had never received any rights from the Network. The Network requested that it be handled in this manner.

Since the Network had both foreign and domestic syndication rights prior to August 26, 1971, and the agreement between CBS and Tandem approved our entering into a separate agreement with Tandem providing for "the exercise and/or exploitation of such syndication and distribution rights", I believe that it was intended that we would have the right to acquire domestic syndication rights in addition to foreign syndication rights from Tandem. Will you please advise me if you have discussed domestic syndication rights with the producers, their agent or lawyer?

JB1/mg/

cc: Messrs. Gilson, Kane, McLaughlin, Zeiger,
Hanlon, Gorman, Fitzgerald, Miss Mizwinski

CBS

TELEVISION NETWORK

A Division of Columbia Broadcasting System, Inc. 51 West 52 Street New York, New York 10019 (212) 765-4321

RE: ALL IN THE FAMILY

Dear Joe:

As you know, on January 7, 1971, Mr. Block was notified that CTN had acquired foreign and domestic syndication rights from Tandem Productions, and accordingly, CBS Enterprises (now Viacom). was authorized to exercise these rights. Subsequently, (per executed agreement between CBS and Tandem dated August 26, 1971), CBS approved your entering into a separate agreement with Tandem, providing for "the exercise and or exploitation of such syndication and distribution rights".

Just for the record, this notification will rescind the authorization previously given Mr. Block, which authorization has been superseded under the terms of the August 26, 1971, CBS-Tandem Agreement.

Sincerely,

d'sauc.

Elizabeth P. Wellman Manager, Syndication

Mr. Joseph B. Irwin
Director, Business Affairs Department
Viacom Enterprises
345 Park Avenue
New York, New York 10022

cc Messrs. Perry, McGowan December 14, 1971

JOSEPH B. IRWIN

DEC 1 6 1971

RM

PM

PM

S 1

Defendant's Exhibit 728 Memorandum dated 12/30/71 Irwin to Hanlon



TAIR. JAMES HANLON FROM: Joseph B. Irwin DATE: December 30, 1971

Ret ALL IN THE FAULTY

I enclose herewith a copy of a letter from Executive Eusiness Management dated Pacember 22, 1971, together with a list of costs resulting from syndication in Area 1 with data processing tab runs giving the details of such costs.

As you know, we have agreed to advance the residual cost if we have not paid the producer a producer's share equal or in excess of such residual cost.

If we have not paid the producer more than the residual cost indicated, on the enclosed statement, will you please make the appropriate payment to Executive Business Hanagement?

JBI/ms Enc.

cc: Messrs. Block, Gilson, Zeiger, Moldow, Gorman, Fitzgerald, Miss Mizwinski

Janden 1/4/72 Block to Irwin
EXMIBIT
EXMIDENTIFICATION

15/1730R IDENTIFICATION
ARAX HICKS

VIACOM MEMO

cc: Mr. Zeiger

TO: MR. JOSEPH IRWIN

FROM: Willard Block DATE: January 4, 1972

Your memo of December 17th is the first I heard that we were to have had domestic rights to ALL IN THE FAMILY. I never discussed the subject with Tandem, Bill Hayes or Martin Perlberger but, obviously, this simply fell in the cracks and neither we or CTN should allow Tandem to take advantage of this mix-up since it was to have been a good faith negotiation with the transference of all rights that CTN had to Viacom.

Will you please handle with CBS and Tandem in securing the domestic rights for Viacom. Obviously ALL IN THE FAMILY reruns can be potentially big money in domestic syndication.

Since Art will be meeting with Bill Hayes on the coast during the next two weeks, I would like you to get into this matter immediately so if there are loose ends, we can tie ther up in mid-January on the coast.

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Pursunt to

1/10/7 Alocalista Cartinas Car

Joseph B. IRWIN

JAN -5 1972

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LIAM HAYES

January 25, 1972

Mr. Willard Block Vice Practical Viacom Enterprises, Inc. 345 Park Avenue New York, New York 10022

Dear Willard:

I am directing this letter to you instead of Joe Irwin simply because of our conversation at the Bel-Air Hotel last week wherein you indicated a desire to have Viacom the number one distribution organization in the business.

. The enclosures from George Turpin are self-explanatory and obviously, since some of your competitors handled this matter on their own initiative, it would seem to me that this would be the most efficient manner in which to operate. . However, if you plan to require the producer to handle music clearances and license arrangements, then please have someone brief us in detail in writing on the method and procedure for handling this and billing you for reimbursement.

Let me also take this opportunity to brief all concerned regarding our conversation of last week related to ALL IN THE FAMILY. It is my understanding that you have been informed by C3S that they have the right to designate the distributor for Tandem and ALL IN THE FAMILY, both domestically and internationally. I advised you that it was my understanding that they do not have this right and you in turn told me that you had been advised by CBS that they have something in writing to support their position. I advised you that I had no knowledge of this and felt that you may have received bad information. However, by copy of this letter to Martin Perlberger I am referring the question to him for a legal opinion in view of the indication that you made that it was a serious problem with you particularly with reference to domestic syndication of the program. For the record, on behalf of Tandem, I have taken the position that we have not yet granted to anyone the domestic syndication rights. However, we are always open to any reasonable discussion on business matters and would naturally be pleased to discuss same with you or your people at any time you so desire.

As you will note, I am sanding a copy of this data to Jos Irwin together with a co of this latter, and I do hope that I will hear from one of you will be to delay to a procedero for Viccon to handle this.

the number of the second posts a private entrance and expension

January 25, 1972

Kindest regards.

Cordially yours,

J. William Hayes

JWH/Isl

Enclosure

Cc: Joseph B. Irwin (w/enc.)

Martin Perlberger, Esquire (w/enc.)

Ronald B. Sunderland, Esquire (w/enc.)

Bud Yorkin (w/o enc.)

Norman Lear (w/o enc.)

George Turpin (w/o enc.)

Defendant's Exhibit 733 Memorandum 2/9/?, unsigned FOLLOW UP - FEBRUARY RE: ALL IN THE FAMILY DOMESTIC SYNDICATION RIGHTS On February 3 Bob Daley advised that CBS has a signed agreement with Tandem Productions stating that CES was releasing domestic and foreign syndication rights to .Tandem on the condition that Tandem make a deal for these rights with Viacom. Since Tandem has made a deal with Viacom for only foreign rights our position and CBS's position will be that CBS still has those domestic rights unless and until Vicom and Tandem agree with respect to same. Call Bill Hayes and try to resolve this. 0 OH Jantine EXHIBIT 9/5/2 FOR IDENTIFICA ARAX HICKS

133

TANDEM Droductions INC.

RONALD B. SUNDERLAND

March 16, 1972

Mr. Joseph B. Irwin Director of Business Affairs Viacom Enterprises 345 Park Avenue New York, N.Y. 10022 3/1/22 T/c 7. grenn Descensed emling (12)

Dear Mr. Irwin:

I am in receipt of both of your letters which are dated March 10, 1972. As we discussed on the phone, we need substantially more than that which was furnished to us. I have spoken to Art Ziger and Fred Gilson. Both agreed that we are entitled to and are to receive complete back-up regarding all costs, expenses, charges and anything else that would go into a complete accounting report. Likewise they agreed we are to receive copies of any and all deal memos that come from the field, as well as the manner of payment as to each and every deal.

We are going to hold the check and not negotiate same until we are furnished with the entire back-up which art and Fred assured me would be arriving in the next few days.

Very truly yours,

Ronald B. Sunderland

RBS/jw

cc: J. William Hayes, Esq.

Martin Perlberger, Esq.

Mr. Keith Nicol

... T37

JOSEPH B. IRWIN

MAR 20 1972

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OPP

TANDEM Droductions INC.

RONALO B. SUNDERLAND

March 24, 1972

Mr. Art Zeiger Viacom Enterprises 345 Park Avenue New York, N.Y. 10022

"ALL IN THE FAMILY

ARTHUR ZEIGER

MAR 27 19/2

RECE

Dear Art:

Per our conversation, it is imperative that we receive statements and information along the following lines: We must know to whom you have licensed the show, the territory, the stations that the territory covers, the number of original broadcasts, the number of repeat broadcasts, the broadcast term, the total license fees, method of payment, where you deliver prints, how you deliver prints, what prints do you deliver, what additional elements do you deliver, type of funds in which . payment is made (such as Canadian currency, etc.), the music indemnity, if any, any prerelease situation, renewal rights, promotional material and the quantity thereof, trailers, prints, publicity, etc., any right to purchase films, cancellation clauses, whether payments are free of any tax deductions, any lab costs, forwarding and customs fees, actual print costs, other production costs, promotional expenses, income taxes, conversion expenses, how reels are sent whether in bulk or one at a time, copies of invoices relating to our show, etc.

.In other words, what we need is a complete breakdown of each show in each area of any and all costs and/or receipts so i that we know just what is going on and how money is being. expended so that we can relate everything entirely in its

2.

proper perspective. Without this information, merely sending us sums along with a broad top sheet is meaningless.

Kindest regards.

Cordially,

Ronald B. Sunderland

RBS/jw
cc: Mr. Joseph B. Irwin
Martin Perlberger, Esq.
J. William Hayes, Esq.
Mr. Fred Gilson

Letter 4/6/72 Zeiger to Sunderland

VIACOM ENTERPRISES. A DIVISION OF VIACOM INTERNATIONAL INC. 346 PARK AVENUE . NEW YORK, NEW YORK 10022 . (212) 371-5300

Arthur Zeiger
Vice President

- Development & Business Affairs

April 6, 1972

Mr. Ronald B. Sunderland Tandem Productions Inc. Century City 1901 Avenue of the Stars Suite 070 Los Angeles, California 90067

Dear Ron:

Upon receipt of your letter dated March 24, 1972 I met with all of the appropriate people to determine how we can improve the flow of information between our two companies.

Much of the information requested by you is the kind of minutely detailed information that we cannot report on a regular basis because of the demands it would present upon our personnel and the fact that our systems are not equipped to turn it out. A good part of this information is the type of thing that is determined by an audit.

However, we do think there is additional information that we can supply to you on a regular basis in addition to our customary accounting statements, which show gross receipts to date and offset costs to date.

What we think would be most helpful to you, over and above the regular accounting statement, and over and above the deal information which we will continue to consult with you prior to making the deals (wherever possible), is an unofficial estimate of our program bookings by which I mean sales to date, along with a corresponding estimate of corresponding projected costs.

This will give you the running projection you need to estimate your probable net position. Although we do not regularly give this information to other packagers and we wouldn't like it to become a precedent, we will be happy to supply you with it at the same time we render our quarterly accounting reports to you.

I think this will give your principals meaningful information on a regular basis.

Best personal regards,

Eincerely,

RECEIVED APR 1 0 19/2

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Defendant's Exhibit No. 742
Letter, 5/18/72, Zeiger to Sunderland
(with enclosed statement of receipts and
expenses by area through 3/31/72 and
statement of bookings through 3/31/72)

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1052.1511

VIACON ENTERPRESES
A DIVISION OF VIACOM INTERNATIONAL INC.
345 PARK AVENUE - NEW YORK, NEW YORK 10022 - (212; 271-5360

May 18, 1972

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operent & burness Attack

Mr. Forald B. Camberhand Tanden Productions Inc. Century City 1901 Avenue of the Stars Suite 670 Los Angeles, California 90067

Dear Ron:

RE: ALL IN THE FAMILY

I enclose herewith a detailed statement of receipts and expenses by area for the period ending 3/31/72. You will note that both receipts and costs are broken down by area and by cost items.

As I advised you I would, I am also enclosing a statement of bookings (sales) through 3/31/72 which is also set forth on an area basis with a breakdown of estimated costs for each area. These costs are estimates and are subject to change. You will note that we have left the item of residuals blank where the information has not yet been supplied to us.

Per your request of the other day I have asked our people to send you an area by area indication of which episodes have been licensed. I am told that this information has been furnished to Tandem on a regular basis but I have asked that it all be gathered in one statement and sent on to you.

I think that the enclosed information represents a considerable improvement over the material previously sent to you and we intend it to be a model for future reports to you. In addition our sales people will continue to keep you informed on a current basis of pending new sales.

Fest regards,

Sincerely,

c.c. Mr. Elock. Mr. Gilcon. Encs. MECENTE MAY 22 1371

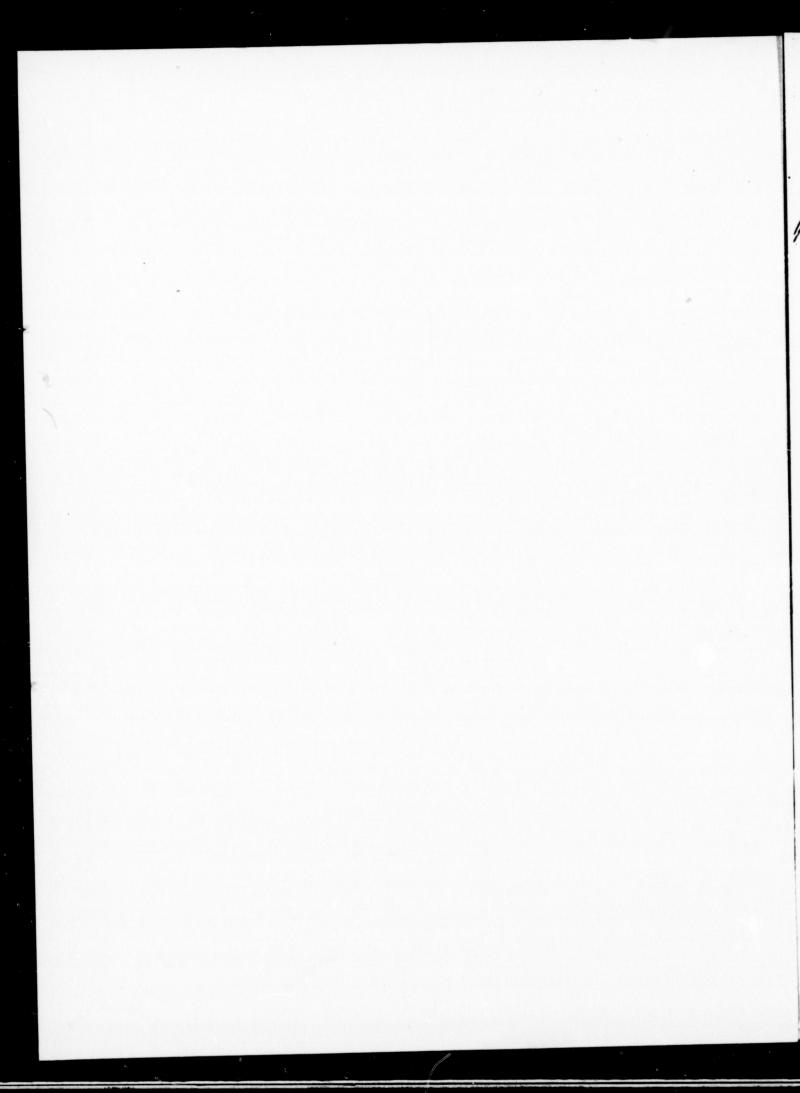
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Doft, Exh. For ID LL PH: Exh. The EV Walter Skepire CSR Boyle Reporting Inc.

DEFENDANTS

742

9-11-73



Defendant's Exhibit No. 742 Letter, 5/18/72, Zeiger to Sunderland (with enclosed statement of receipts and expenses by area through 3/31/72 and statement of bookings through 3/31/72).

ALL IN THE FAMILY Through 3/31/72 (\$000)

0

	Area I England	Area II Area IV Europe Australasia	Canada	Total
	\$ 145.5	\$ 4.4 \$ 105.3	\$ 33.1	\$ 288.3
Sookings to Date	1			
	58.2	1.8 42.1	13.2	115.3
Distribution Fee C 1.0%		.1 .1	: .1	1.4
Distribution Costs: Scripts, Screening and Editing	.2		•3	1.4
Advertising and Promotion	.7	1.5 : 12.5	3.4 3.5	26.4
Prints, Reels and Cans	9.0		3.5	15.9
Video Tape :	9.0	.4 .2	.4	1.4
ctamage and Handling	1.2	.4 3.0 .4 .2 .6 .7	5.0	2.1
Shipping and Import coses	.8	5.2 59.4	26.4	170.5
Miscellaneous	79.5	5.2 59.4	20.4	
Total Costs		\$ (.8) \$ 45.9	\$ 6.7.	\$ 117.8
Gross Profit to Producer	\$ 66.0	\$ (.0) 4		32.0
	13.9			13.9
Residuals - Paid to Date	13.9	· <u></u>		
Additional			• •	
· Paraduson			•	
Net Income to Producer				. 18.3
Less: Payments to Date	18.3			

ALL IN THE FAMILY

Statement of Gross Receipts and Costs For The Period Ended 3/31/72

	Area I England	Area II Europe	Area IV Australasia	Canada	TOTAL
	450 220 00		\$13,875.00	\$16,846.00	\$33,041.00
Cross Receipts	\$52,320.00	 			
Less: Distribution Fee @ 40%	20,928.00	•	5,550.00	6,738.40	33,216.40
Distribution Costs Script, Screening & Editing Advertising & Promotion Prints, Reels & Cans Video Tape Storage & Handling Shipping & Import Costs Talent Residuals		23.02 72.43 239.00 240.00 290.37 461.93	51.96 244.05 7,716.44 513.19 124.51 359.91	75.46 284.33 2,848.00 3,375.27 318.56 4,507.62	339.81 1,180.21 19,196.23 12,703.47 864.91 6,225.92 13,884.60 1,050.00
Miscellaneous		1,351.43	14,717.55	18,381.16	88,666.55
TOTAL	54,276.41	(1,351.43)	(842.55)	(1,535.16)	(5,625.55)
Net Loss Dy Area	(18, 285.52)	<u>.</u>	<u>.</u>		(18,285.52)
Less Prior Payment	6 / .	• •			
Not loss at 3/31/72	\$(20.181.93)	\$(1,351.43)	\$(842.55)	\$(1,535.16)	\$(23,911.07)

befendant's Exhibit No. 742 Letter.

5/18/72, Zeiger to Sunderland
(with enclosed statement of receipts
and expenses by area through 3/31/72
and statement of bookings through 3/31/72).

9/5/73 FOR IDENTIFICATION ARAX HICKS

Defendants Exhibit 743 Memorandum . 5/24/72 Block to Zeiger

VIACOM MEMO

MR. ART ZEICER
Willard block
FROM: May 24, 1972

cc: Mr. Gilson

Re: ALL IN THE FAMILY
Your Letter of 5/18/72
to Tanden Productions

I note a deficit in Area II Europe. Flease note that under the terms and conditions of our contract with Tandem Productions, we are not able to cross-collatoralize the areas.

You may wish to talk to Fred Gilson about this regarding future sales to insure that we do not dig into our profitability because of this item.

out the

A DIVISION OF VIACOM INTERNATIONAL INC.

345 PARK AVENUE . HEW YORK, NEW YORK 10022 . (212) 371-5300

June 27, 1972

Mr. Keith Nicol Executive Business Management, Inc. 132 South Rodeo Drive Beverly Hills, California 90212

Re: ALL IN THE FAMILY

Dear Keith:

After our conversation yesterday I believe we are now squared away concerning the periodic information which Viacom will give you and the revisions which we will make in the statements already rendered to you.

Let me first define our terms. Gross receipts is, of course, the same as cash receipts and is, in effect, the cash response which we have received to our gross billings. Gross billings, which do not show up on our formal accountings, are amounts actually invoiced to our licensees for broadcasts made by that licensee. Gross bookings--which we sometimes have called Gross Sales--represent all deals made whether broadcast or to be broadcast at any time in the future. Again, these figures do not appear on our formal accountings.

- 1. We will continue to account quarterly to Tandem on a gross-receipts/actual costs basis by area as we have always done.
- 2. In order to enable you to meet your residual and union obligations we will advise you on a monthly basis which series episodes have been played in a new foreign area (other than Canada) thereby kicking off additional residuals.

Mr. Keith Nicol June 27, 1972 Page 2

- 3. We will advise you quarterly of gross billings per episode (other than Canada) so that you will be able to meet the appropriate second and third "level" payments to writers and directors.
- 4. So as to give you as realistic a projection as possible of what your profit share might ultimately be, we will update the information which Art Zeiger gave you on May 18th--gross bookings with corresponding projected costs including all projected residuals, not just those incurred to date. The difficulty here is projecting the gross-per-episode for "level" payment purposes. To be absolutely accurate we would have to collate gross booking figures on a per-episode basis throughout the world. I think it would serve your purposes as well (and certainly be less of a strain on our accounting department) if we assumed that all episodes will eventually reach the third level. For your purpose this may be an overly conservative estimate but it will give you, at the same time, the most conservative view of your potential profits. The information in this projection should also supply you with the sales information by area that you need and supplement the details Fred Gilson is now furnishing Tandem.

In our conversation yesterday there was some confusion over the gross billings attributable to episodes number 7101 and 7102. At the time we spoke we thought they represented Canadian billings. Actually, they do not. They represent isolated foreign sales billed by us for which we as yet have no receipts. The confusion arose over the fact that the Episodic Breakdown by Season was prepared on a Gross Receipts rather than Gross Billings basis and did not reveal these foreign sales of episodes number 7101 and 7102. We will revise the Episodic Breakdown schedule on a Gross Billings basis and it will then be in sync with the Gross Billings Breakdown. We do not supply you with Canadian billings since billings information is intended only to assist you in the payment of residuals and our Canadian sales will not occasion any additional payments with respect to Canadian runs. However, for informational purposes we will advise you which episodes have played in Canada.

We await your figures on residuals for the 1971 season programs so that this information can be incorporated into the revised information we will be sending you.

Mr. Keith Nicol June 27, 1972 Page 2, 1972

Please appreciate, Keith, that we are supplying Tandem with more information than we are currently giving any other Producer. We will try to be as current as possible since we know your concerns. But I ask for patience if some of this information falls between the cracks. We are anxious to give you the assistance you need in making your payments and analyzing your projected earnings.

Best personal regards,

Neil Sullivan

Associate Director

of Business Affairs

MEMORANDUM

JUNE 27, 1972

TO:

MESSRS. J. W. HAYES, BUD YORKIN, RON SUNDERLAND,

MARTIN PERLBERGER

FROM:

KEITH NICOL

On Friday, June 23rd, Martin Perlberger and 1 met to discuss the problems of obtaining complete and accurate information from Viacom with respect to their syndication of ALL IN THE FAMILY in foreign areas.

During the meeting, futile attempts were made to contact Joe Irwin, Art Zieger, and Willard Block. We finally managed to contact Neil Sullivan, Associate Director of Business Affairs, who, because he did not have the file in front of him, was unable to discuss the situation.

It was learned that during this time, Joe Irwin had left Viacom.

On Monday, June 26th, I spoke with Neil Sullivan without benefit of my file in front of me. The result was, I believe, more inaccurate statements from Viacom.

As I see it, the first problem is whether Tandem will ever see any profits from the foreign syndication of ALL IN THE FAMILY after all its efforts to obtain clearances, pay residual costs and wrestle with Viacom. Art Zieger's projection, which includes bookings (sales) through March 31, 1972, and estimated costs, admittedly subject to change, indicates a gross profit to producer of \$117,000.00 before residuals which would probably amount to something in excess of \$86,000.00, leaving a net to producer of approximately \$31,000.00, while Viacom would have received \$115,000.00 for its distribution fee. This also presupposes cash collections for all sales.

The second problem is to obtain accurate reports and information from Viacom, prepared on a consistent basis. For example, we received a report from Joe Irwin on March 10, 1972 of sales through March 1, 1972 which showed \$202,363.00 in cumulative sales including \$43,200.00 to Canada. We received a report from Art Zieger on May 18, 1972 which showed sales through March 31, 1972 of \$288,000.00 including only \$33,000.00 to Canada. (We apparently lost \$9,000.00 in sales to Canada from March 1st to March 31st.)

With the same letter we received a cash statement through March 31, 1972 that showed total cash received of \$83,000.00, including \$16,000.00 from Canada. On June 1st I received a letter from Neil Sullivan which showed gross foreign billings to total \$75,000.00.

In my conversation with Neil Sullivan on June 26th, I was advised that these billings included billings to Canada. If this is the fact, then they had collected more than they had billed.

Mr. Sullivan also advised me that CBS bills as they determine that an episode has aired. Yet they had also told us that they could not provide with any accuracy dates of foreign telecasts which would trigger the payment of residuals.

This is the third problem: for Tandem to receive prompt notification of foreign telecasts so that residuals may be paid to avoid Guild penalties.

The above demonstrates either the inability or unwillingness on the part of Viacom to keep Tandem informed and thereby poses three questions to be answered:

- Does Tandem continue to deal with Viacom?
- Does Tandem terminate with Viacom?
- 3. If Tandem terminates and makes a deal with another distributor, are they jumping from the frying pan into the fire?

As a further note, Tandem has received \$18,000.00 initially indicated to be a distribution of profits from telecasts in Area 1 (England). Subsequent to the statement which generated the payment of share of profits, Viacom issued a statement which showed them in an overall loss position and they are now asking that the \$18,000.00 be treated as an advance to Tandem against residual and other expense for which Tandem is liable.

Defendant's Exhibit 751 Letter dated 6/29/72 Sullivan to Perlberger

VIACON ENTERPRISES

345 PARK AVENUE . NEW YORK, NEW YORK 10022 . (212) 371-5300

June 29, 1972

Mr. Martin Perlberger, Esq. Kaplan, Livingston, Goodwin, Berkowitz & Selvin 450 North Roxbury Drive Beverly Hills, California 90210

RE: ALL IN THE FAMILY

Dear Martin:

I was present this morning when Willard Block spoke to you about what we will be supplying you with in the way of regular reportings. Let me confirm my understanding and Willard's which I believe generally accords with the agreement Keith Nicol and I reached this week.

- 1. We will account to Tandem on a cash basis by area. This means we will report gross receipts and actual costs incurred on an area by area basis in the form we used when we account to you for gross receipts as of March 31, 1972 which accounting Art Zeiger forwarded to you with his letter of May 18. We will have this report to you within 60 days of the close of the quarter hopefully within 30 45 days.
- 2. Fred Gilson will continue to advise Ron Sunderland of rales contemplated or concluded on an informal basis. Fred's estimates will be just that and should not be taken as conclusive figures although they will be generally ball-park.
- 3. As a supplement to Fred's calls to you we will again on a quarterly basis give you a realistic projection of your ultimate profit potential. This report will consist of gross bookings (which is the same as gross sales) offset by projected costs over the same period including anticipated residuals. Our next report will be given to you after we have received from Keith Nicol the residuals anticipated and estimated with respect to shows after number 13. Regular reports thereafter will be due at the same time as our Quarterly Accounting.

Defendant's Exhibit 751 Letter dated 6/29/72 Sullivan to Perlberger June 29, 1972 Page 2

- 4. On a regular monthly basis we will advise you of all areas in which series programs have first been played on a program-by-program basis. This will enable you to meet your AFTRA obligations within the allotted 90 days. This is, I might add, the same as, or possibly more detailed information than, CBS has been supplying you with in connection with other programs. This report will be due 45 days after the close of the month in which an episode has played.
- 5. On a quarterly basis we will advise you of gross billings per episode so that you will be able to meet the appropriate "level" payments to writers and directors. It will not be necessary for us to give you dollar billings with respect to Canada since our exposures in Canada accords with those in the U. S. and unless you advise us to the contrary no additional residuals will be due. This report will be due at the same time as the Quarterly Accounting.

Willard also tells me that in his discussions with you he suggested the possibility of Keith Nicol's coming to New York to talk with our Accounting Department (and others of us here who are involved) about all these matters, the manner of our accountings and several other reporting problems that we may have been having in the past. It seems to us that it would be more profitable for Keith Nicol to come here than for us to send all the people involved out to the West Coast. We certainly feel that there are no problems here which cannot be readily resolved and reconciled to everyone's satisfaction so that we can really move on in the future on a smooth and confident basis.

If there is anything in this letter which does not accord with your understanding please notify me as soon as possible.

Kindest regards,

Neil Sullivan

Associate Director of Business Affairs

cc: Messrs. Sunderland, Nicol

July 5, 1972

Mr. Neil Sullivan Viacom Enterprises 345 Park Avenue New York, New York

1052.15.11

Re: "ALL IN THE FAMILY"

Dear Neil:

This will acknowledge receipt of your letter of June 29, 1972.

Let me state again, for the record, that the items Willard Block and vou discussed with me by telephone, and the items mentioned in your letter of June 29, 1972, were understood by me to be proposals and suggestions on the part of Viacom Enterprises. They do not and cannot, in any way, represent any "understanding" between Viacom and Tandem Productions, Inc., since the understandings between your company and Tandem Productions, Inc. are covered by the correspondence and drafts of the agreement which passed back and forth between your company and out office commencing during the year 1971.

Accordingly, again, just for the record, this will constitute the notification you requested in your June 23, 1972 letter to the effect that your letter may not "record with our understanding" if you mean by that any sort of legally binding understanding or modification of the prior agreement between Viacom Enterprises and T Indem Productions, Inc.

Meanwhile, the suggestion about additional reporting and furnishing of information, and the suggestion concerning Keith

Mr. Neil Sullivan July 5, 1972 Page two

Nicol's possible coming to New York are being considered by Tandem Productions, Inc., and those suggestions will be acted upon as soon as possible.

Sincerely,

Martin Perlberger

MP/jp

cc. Ronald B. Sunderland Keith Nicol

bcc: Bud Yorkin) with enclosure of letter
Norman Lear) dated June 29, 1972 from
J. William Hayes, Esq.) Neil Sullivan to Martin Perlberger.

1315

EXHIBIT VIACOM ENTERPRISES

73 FOR IDENTIFICATION

TO ANALY MICHAEL THE PROPERTY OF VIACOM INTERNATIONAL INC.

345 PARK AVENUE . NEW YORK, NEW YORK 10022 . (212) 371-5300

Willard Block

July 12, 1972

Mr. Martin Perlberger Kaplan, Livingston, Goodwin, Berkowitz & Selvin 450 North Roxbury Drive Beverly Hills, California 90210

Re: ALL IN THE FAMILY 1052.15.11

Dear Martin:

Although we discussed the matter by phone the other day, I feel it necessary to go on record in replying to your statement that Tandem "is going to cease furnishing additional episodes or tapes for distribution by Viacom." Tandem does not have the right to interfere with our on-going distribution of the programs nor does such action best serve our mutual interests. You further raise the question about our meeting gross sales level requirements. We have every expectation that these will be met and we are doing everything in our power to maximize sales.

The purpose of this letter, however, is not to take issue with you over our respective rights but rather to try and develop a working posture for the future.

Honestly, Martin, your letter of June 30th addressed to me and subsequent letter of July 5th to Neil are really counter-productive. I had hoped that we more than demonstrated a spirit of cooperation by responding immediately to your telephone call early last week. We not only reacted quickly but to your telephone call early last week. We not only reacted quickly but laid out in writing precisely what we were prepared to supply in order to help improve the flow of information to you and communications between us generally.

I urge that you and your associates at Tandem and the Bill Hayes office accept our suggestion that Keith Nichol come to New York as soon as possible so that he may sit down with our Business Affairs, Financial and Sales people in one meeting. Hapefully, all outstanding questions might then be answered concerning the information that has been furnished to you and the information concerning the information that has been furnished to you and the information that will be supplied in the future. But more important, I ask that you use that will be supplied in setting up a quiet meeting with those you deem most your good offices in setting up a quiet meeting with those you deem most appropriate some time during the week of July 31st when I will be in California appropriate some time during the week of July 31st when I will be in California so that on the highest possible level and with a view to our working harmoni-

Mr. Perlberger July 12, 1972 Page Two

:

ously in the future, we can all address ourselves to the larger issue of maximizing profits for both Tandem and ourselves. I think we are both in agreement that perhaps we have lost sight of the forest for the trees and we should all look to finding a way of satisfying our respective profit interests, your informational requirements and our reporting capability.

I will make a point of calling you shortly. Hopefully a meeting with your principals in California, following Keith Nichol's visit here, will turn this whole mess around.

Sincerely,

July 14, 1972

CC: End Yorkin

Horom ! or

J. Will : Payon

Ropold (conterlin)

VIACOM ENTERPRISES

A DIVISION OF VIACOM INTERNATIONAL INC. 345 PARK AVENUE . NEW YORK, NEW YORK 10022 . (212) 371-5300

July 26, 1972

Keith Ricol, C.P.A.
Vice President, Accounting
Executive Business Management, Inc.
EBM Building
132 South Rodeo Drive
Beverly Hills, California 90212

Re: ALL, IN THE FAMILY

Dear Keith:

Confirming the conversation which you had this morning with me, Joe Fitzgerald and Irene Mizwinski:

- 1. We will furnish you, on a quarterly basis, with specifics on our sales information itemizing the area in which licensed, the number of episodes sold, the number of runs, the term of the Agreement, cancellation provisions, option provisions (where applicable) and total fee with installments. The facts contained in this report should give you the sources of the billing information which we supply to you on a quarterly basis for WGA and DGA "level" residual purposes. Ultimately, the gross receipts information will jibe with the billings and bookings information.
- 2. We explained why it would be virtually impossible for us to enumerate the programs or give you the total number of programs covered by our quarterly gross receipts reports. Again, giving you the basic program order information will be an ultimate guide in following cash receipts.
- 3. In answer to your question about whether our costs include expenses which are attributable to future collections, the answer is yes. Our gross receipts reporting is done on a strict cash basis and shows our cash outlay as well as our cash receipts. As is normal in the syndication business, it is necessary to incur certain.up-front costs in order to sell the product. The costs itemized happen to have been incurred during the quarter for which we are reporting but they bear a more direct relationship to great bookings then to the cash actually collected for the quarter.
- 4. We explained to you that the figure of \$4,507.62 shown in the Murch 31 statement chance have been further broken down to show that approximately \$3,000 of that rigure is starilytable to the Frints, Feels and Conscategory, while only the balance is properly attributable to Shipping and Import Costs for 16 opicodes. This does not change the total costs itemination for Costs but it does not be redjected in categories will be will be reflected in the rest accounting.

Keith Micol, C.P.A.

- 2 .

July 26, 1972

5. We have also agreed that an amount equal to your Area IV residuals will be forwarded to you as soon as possible in order to keep you in a cash flow position.

I think we are protty well of one mind about playing it by ear for a while and trying the following procedure to see how it works. We will give you.

(1) a quarterly Gross Receipts Accounting

(2) a quarterly Projection based on Gross Sales (Bookings)

(3) a quarterly Bookings Summary

(4) a quarterly Billings Report by episode (for WGA and DGA "level" purposes)

(5) a monthly Advice as to which episodes have played for the first time in a new market (for AFTRA residuals purposes).

If this is all helpful to you in charting your course, we will continue to supply you with the information pursuant to a set routine. If it does not enswer all your questions, then let's try to make such revisions as will assist you.

Please do not hesitate to call me, Joe or Irene about any of these matters and I think it might be a very good idea for us to have another of these conference calls when you have had a chance to digest the reports which we will start sending you shortly.

Best personal regards,

Neil Sullivan

Associate Director

Business Affairs

cc: M. Perlberger

J. Sunderland

4/10/73 Block to Mandem Productions 345 PARK AVENUE . NEW YORK, NEW YORK 13022 - (212) 371-Willard Bloc President CERTIFIE April 10, 1973 Tanden Productions, Inc. 1901 Avenue of the Stars Suite 673 Los Angeles, California 90057 Attention: Mr. Ronald B. Sunderland 73-485 Gentlemen: This is in reply to your letter of March 26, 1973 wherein you purport to terminate the distribution rights of Viscom Enter-

This is in reply to your letter of March 26, 1973 wherein you purport to terminate the distribution rights of Viacom Enterprises in the ALL IN THE FAMILY television series. This is to advise you that Viacom Enterprises is in compliance with all of its obligations with respect to the agreement between Tandem Productions, Inc. and Viacom Enterprises and any attempt to terminate our rights would constitute a breach of our agreement.

Very truly yours,

cc Jarry Ferenchio* Norman John*

Pal Yézida

Durchi Probabitsh

Bill Expedit

*via P ;**1 :* Path

Defendant's Exhibit No. 779 Letter, 9/5/73, Sullivan to Nicol (with profit projection on bookings through 6/30/73)

cc Otis Pratt Pearsall, Esq.

9.91

VIACOM ENTERPRISES

A DIVISION OF VIACOM INTERNATIONAL INC.

September 5, 1973

Mr. Keith Nicol
Vice President, Accounting
Executive Business Management, Inc.
EBM Building
132 S. Rodeo Drive
Beverly Hills, California 90212

Re: ALL IN THE FAMILY

RONALD LIGHTSTONE

Dear Keith:

I enclose a profit projection based on bookings (sales) through June 30, 1973.

Yours sincerely,

'Neil Sullivan

Director

Business Affairs

Enclosure

cc: J. Perenchio

M. Perlberger, Esq.

bcc: Messrs. Block, Gorman, Ingraham, Lightstone, Zeiger; Miss Mizwinski

· MYRADUCES THICE

M 110 and 779

ev 779

Based on Bookings thru 6/30/73 (\$000)

Bookings on 6/30/73	Area I England	Area II Europe \$35.8	Area IV Australiasia \$187.8	<u>Canada</u> \$39.9	Bermuda \$.3	<u>Total</u> \$352.9
Distribution Fee @ 40% Distribution Cost Estimate: Scripts, Screening & Fditing Advertising & Promotion Prints, Reels & Cams Video Tape Storage & Fandling Shipping & Import Costs Miscellaneous Total Costs Ningland Total Costs Total Costs Ningland Total Costs Total Costs Ningland Total Costs Ningland Total Costs Total Costs Ningland Total Costs Total Costs Total Costs Ningland Total Costs Total Costs Ningland Total Costs Total Costs Ningland Total Costs Total Co	35.6 .2 .9 11.5 10.5 .3 1.0 1.6 61.6 27.5 3.5 1.4 12.6 17.5 \$10.0	14.3 .5 .1 1.8 .5 1.0 .7 .2 19.1 16.7 1.8 .9 2.5 6.7 11.9	٠	16.0 .1 .5 6.1 3.6 .7 2.7 .6 30.3 9.6	.1 .1 .2 \$.2	141.1 1.3 2.5 43.4 15.3 2.9 5.4 3.4 215.3(61%) 137.6(38%) 6.5 4.4 4.6 53.8 74.3 (21%) \$ 63.3 (17%)
					0/1:1	72

F.P. 9/4/73



345 PARK AVENUE . NEW YORK, NEW YORK 10622 . (212) 371-5300

RECEIVED

AUG 29 1973

August 28, 1973

RONALD LIGHTSTONE

Mr. Keith Nicol Vice President, Accounting Executive Business Management, Inc. EBM Building 132 S. Rodeo Drive Beverly Hills, California 90212

Re: ALL IN THE FAMILY

Dear Keith:

I enclose our accounting for the period ending June 30; 1973 and the check of Viacom in the sum of \$15,958.77 payable to Tandem's order representing its further distributive share of receipts with respect to the above series.

Best personal regards,

Neil Sullivan

Director

Business Affairs

Enclosures: (2)

bee: Messrs. Almonte, Block, Gorman, Lightstone, B. Wilson, Zeiger; Miss Mizwinski

INTO DUCED MICE

ALL IN THE FAMILY

Statement of Gross Receipts and Costs From Inception Through June 30, 1973

	Total	Area I England	Area II	Area IV <u>Australasia</u>	Area V Latino	Bermuda	Canada
Gross Receipts	\$291,024.42	\$79,118.00	\$19,675.00	\$152,063.42	\$ -	\$320.00	\$39,848.00
Less: Distribution Fee @ 40%	116,409.77	31,647.20	7,870.00	60,825.37	-	128.00	15,939.20
Distribution Costs: Saript, Screening & Editing Advertising & Promotion	1,118.38 2,229.80	188.56 833.37	347.92 71.31.	475.85 872.28 22,405.03	125.62	31.94	105.05 ·
Prints, Reels & Cans Video Tape Storage & Handling	41,257.23 14,831.25 2,499.83	11,419.32 10,433.11 333.24	1,408.88 420.57 900.95	579.82 744.57	4.74.	2.54	3,397.75 516.33 1,603.39
Shipping & Import Costs : Miscellaneous	3,916.51 2,994.66	922.80 1,526.26	521.24. 99.35	869.64	1.77	5.24	492.40
TOTAL .	185,257.43	57,303.86	11,640.22	87,619.99	146.24	167.72	23.379.40
Gain or (Loss) From Dist.	105,766.99	21,814.14	8,034.78	64,443.43	(<u>146.24</u>)	152.28	11,458.60
Less: Residual Adminces Talents	9,532.97 37,303.00	3,460.67 3,800.30	2,200.05 7,919.68	3,872.25	•		
Writers/Pirectors Prior Fayments	43,130.49	14,742.86	(1,348.95)	18,103.70	•	152.28	11.490.60
Total Advances & Prior Paymen	ets89,966.46	22,003.83	8,770.78			152.28	11,450,60
Gain or (Loss) by Area	15,800.53	\$_(169.69)	\$ (736.00	\$16,884.46	\$(146.24)	\$ <u>-</u>	\$ (12.00)
Add Area V & Canadian Loss	158.24						

\$15,958.77

Reports & Analysis

Amount Due Producer

April 18, 1973

Viacom Interprises a division of Viacom International, Inc. 345 Park Avenue New York, New York 10022 1052.15.11 AIR MAIL CERTIFIED MAIL RETURN RECEIPT REQUESTED

Attention: Mr. Willard Block

Re: "ALL IN THE FAMILY"

Gentlemen:

Tandem Productions, Inc. has referred to us your letter of April 10, 1973 regarding foreign distribution of our client's television series "ALL IN THE FAMILY". Our client categorically rejects the position taken in your letter to the effect that Viacom Enterorises has complied with all of its obligations under the alleged "agreement" between Viacom and Tandem. The latest draft of a proposed agreement between Viacom and Tandem was enclosed with a letter dated October 28, 1971 from Martin Perlberger of this office to Mr. Joseph B. Irwin of your company. The negotiations which followed submission of that draft have not culminated in an agreement between Viacom and Tandem, nor has a formal written contract been executed by the parties. Accordingly, the distribution arrangement between Tandem Productions, Inc. and Viacom Enterprises has at all times been terminable at will by Tandem, and was so terminated by our client's letter to you dated March 25, 1973.

Assuming, without conceding, that an agreement did exist between Viacom and Tandem regarding foreign distribution of the aforesaid television series, it is our client's contention that Viacom has breached the obligations assumed by it under said agreement in each of the respects enumerated below, that said breaches

Viacom Enterprises Page Two April 18, 1973

entitled Tandem to terminate said agreement, and that Tandem's right of termination was exercised by its March 26, 1973 letter to you.

- (1) The license fees derived from Viacom's distribution of the "ALL IN THE FAMILY" television programs ("the programs") have not equalled the guaranteed perprogram per-year minimum;
- (2) Viacom has failed to license the programs on terms which keep Tandem out of a loss position;
- (3) Viacom has failed to consult with Tandem in advance of entering into licensing agreements with respect to the programs:
- (4) Viacom has failed to furnish Tandem adequately detailed information concerning specific licensing agreements;
- (5) Viacom has failed to furnish Tandem adequate information respecting the broadcast dates of the licensed programs;
- (6) Viacom has failed to furnish Tandem prompt, adequately detailed accounting statements regarding distribution of the programs;
- (7) Viacom has included improper and/or excessive items of cost in the accounting statements rendered to Tandem, and has made corresponding improper and/or excessive deductions from revenues owing, to Tandem.

The foregoing enumeration is illustrative only, and is not intended as an exhaustive specification of obligations which Viacom has breached.

We urge vou to confirm promptly that you will comply with the instructions and requests contained in our client's letter of March 26, 1973. Any conduct on your part contrary to the March 26, 1973 letter will constitute an infringement of and an unlawful interference with our client's rights. Absent such confirmation and prompt compliance by you, we will advise our client to take such steps to protect and enforce its rights as are appropriate under the circumstances.

Viacom Enterprises Page Three April 18, 1973

Nothing herein contained is intended as a waiver of, or limitation upon, any of our client's rights, remedies or defenses (whether or not herein enumerated), all of which rights, remedies, and defenses are hereby expressly reserved.

Very truly yours,

Harold D. Berkowitz

for

KAPLAN, LIVINSTONE, GOODWIN,

BERKOWITZ & SELVIN

Attorneys for Tandem Productions, Inc.

HDB: mp

bcc: Jerry Perenchio
Martin Perlberger (4/20/72)
(Per SHC instructions)

June 7, 1973

Viacom International, Inc. 345 Park Avenue New York, New York 10022

Attention: Ronald Lightstone, Esq.

1052.15.11 AIR MAIL CERTIFIED MAIL RETURN RECEIPT REQUESTED

Re: "ALL IN THE FAMILY" ("the series")

Gentlemen:

On behalf of our client, Tandem Productions, Inc., we reject the position set forth in your letter of May 3, 1973, and advise you as follows:

- 1. The acquisition, retention and/or exercise by CBS of any foregin or domestic distribution rights in the series was, and is, violative of the antitrust laws of the Unites States and applicable FCC regulations.
- 2. Therefore, CBS could not legally transfer to a third party "rights" to which it had no valid claims and such applicable law. Moreover, the history of the relationship between CBS and Viacom demonstrates that the purported transfer of such rights by CBS to Viacom constituted a subterfuge designed to circumvent the prohibitions referred to in Paragraph 1. It is clear from the foregoing that the purported transfer is void and of no effect and is not binding upon our client.
- 3. Alternatively, if CBS had distribution rights in the series and could validly transfer such rights (which, of course, we do not concede), the agreement of August 25, 1971 between CBS and Tandem expressly provides that any grant of distribution rights to Viacom must be on such terms and conditions as may be agreed between Tandem and Viacom. Because no such

Viacom International, Inc. June 7, 1973 Page Two

agreement has been finalized between Tandem and Viacom (as you acknowledge in your letter of May 3, 1973) no valid grant or transfer of the distribution rights to Viacom has occurred.

4. The subject of domestic distribution rights was never negotiated between Tandem and Viacom. As to foreign distribution rights, no agreement was ever finalized by the parties with respect to such distribution rights, but an operational arrangement arose out of the course of dealing between Tandem and Viacom. Viacom failed to live up to the terms of that agreement leaving Tandem no choice but to terminate such arrangement by its letter of March 26, 1973.

In view of the foregoing, we request that you comply with the instructions and other advices contained in our client's letter of March 26, 1973. Any conduct on your part contrary to this letter or any dealing or purported dealing by you with the distribution rights in the series will constitute a violation of, and unlawful interference with, our client's rights. Unless you so comply, our client will be compelled to take whatever legal action and seek whatever governmental redress are necessary and proper to protect and enforce its rights.

Nothing herein contained is intended as a waiver of or limitation upon any of our client's rights or remedies (whether or not enumerated herein), all of which rihgts and remedies are expressly reserved.

Very truly yours,

Harold D. Berkowitz for
KAPLAN, LIVINGSTON, GOODWIN,
BERKOWITZ & SELVIN
Attorneys for Tandem Productions, Inc.

HDB/jld

bcc: Jerry Perenchio

Alan Horn
Bayard Berman
Martin Perlberger
Stuart Christenfeld